

**From:** [Privacy](#)  
**To:** (b) (6) (IGL)  
**Subject:** FW: For Review: HSAM Appendix G and SOW for Babel Street Software  
**Date:** Monday, June 21, 2021 11:01:00 AM  
**Attachments:** [Statement of Work for Babel Street.docx](#)  
[Babel Street HSAM Appendix G - Safeguarding of Sensitive Information.pdf](#)

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(b) (6)

I'm deferring to you since (b) (6)'s email below indicates that he's seeking Privacy guidance.

This contract is for Babel Street, an subscription service used for investigatory purposes by utilizing open source information (publicly available data) in near real-time, including social media, based on unique identifiers for related associations and enhanced data analytics, that could be deemed as PII.

Let me know whether this needs your signature (even though the Appendix G doesn't call for use of PII/SPII)

Thanks,

(b) (6)

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**From:** (b) (6), (b) (7)(C) (CIO) (b) (6), (b) (7)(C)@uss.dhs.gov>  
**Sent:** Monday, June 21, 2021 10:43 AM  
**To:** AppendixGSecurity <AppendixGSecurity@uss.dhs.gov>; Privacy <Privacy@uss.dhs.gov>  
**Cc:** (b) (6), (b) (7)(C) (CID) <(b) (6), (b) (7)(C)@uss.dhs.gov>  
**Subject:** For Review: HSAM Appendix G and SOW for Babel Street Software

All,

Attached is an HSAM appendix G and SOW for a subscription to Babel Street platform. Babel Street is used for open source research on social media, websites, blogs, etc. The output of Babel Street could be PII or SPII for an investigative target as a single data element or an aggregate of data elements . However, this information is publicly available.

The Cyber Security Program does not believe this effort will have a "high risk" of unauthorized access to or disclosure of sensitive information as the information generated by this solution is already publicly available. CIO signature not required. Defer to SMD and the Privacy Office for their guidance. (b) (6), (b) (7)(C) is the requiring office point of contact.

(b) (6), (b) (7)(C)

(b) (6), (b) (7)(C)

Chief Information Security Officer  
Assistant Special Agent in Charge  
Office of the Chief Information Officer  
U.S. Secret Service

(b) (6), (b) (7)(C) (Desk)

(b) (6), (b) (7)(C) (Mobile)

## HSAM Appendix G - Checklist for Sensitive Information

**Procurement Title**

**Requisition #:**

**Estimated Contract Value (incl. options):**

**Instructions:** The requiring office shall complete this checklist for all acquisitions, including assisted acquisitions, regardless of dollar value. A properly executed checklist serves as the high risk determination required by HSAR Class Deviation 15-01, Safeguarding of Sensitive Information. If the requiring official determines that a contractor will have access to sensitive information and/or contractor IT systems will be used to input, store, process, output and/or transmit sensitive information, the requiring official shall ensure the Statement of Work, Statement of Objective, Performance Work Statement or specification is reviewed by the organizations identified at HSAM 3004.470(b) and obtain signatures, as applicable, on this checklist. If it is not clear to the requiring official if the contractor will have access to sensitive information and/or if contractor IT systems will be used to input, store, process, output, and/or transmit sensitive information, the requirements official shall at a minimum consult with the Component Chief Information Officer (CIO), Chief Security Officer (CSO) and Privacy Officer. The requiring office shall submit the completed checklist as part of the procurement request package in accordance with HSAM 3004.7101. Failure to submit a completed checklist will result in the return of the procurement request package. The contracting officer is responsible for routing the checklist to the Head of Contracting Activity (HCA) or designee for signature and ensuring the solicitation and resultant contract reflect the requirements contained in the checklist.

### **A. Sensitive Information and Access Requirements** (completed by the requiring office):

1. Will the contractor have access to any of the types of the sensitive information listed below during the acquisition?

- |                              |                             |  |
|------------------------------|-----------------------------|--|
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Chemical-terrorism Vulnerability Information (CVI)   |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | For Official Use Only (FOUO)                         |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Law Enforcement Sensitive Information                |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Protected Critical Infrastructure Information (PCII) |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Personally Identifiable Information (PII)            |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Sensitive PII (SPII)                                 |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Sensitive Security Information (SSI)                 |
| <input type="checkbox"/>     |                             | Other type of sensitive information                  |

2. Will contractor employees have access to DHS information systems? ☐ Yes ☐ No

3. Will contractor employees require recurring access to Government facilities?

☐ Yes ☐ No

**Note:** If the answer is “No” to questions 1 through 3, proceed to the Signatures section of the checklist. When the answer is “No” to questions 1 through 3, the checklist shall, at a minimum, be signed by the requiring official and the HCA (or designee).

4. If the answer is “Yes” to either of questions 1 through 3 above, confirm that information security, personnel security, and/or privacy provisions have been identified for inclusion in the solicitation and resultant contract and coordinated with the following, as applicable (see HSAM 3004.470(b) for coordination requirements).

**Definitions:**

- **Information security provisions** include the development of the Requirements Traceability Matrix, identification of incident reporting and response requirements, and requests for the contractor to: provide security authorization documentation, obtain an independent assessment, perform continuous monitoring, provide the Government with necessary access to perform security reviews, comply with federal reporting requirements.
- **Personnel security provisions** include reviewing fitness requirements and other security matters related to access to sensitive but unclassified information and recurring access of contractor employees to Government facilities, information systems, security items or products.
- **Privacy provisions** include requirements for handling PII and/or SPII, incident reporting, notification and credit monitoring.

- |                              |                             |                              |  |
|------------------------------|-----------------------------|------------------------------|--|
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> N/A | Component CIO or designee  |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> N/A | Component CSO or designee  |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> N/A | Component Privacy Officer  |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> N/A | TSA SSI Program Office   |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> N/A | Cybersecurity and Infrastructure Security Agency (CISA) CVI Program Office |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> N/A | CISA PCII Program Office   |

**Note:** For Components and offices that do not have a Component level CIO, CSO, or Privacy Officer, the requiring official shall coordinate with the DHS Headquarters CIO, CSO and Chief Privacy Officer (or designee for each). (See HSAM 3004.470(b)(7))

5. Has the Component CIO, CSO, Privacy Officer, HCA (or designee for each) and program manager determined that this effort will have a “high risk” of unauthorized access to or disclosure of sensitive information in accordance with the requirements of HSAR Deviation 15-01, Safeguarding of Sensitive Information, applicable to this acquisition?  
☐ Yes ☐ No

**Note:** If the answer to this question is “Yes” special clauses Safeguarding of Sensitive Information (MAR 2015), Information Technology Security and Privacy Training (MAR

2015) and HSAR clause 3052.204-71 Contractor Employee Access shall be included without revision in the solicitation and subsequent contract (as defined in FAR 2.101).

6. If the answer is “Yes” to any of the preceding questions, identify and describe the information security, personnel security, and privacy provisions to be included in the solicitation including the special clauses from HSAR Class Deviation 15-01, Safeguarding of Sensitive Information if applicable.
  
  
  
  
  
  
  
  
  
  
7. If foreign end products or services are allowed under the contract, what additional security provisions are to be included in the solicitation to protect sensitive information and facilities from unauthorized access and disclosure?

**B. Authority to Operate (ATO) and Continuous Monitoring Data Requirements** (completed by requiring office in coordination with Component CIO or designee):

1. Will contractor IT systems be used to input, store, process, output, and/or transmit sensitive information? ☐ Yes ☐ No
2. If “Yes” to #1, has the requiring office coordinated development of the Requirements Traceability Matrix (RTM) with the Component CIO or designee for inclusion in the solicitation? ☐ Yes ☐ N/A (only if “No” to #1)
3. If “Yes” to #1, will the solicitation require the submission of a draft security plan and instructions on how the draft security plan will be evaluated? ☐ Yes ☐ N/A (only if “No” to #1)

4. If “Yes” to #1, does the requirements document identify how the contractor should submit monthly continuous monitoring data to the Government? ☐ Yes ☐ N/A (only if “No” to #1)
5. If “Yes” to #1, identify and describe the continuous monitoring data requirements to be included in the solicitation.

**Note:** When a contractor IT system will be used to input, store, process, output, and/or transmit sensitive information, the RTM shall be included in the solicitation. The RTM is prepared by the Component CIO or designee in coordination with the requiring office and shall be included in the procurement request package as an attachment to the requirements document (i.e., Statement of Work, Statement of Objectives, Performance Work Statement). Contracting officers shall ensure the solicitation requires vendors to submit a draft security plan with their proposal/quotation as their response to the RTM. Instructions on how the draft security plan will be evaluated shall be included in the solicitation.

**C. Data Retention Requirements** (completed by requiring office):

1. Will the contractor be required to retain sensitive information for the Government?  
☐ Yes ☐ No
2. If “Yes” to #1, does the requirements document identify (a) retention requirements (e.g., length of time data must be retained before return and/or destruction) and (b) security requirements for the protection of retained data? ☐ Yes ☐ N/A (only if “No” to #1)
3. If “Yes” to #1, identify and describe the retention and security requirements to be included in the solicitation.

4. Does the Government have a plan to monitor and/or ensure contractor compliance with the retention and security requirements identified? ☐ Yes ☐ N/A (only if “No” to #1)
5. If “Yes” to #1, describe the Government’s plan to monitor and/or ensure contractor compliance with the retention and security requirements identified in the acquisition.

**D. Additional Privacy Considerations** (completed by requiring office in coordination with Component Privacy Officer or designee):

1. Is contractor support needed to complete privacy compliance documentation (Privacy Threshold Analysis, Privacy Impact Assessment, and/or System of Record Notice, as appropriate)? ☐ Yes ☐ No ☐ N/A
2. If contractor support is needed to complete the privacy compliance documentation, does the requirements document identify the activities and level of contractor support needed? ☐ Yes ☐ N/A (only if “No” or “N/A” to #1)
3. If “Yes” to #1, identify and describe the activities and level of contractor support needed to complete the privacy compliance documentation.

**Signatures:**

	Signature	DHS Component and Organization	Telephone Number
Requiring Official (or official title)		USSS/CID	(b) (6), (b) (7)(C)
Component Chief Information Officer (CIO) or designee			
Component Chief Security Officer (CSO) or designee			
Component Privacy Officer or designee			
TSA SSI Program Office, as applicable			
CISA CVI Program Office, as applicable			
CISA PCII Program Office, as applicable			
Head of Contracting Activity (HCA) or designee			



**Statement of Work (SOW)**  
**Template ver. 1.0**

*NOTE: See **PROCUREMENT CUSTOMER GUIDE, Attachment 7**, available on the **PRO SharePoint site**, for a **Performance Work Statement (PWS) Template using a Quality Assurance Surveillance Plan (QASP)***

**1. GENERAL INFORMATION**

**A. Title of Project / Identification of the Requirement**

WEB-BASED ANALYTICAL TOOL FOR CRIMINAL INVESTIGATIONS

**B. Background**

The United States Secret Service (USSS), Criminal Investigative Division (CID) pursuant to its joint mission to recognize and mitigate threats of a protective intelligence nature, combat cyber-enable crime and identify cyber threat actors, identified a need to monitor (b) (7)(E), as well as (b) (7)(E), for situational awareness and to support protective intelligence investigations. The system software also needed to be capable of (b) (7)(E) (b) (7)(E) including analytic reporting on sentiment and other related factors. USSS ultimately determined that Babel Street provided a web-based service that best met these operational needs, and acquired the service through Fiscal Year 2018-2020.

**C. Scope / Purpose & Objective**

The USSS Criminal Investigative Division (CID) Global Investigative Operations Center (GIOC), pursuant to its mission to conduct criminal investigations of a financial nature, with multinational and multijurisdictional elements, has also identified a need to monitor (b) (7)(E) in order to support and augment criminal investigations. USSS CID would also benefit from the service having the capability to (b) (7)(E) (b) (7)(E) (b) (7)(E) (b) (7)(E). In addition, this multilingual tool is capable of providing (b) (7)(E) would substantially enhance the investigative effectiveness of the GIOC. Babel Street, having proprietary rights to the software would be able to make changes to the algorithms/features of the software to fit mission needs. Based on mission need the USSS may request additional licenses/subscriptions for its critical investigations.

**D. Security Requirements [If Applicable]**

The services sought in this purchase requisition will not require cleared contractors with access to classified systems or information nor access to controlled facilities or USSS information systems. This is a web-based service.

**E. Privacy Act [If Applicable]**

Work on this project will not require that personnel have access to Privacy Information. Personnel shall adhere to the Privacy Act, Title 5 of the U.S. Code, Section 552a and applicable agency rules and regulations.

**F. Period of Performance / Delivery**

The period of performance is from the effective date of award plus one (1) calendar year.

**G. Place of Performance / Delivery**

The place of performance will be 950 H St. NW, Washington, DC 20223, or other designated locations based on the needs of the USSS.

**H. Contract Type**

The Government contemplates award of a firm-fixed price (FFP) software contract, with a 12-month subscription term commencing after full payment is provided by the Government.

**I. Definitions**

USSS – United States Secret Service  
CID – Criminal Investigative Division  
GIOC – Global Investigative Operations Center

**J. Government Furnished Equipment/Information [If Applicable]**

Not applicable.

**K. Travel [If Applicable]**

No travel is anticipated under this contract.

**2. REQUIREMENTS**

**A. System Availability and Configuration**

**2.A.1.** The system platform must have continuous system operability and availability to support investigative operations 24 hours a day, 7 days a week, 365 days a year.

**2.A.2.** System outages must be immediately reported to the Government, and be restored within 2 hours during business hours, or 4 hours outside of business hours.

**2.A.3.** Any known data source interruptions, including social media feeds, must be reported to the government, including the expected restoration time.

**2.A.4.** The dashboard view must provide for a constant refresh rate to achieve real-time monitoring, with a minimum refresh rate of three minutes or less.

**2.A.5.** System must be able to be configured to meet USSS investigative requirements as outlined under these functional requirements.

**2.A.6.** System must be able to accept USSS search terms and criteria.

**2.A.7.** System must be capable to provide a data usage report at the request of the user, including the current and previous month.

**2.A.8.** A minimum of (b) (7)(E) licenses is required to support operational requirements.

## **B. Dashboard Requirements**

**2.B.1.** The dashboard should be user friendly and contain simplified processes for data entry.

**2.B.2.** The dashboard should allow for customizable views which enable users to re-size displayed views and images.

**2.B.3.** The dashboard should allow for point and click functionality.

**2.B.4.** The dashboard should allow for menu selections appropriate to functionality.

**2.B.5.** The dashboard should allow for document upload of search criteria as defined by the user, such as a list of keywords within an area of interest.

**C.** (b) (7)(E)

(b) (7)(E)

(b) (7)(E)

#### D. Advance Searching / Queries

(b) (7)(E)

#### **E. Search Results Output**

(b) (7)(E)

#### **F. Export Functionality**

(b) (7)(E)

#### **G. Records Retention**

**2.G.1.** Automated ability to delete user transactions at a minimum of every 30 days.

**2.G.2.** Automated ability to delete user queries at a minimum of every 30 days.

**2.G.3.** Manual ability to delete user transactions.

**2.G.4.** Manual ability to delete query transactions.

#### **H. Software Accessibility**

**2.H.1.** The system platform must be capable of operating in the current USSS CID GIOC infrastructure, including on the existing hardware and software.

#### **I. Data Sources**

(b) (7)(E)

(b) (7)(E)



**J. Social Media Sources**

(b) (7)(E)



(b) (7)(E)

K. (b) (7)(E)

(b) (7)(E)

L. Automated Notifications

(b) (7)(E)

M. User Training

**2.M.1** Training is required for all GIOC users assigned to use the software.

**2.M.2** Training should be provided at USSS Headquarters and will be scheduled with the contractor based on the availability of the Government.

**2.M.3** Training must include a defined curriculum for the software dashboard, advanced searches, and analytics.

**2.M.4** Training may be scheduled based on separate training sessions.

**2.M.5** Initial training must be provided within 30 days of award.

**3. SPECIFIC FUNCTIONAL REQUIREMENTS**

A. (b) (7)(E)

(b) (7)(E)

B. (b) (7)(E)

(b) (7)(E)



C. (b) (7)(E)

(b) (7)(E)

D. (b) (7)(E)

(b) (7)(E)

E. Alerts

(b) (7)(E)

F. Individual Document View

(b) (7)(E)

(b) (7)(E)

**G. Internet Protocol (IP) Resolution**

(b) (7)(E)

H. (b) (7)(E)

(b) (7)(E)

I. (b) (7)(E)

(b) (7)(E)

J. (b) (7)(E)

(b) (7)(E)

K. (b) (7)(E)

(b) (7)(E)

L. **System Administration**

3.L.1 Capability to configure the dashboard for different views based on organizational role.

3.L.2 Capability to give the government the ability to add/delete users.

M. **Auditing**

(b) (7)(E)

N. **Analytics**

(b) (7)(E)

## O. Collaboration

### 3.O.1. The platform should provide users the ability to collaborate.

Collaborative tools should include the ability to copy and/or share data collection tasks, filters, individual documents, and analytics.

## 4. DELIVERABLES

**A.** The items listed in the table below will be delivered in support of the activities listed above:

Item	Mode	Frequency	Due Date / Response Time
4.A.1. Initial software configuration, account setup, and in-person <i>*kick-off meeting</i> at USSS HQ	NA	Upon Award	Within 10 business days of award.
4.A.2 New User account configuration and setup	NA	Upon Request from COR/PM	Within 3 business days of request.
4.A.3 Data Usage Reports	Email to COR/PM	Every 30 days.	Monthly, by the 5 <sup>th</sup> day of each month covering the preceding month. The monthly report for transition and first month of services may be combined.
4.A.4 Usage Billing (Overage)	Email to COR/PM	When Identified	Within 10% of usage limit.
4.A.5 Training curriculum and trainer name provided to USSS	Email to COR/PM	Upon Award	Within 3 business days after the award.
4.A.6 Initial Training for 10 Users	In-person	Quarterly	1 <sup>st</sup> Quarter *Within 30 days
4.A.7 Training Session 2	In-person	Quarterly	2 <sup>nd</sup> Quarter
4.A.8 Training Session 3	In-person	Quarterly	3 <sup>rd</sup> Quarter
4.A.9 Training Session 4	In-person	Quarterly	4 <sup>th</sup> Quarter
4.A.10 Technical Support	Helpdesk	24/7/365	Corrective action within 2 hours of initial Helpdesk call.

4.A.11				Immediately, upon any known system outage, the GOV shall be immediately notified of the outage and expected restoration time.
	System Outage	Email to COR/PM	NA	System availability must be restored within 2 hours during business hours, or within 4 hours outside business hours.
4.A.12				Immediately, upon any known data source outages, the GOV should be notified of which data source and expected restoration time.
	Data Source, including (b) (7)(E)	Email to COR/PM	NA	

\*Contingent on authorization for facility access.

## B. Usage Reporting

**4.B.1.** The contractor shall submit a monthly usage report.

**4.B.2.** The monthly usage report shall include all data used and reflect cost based on the terms of the contract. The format and content of the status report shall be approved by the Contracting Officer's Representative.

## C. Inspection and Acceptance Process

**4.C.1.** All written deliverables, including training materials, shall be quality products that are complete and thorough, structured in a clear and logical fashion, and in a proper and accepted writing style.

**4.C.2** Written deliverables shall be accompanied by a cover letter, signed by an authorized representative of the company, affirming that the deliverable has been through necessary review and quality control procedures.

**4.C.3** If, for any reason, a deliverable cannot be delivered within the scheduled time frame, the contractor should notify the Contracting Officers Representative with cause of delay, the proposed revised schedule, and the impact on the overall program.

## D. Documentation Ownership

Database solution along with all database information and "Work Related Products" collected by the Contractor and entered into or generated in support of this task order shall be considered Government property, and shall be returned to the Government at the end of the performance period.

#### **E. Contracting Officer's Representative (COR):**

The performance of work required herein shall be subject to the technical direction and acceptance of the Contracting Officer's Representative (COR) with respect to deliverables and technical matters pertaining hereto. As used herein, "Technical Direction" is direction to the Contractor which fills in details, suggests possible lines of inquiry, or otherwise supplements the scope of work. "Technical direction" shall be confined to the general scope of work set forth herein and shall not constitute a new assignment, nor supersede or modify any other clause of this contract. To be valid, technical direction shall be issued consistent with the general scope of work set forth in the Statement of Requirements / Statement of Work (SOW), shall not change the expressed terms, conditions, or specification incorporated into this SOW; and shall not constitute a basis for extension to the delivery schedule or price.

USSS COR:

(b) (6), (b) (7)(C)

950 H St. NW

Washington, DC 20223

(b) (6), (b) (7)(C)

(b) (6), (b) (7)(C) [@uss.s.dhs.gov](mailto:(b) (6), (b) (7)(C)@uss.s.dhs.gov)

#### **5. APPLICABLE DOCUMENTS**

Not applicable.

***NOTE: Procurement Division (PRO) may rearrange the order of the items in the SOW, or add items, depending on the complexity of the requirement. For example, larger-dollar procurements may benefit by conforming to the Uniform Contract Format (UCF) (FAR 15.204-1). If so, "Deliveries or Performance" would have a separate section in the solicitation, as would "Security Requirements," for example. Procurements for commercial items do not require the use of the UCF but its use is not prohibited.***

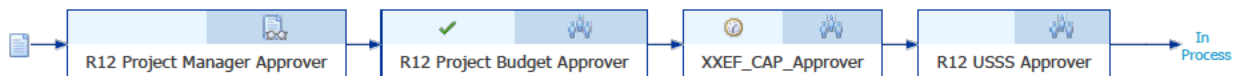
**From:** CTL Workflow Mailer  
**To:** (b) (6) (AOD)  
**Subject:** Action Required: Purchase Requisition 518321 for (b) (6), (b) (7)(C) (229800.00 USD)  
**Date:** Monday, August 2, 2021 12:17:04 PM  
**Attachments:** [Notification Detail.html](#)  
[Affirmative Statement Template.pdf](#)  
[Statement of Work for Babel Street.doc](#)  
[2021 Sole Source Letter as of 8 June 2021.pdf](#)  
[Babel Street HSAM Appendix G - Safeguarding of Sensitive Information.pdf](#)  
[Babel Street IGCTemplate-FirmFixedPrice R2.xlsx](#)  
[Babel Street - JATemplate SAT v5 R1.pdf](#)  
[Babel Street market research.docx](#)  
[BABEL STREET ROM Six Seats July 22, 2021.pdf](#)  
[Babel Street Synopsis Exception Memorandum.pdf](#)  
[Babel Street Procurement Request Checklist v12 R1.xlsx](#)  
[For Review HSAM Appendix G and SOW for Babel Street Software.msg](#)

From	(b) (6)	Description	(b) (7) Babel Street Babel X/Locate X Premium subscriptions
To	(b) (6)	Total	229800.00 USD
Sent	02-Aug-2021 16:06:07	Tax (Non Recoverable)	0.00 USD
ID	3159276	Justification	criminal investigative licenses via Babel Street website for GIOC
		Attachments	<a href="#">affirmative statement</a> , <a href="#">sow</a> , <a href="#">sole source</a> , <a href="#">hsam apnd G</a> , <a href="#">igce</a> , <a href="#">JA</a> , <a href="#">market research</a> , <a href="#">quote</a> , <a href="#">synopsis memo</a> , <a href="#">procurement checklist</a> , <a href="#">hsam no sig needed</a>

## Requisition Lines

Line	Description	Supplier	Cost Center	Unit	Quantity	Price (USD)	Amount (USD)
1	(b) (6) Babel Street licenses for GIOC	BABEL STREET INC	09780000	Each	(b) (7)(E)	(b) (7)(E), (b) (4)	229800.00

## Approval Sequence



Num	Name	Action	Action Date	Note
30	(b) (6) (R12 USSS Approver)			
29	(b) (6) (R12 USSS Approver)			
28	(b) (6) (R12 USSS Approver)			
27	(b) (6) (XXEF_CAP_Approver)	Pending		
26	(b) (6) (XXEF_CAP_Approver)	Pending		
25	(b) (6) (XXEF_CAP_Approver)	Pending		
24	(b) (6) L (R12 Project Budget Approver)	Approved	02-Aug-2021 16:06:06	
23	(b) (6), (b) (7)(C)	Submitted	02-Aug-2021 15:43:17	criminal investigative licenses via Babel Street website for GIOC
22	(b) (6), (b) (7)(C)	Withdrawn	02-Aug-2021 15:37:34	
21	(b) (6) (XXEF_CAP_Approver)	No action taken	02-Aug-2021 15:37:34	
20	(b) (6) (XXEF_CAP_Approver)	No action taken	02-Aug-2021 15:37:34	
19	(b) (6) (XXEF_CAP_Approver)	No action taken	02-Aug-2021 15:37:34	
18	(b) (6) (R12 Project Budget Approver)	Approved	02-Aug-2021 14:31:24	
17	(b) (6), (b) (7)(C)	Submitted	02-Aug-2021 14:24:05	criminal investigative licenses via Babel Street website for GIOC
16	(b) (6), (b) (7)(C)	Withdrawn	02-Aug-2021 14:21:53	
15	(b) (6) (XXEF_CAP_Approver)	No action taken	02-Aug-2021 14:21:53	
14	(b) (6) (XXEF_CAP_Approver)	No action taken	02-Aug-2021 14:21:53	
13	(b) (6) (XXEF_CAP_Approver)	No action taken	02-Aug-2021 14:21:53	
12	(b) (6) (R12 Project Budget Approver)	Approved	30-Jul-2021 20:25:23	
11	(b) (6), (b) (7)(C)	Submitted	29-Jul-2021 15:55:40	criminal investigative licenses via Babel Street website for GIOC
10	(b) (6), (b) (7)(C)	Withdrawn	29-Jul-2021 15:54:35	
9	(b) (6) (R12 USSS Approver)	No action taken	29-Jul-2021 15:54:35	

8	(b) (6) (R12 USSS Approver)	No action taken	29-Jul-2021 15:54:35	
7	(b) (6) (R12 USSS Approver)	No action taken	29-Jul-2021 15:54:35	
6	(b) (6) (XXEF_CAP_Approver)	No action taken	26-Jul-2021 18:37:16	Requisition has been approved by other approver
5	(b) (6) (XXEF_CAP_Approver)	Approved	26-Jul-2021 18:37:16	
4	(b) (6) (XXEF_CAP_Approver)	No action taken	26-Jul-2021 18:37:16	Requisition has been approved by other approver
3	(b) (6) (R12 Project Budget Approver)	Approved	26-Jul-2021 18:26:37	
2	(b) (6)	Approved	26-Jul-2021 18:15:12	
1	(b) (6), (b) (7)(C)	Submitted	26-Jul-2021 17:43:31	criminal investigative licenses via Babel Street website for GIOC

## Related Applications



[Edit Requisition](#)



[View Requisition Details](#)

Please click on one of the following choices to automatically generate an E-mail response. Before sending the E-mail response to close this notification, ensure all response prompts include a desired response value within quotes.

Please approve or reject this requisition.

Action: [Approve](#) [Reject](#) [Request Information](#)

**Warning: Do not forward this email**



June 8, 2021

This letter serves as a sole source document for the proprietary web-based application developed and maintained by Babel Street®, Inc.

The Babel Street web-based application, Babel X®, is a multi-lingual, geo-enabled, text analytics software as a service (SaaS) solution. Babel X provides the following capabilities and is unique in the marketplace in doing so under a single application:

- A billion-strong ontology, or dictionary of related terms, in English and across 200 languages; this ontology greatly enhances the quality of search and uncovers search results not easily gained without this efficiency. Babel X is the only application on the market that has this linguistic capability.
- Persistent data collection on search terms and parameters of interest from hundreds of millions of URLs, more than 1 billion blogs and forums, and more than 40 data sources across social media, news, and deep and dark web sources. Babel X has the highest concentration of searchable data sources available on the market based on market studies.
- Babel X facilitates timely alerting on security topics in every major geographic location in the United States based on data emanating from web, news, social media, and blog and forums. The breadth of data sources supporting such alerting is unique to Babel X.
- With Find X, Babel X supports quick search of any search terms(s) in hundreds of languages from seven (7) functional areas on the internet, including: social media, community talk, dark web, news, virtual currency, Domain Tools, and Babel X Archives. Babel X is the only capability on the market supporting this function based on market studies.

These advanced statistical, linguistic and crowd-sourcing techniques are based on a proprietary knowledgebase and algorithms, as well as other patent-issued, patent-pending, and other proprietary intellectual property of Babel Street, Inc.

Babel Synthesis™ is designed to provide proactive & actionable insight when deployed against any network or relationship data.

- Babel Synthesis leverages a powerful combination of automated relationship network analytics, proprietary influencer mathematics, and artificial intelligence-based behavioral attribute models to rapidly map relationship networks and precisely identify the key influencers.

- With Babel Synthesis, users can visualize unstructured and relationship data, including sophisticated link analysis, geographic heat maps, influential entity carousels, topic clouds, patterns by time and day, and communication.

Babel Synthesis provides leading-edge algorithms for measuring influence to allow users to precisely score and prioritize those who are most important within the relationship network.

Babel Synthesis is currently available as a stand-alone offering and is being directly integrated into other Babel Street products.

Babel Street, Inc. is the sole provider of Babel X and Babel Synthesis. Babel Street maintains all proprietary rights to its source code, issued patents and pending patents, and other technology. Babel Street has not issued any rights or licenses to others to develop a similar or competing product. Babel Street, Inc. is the sole provider of updates and maintenance to the web-based application.

Please contact your Babel Street point of contact should you need further details.

Sincerely,

BABEL STREET INC.

AFFIRMATIVE STATEMENT RE: ACQUISITION PLANNING

Title of Requirement: Babel Street

Requisition Number: TBD

Acquisition planning was coordinated with the Contracting Officer and appropriate subject matter expert(s) and completed on 6/9/21 with all parties in agreement as to the acquisition strategy to use.

The intended acquisition strategy is:

To award a *(sole source, brand name firm fixed price contract*

The period of performance will be for (1) Base Year of 12 months.

*[For supply requirements, the period of performance sentence is not needed. Provide the delivery date. Specify if there will be multiple deliveries.]*

(b) (6), (b) (7)(C)

---

(b) (6), (b) (7)(C)

Requisitioner/Subject Matter Expert

---

*[Insert Name]*

Contracting Officer

Insert Title of Acquisition:

Requisition Number XXXXXX

JUSTIFICATION AND APPROVAL  
for Sole Source Including Brand Name  
Less than or Equal to \$250,000  
(not exceeding \$7.5 million for commercial items)  
41 U.S.C 1901 and FAR Subparts 13.5

1. Contracting Activity: Department of Homeland Security  
United States Secret Services  
Requiring Activity: Criminal Investigative Division-Global  
Investigation Operations Center
2. Description of Action: New sole source, brand name, FFP contract to Babel  
Street for the procurement of (b) (7)(E) Label X/Locate X Premium subscriptions/licenses.
3. Description of Supplies (and certain) Services: \$229,800 for (b) (7)(E) Label X/Locate X  
Premium subscriptions/licenses. This tool is capable (b) (7)(E)  
(b) (7)(E)  
The system will use a (b) (7)(E)  
(b) (7)(E) In addition, this tool is  
capable of (b) (7)(E) would substantially  
enhance the investigative effectiveness of the Global Investigation Operations  
Center.

4. Authority: ***Cite the authority under one of the "exceptions" listed. Identify only One specific statutory authority that will be used to justify.***

  x   ONLY ONE RESPONSIBLE SOURCE and no other supplies or services will  
satisfy agency requirements. This authority includes brand name.

   UNUSUAL AND COMPELLING URGENCY.

   INDUSTRIAL MOBILIZATION;  
ENGINEERING, DEVELOPMENTAL, OR RESEARCH CAPABILITY; OR  
EXPERT SERVICES.

   INTERNATIONAL AGREEMENT.

   AUTHORIZED OR REQUIRED BY  
STATUTE.

---

(Identify Statute)

   NATIONAL SECURITY.

☐ PUBLIC INTEREST (shall not be used when any other circumstance is applicable. See NOTE under "Approvals").

5. Rationale Supporting Use of Authority Cited Above:

Market research was conducted from 2018-2021. CID participated in demonstrations and presentations from other vendors. CID utilized other tools and found Babel Street had advanced analytical capabilities needed to support the investigative mission.

6. Efforts to Obtain Competition: ***Proprietary specialized software tool provided directly from Creative Radicals***

7. Actions to Increase Competition: ***Proprietary specialized software tool provided directly from Creative Radicals, not offered in the marketplace.***

8. Market Research:

Market research included conducting internet searches for companies that fit the requirements; have said companies demonstrate their product; USSS employees tested products; reviewed past performance and customer satisfaction.

9. Price Reasonableness: ***The anticipated price will be determined fair and reasonable based on one or more of the price analysis techniques described below in accordance with FAR Part 13.106-3(a)(2) (check one). [Then provide a short explanation or description of the action taken:]***

☒ MARKET RESEARCH.

☐ COMPARISON OF THE PROPOSED PRICE WITH PRICES FOUND REASONABLE ON PREVIOUS PURCHASES.

☐ CURRENT PRICE LIST, CATALOGS, OR ADVERTISEMENTS.

☐ COMPARISON WITH SIMILAR ITEMS IN A RELATED INDUSTRY.

☐ COMPARISON TO IGCE.

☐ OTHER.

This contract was awarded to PID/ISD in 2018. When compared to the current quote, it was found to be fair and reasonable.

10. Other Facts: ***N/A***

Insert Title of Acquisition:

Requisition Number XXXXXX

11. Certifications & Approvals: In accordance with the authority(ies) indicated in Section 4, above, and agency procedures, all justification documents must follow the approval process stated below.

Certification (Always Required):

The undersigned hereby certifies that the information provided herein to support this justification is complete and accurate to the best of his or her knowledge and belief.

Program Office (e.g. COR, SAIC, Program Manager, or Division Chief in accordance with business unit operating procedures):

Printed Name: (b) (6), (b) (7)(C) Program Manager

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Approval:

Contracting Officer (Always Required):

Printed Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Competition Advocate (Over \$750,000 but not exceeding \$15 million):

Printed Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## HSAM Appendix G - Checklist for Sensitive Information

**Procurement Title**

**Requisition #:**

**Estimated Contract Value (incl. options):**

**Instructions:** The requiring office shall complete this checklist for all acquisitions, including assisted acquisitions, regardless of dollar value. A properly executed checklist serves as the high risk determination required by HSAR Class Deviation 15-01, Safeguarding of Sensitive Information. If the requiring official determines that a contractor will have access to sensitive information and/or contractor IT systems will be used to input, store, process, output and/or transmit sensitive information, the requiring official shall ensure the Statement of Work, Statement of Objective, Performance Work Statement or specification is reviewed by the organizations identified at HSAM 3004.470(b) and obtain signatures, as applicable, on this checklist. If it is not clear to the requiring official if the contractor will have access to sensitive information and/or if contractor IT systems will be used to input, store, process, output, and/or transmit sensitive information, the requirements official shall at a minimum consult with the Component Chief Information Officer (CIO), Chief Security Officer (CSO) and Privacy Officer. The requiring office shall submit the completed checklist as part of the procurement request package in accordance with HSAM 3004.7101. Failure to submit a completed checklist will result in the return of the procurement request package. The contracting officer is responsible for routing the checklist to the Head of Contracting Activity (HCA) or designee for signature and ensuring the solicitation and resultant contract reflect the requirements contained in the checklist.

### **A. Sensitive Information and Access Requirements** (completed by the requiring office):

1. Will the contractor have access to any of the types of the sensitive information listed below during the acquisition?

- |                              |                             |  |
|------------------------------|-----------------------------|--|
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Chemical-terrorism Vulnerability Information (CVI)   |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | For Official Use Only (FOUO)                         |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Law Enforcement Sensitive Information                |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Protected Critical Infrastructure Information (PCII) |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Personally Identifiable Information (PII)            |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Sensitive PII (SPII)                                 |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Sensitive Security Information (SSI)                 |
| <input type="checkbox"/>     |                             | Other type of sensitive information                  |

2. Will contractor employees have access to DHS information systems? ☐ Yes ☐ No
3. Will contractor employees require recurring access to Government facilities?  
☐ Yes ☐ No

**Note:** If the answer is “No” to questions 1 through 3, proceed to the Signatures section of the checklist. When the answer is “No” to questions 1 through 3, the checklist shall, at a minimum, be signed by the requiring official and the HCA (or designee).

4. If the answer is “Yes” to either of questions 1 through 3 above, confirm that information security, personnel security, and/or privacy provisions have been identified for inclusion in the solicitation and resultant contract and coordinated with the following, as applicable (see HSAM 3004.470(b) for coordination requirements).

**Definitions:**

- **Information security provisions** include the development of the Requirements Traceability Matrix, identification of incident reporting and response requirements, and requests for the contractor to: provide security authorization documentation, obtain an independent assessment, perform continuous monitoring, provide the Government with necessary access to perform security reviews, comply with federal reporting requirements.
- **Personnel security provisions** include reviewing fitness requirements and other security matters related to access to sensitive but unclassified information and recurring access of contractor employees to Government facilities, information systems, security items or products.
- **Privacy provisions** include requirements for handling PII and/or SPII, incident reporting, notification and credit monitoring.

<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	Component CIO or designee
<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	Component CSO or designee
<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	Component Privacy Officer
<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	TSA SSI Program Office
<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	Cybersecurity and Infrastructure Security Agency (CISA) CVI Program Office
<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	CISA PCII Program Office

**Note:** For Components and offices that do not have a Component level CIO, CSO, or Privacy Officer, the requiring official shall coordinate with the DHS Headquarters CIO, CSO and Chief Privacy Officer (or designee for each). (See HSAM 3004.470(b)(7))

5. Has the Component CIO, CSO, Privacy Officer, HCA (or designee for each) and program manager determined that this effort will have a “high risk” of unauthorized access to or disclosure of sensitive information in accordance with the requirements of HSAR Deviation 15-01, Safeguarding of Sensitive Information, applicable to this acquisition?
- ☐ Yes ☐ No

**Note:** If the answer to this question is “Yes” special clauses Safeguarding of Sensitive Information (MAR 2015), Information Technology Security and Privacy Training (MAR



2015) and HSAR clause 3052.204-71 Contractor Employee Access shall be included without revision in the solicitation and subsequent contract (as defined in FAR 2.101).

6. If the answer is “Yes” to any of the preceding questions, identify and describe the information security, personnel security, and privacy provisions to be included in the solicitation including the special clauses from HSAR Class Deviation 15-01, Safeguarding of Sensitive Information if applicable.
  
  
  
  
  
  
  
  
  
  
7. If foreign end products or services are allowed under the contract, what additional security provisions are to be included in the solicitation to protect sensitive information and facilities from unauthorized access and disclosure?

**B. Authority to Operate (ATO) and Continuous Monitoring Data Requirements** (completed by requiring office in coordination with Component CIO or designee):

1. Will contractor IT systems be used to input, store, process, output, and/or transmit sensitive information? ☐ Yes ☐ No
2. If “Yes” to #1, has the requiring office coordinated development of the Requirements Traceability Matrix (RTM) with the Component CIO or designee for inclusion in the solicitation? ☐ Yes ☐ N/A (only if “No” to #1)
3. If “Yes” to #1, will the solicitation require the submission of a draft security plan and instructions on how the draft security plan will be evaluated? ☐ Yes ☐ N/A (only if “No” to #1)

4. If “Yes” to #1, does the requirements document identify how the contractor should submit monthly continuous monitoring data to the Government? ☐ Yes ☐ N/A (only if “No” to #1)
5. If “Yes” to #1, identify and describe the continuous monitoring data requirements to be included in the solicitation.

**Note:** When a contractor IT system will be used to input, store, process, output, and/or transmit sensitive information, the RTM shall be included in the solicitation. The RTM is prepared by the Component CIO or designee in coordination with the requiring office and shall be included in the procurement request package as an attachment to the requirements document (i.e., Statement of Work, Statement of Objectives, Performance Work Statement). Contracting officers shall ensure the solicitation requires vendors to submit a draft security plan with their proposal/quotation as their response to the RTM. Instructions on how the draft security plan will be evaluated shall be included in the solicitation.

**C. Data Retention Requirements** (completed by requiring office):

1. Will the contractor be required to retain sensitive information for the Government?  
☐ Yes ☐ No
2. If “Yes” to #1, does the requirements document identify (a) retention requirements (e.g., length of time data must be retained before return and/or destruction) and (b) security requirements for the protection of retained data? ☐ Yes ☐ N/A (only if “No” to #1)
3. If “Yes” to #1, identify and describe the retention and security requirements to be included in the solicitation.

4. Does the Government have a plan to monitor and/or ensure contractor compliance with the retention and security requirements identified? ☐ Yes ☐ N/A (only if “No” to #1)
5. If “Yes” to #1, describe the Government’s plan to monitor and/or ensure contractor compliance with the retention and security requirements identified in the acquisition.

**D. Additional Privacy Considerations** (completed by requiring office in coordination with Component Privacy Officer or designee):

1. Is contractor support needed to complete privacy compliance documentation (Privacy Threshold Analysis, Privacy Impact Assessment, and/or System of Record Notice, as appropriate)? ☐ Yes ☐ No ☐ N/A
2. If contractor support is needed to complete the privacy compliance documentation, does the requirements document identify the activities and level of contractor support needed? ☐ Yes ☐ N/A (only if “No” or “N/A” to #1)
3. If “Yes” to #1, identify and describe the activities and level of contractor support needed to complete the privacy compliance documentation.

**Signatures:**

	Signature	DHS Component and Organization	Telephone Number
Requiring Official (or official title)			(b) (6), (b) (7)(C)
Component Chief Information Officer (CIO) or designee			
Component Chief Security Officer (CSO) or designee			
Component Privacy Officer or designee			
TSA SSI Program Office, as applicable			
CISA CVI Program Office, as applicable			
CISA PCII Program Office, as applicable			
Head of Contracting Activity (HCA) or designee			

**TEMPLATE FOR FIRM FIXED PRICE MATERIALS CONTRACT/ORDER FOR ITEMS PURCHASED USING COMMERCIAL CATALOGS OR FEDERAL SUPPLY SCHEDULES**

Independent Government Cost Estimate

Component: INV/CID/GIOC

Prepared by: (b) (6), (b) (7)(C)

Date Prepared 7/26/2021

Program/Project Title: Babel Street Babel X/Locate X Premium

Phone Number/Email: (b) (6), (b) (7)(C); (b) (6), (b) (7)(C) @ussf.dhs.gov

Item Description	Part Number/ ID Number	Quantity	Unit of Issue*	Estimated Unit Cost*	Discount	Estimated Discounted Unit Price	Estimated Fixed Price Per Line Item
Babel Street Babel X/Locate X Premium Subscriptions		(b) (7)(E)		(b) (4)	0%	\$(b) (4)	\$229,800.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
		0		\$0.00	0%	\$0.00	\$0.00
<b>Estimated Total Firm Fixed Price</b>							<b>\$229,800.00</b>

\*EACH, MONTH, ETC.

\*\*Estimated unit prices may be obtained through market research, catalog prices, published price lists, GSA schedules, and previous purchases.

**Basis of Estimate:** Briefly explain how the estimate was developed. For example, identify the information obtained through market research and how it was used (e.g. used published price lists, catalog prices, GSA schedule information, previous purchases). Direct Quote from vendor which is 3% more than third party provider only available on NASA SEWP and First Source II

**Assumptions:** List key assumptions associated with the IGCE. For example, identify assumptions regarding inflation, delivery destination(s), availability of material, and quantity discounts. n/a

## Market Research Questionnaire

**1. Market Research Questionnaire****a. Description of Supplies:***(1) Describe the functional criteria of the supply:*

The United States Secret Service (USSS) Criminal Investigative Division (CID) has identified a need for a web based analytical tool with particular capabilities in order to augment the effectiveness of its criminal investigative mission. The software must be capable (b) (7)(E)

(b) (7)(E)

(b) (7)(E) The software must also be capable of (b) (7)(E)

(b) (7)(E)

(b) (7)(E) Moreover, the software should allow users to employ a data feed comprised of (b) (7)(E). Training and technical support for user familiarity and system sustainability are also required.

*(2) Where is the product used?*

The software will be used or accessed at USSS headquarters locations, and other USSS locations that it may deem necessary.

*(3) Essential physical characteristics and the environment it will be used in. Where, under what conditions? How often? How long? Who will use it?*

The software will be used on or accessed via the existing USSS "blue line" network, housed and maintained by the USSS and located in USSS Headquarters. The software will be utilized 24/7 365 days a year by CID analysts and special agents assigned to support criminal investigations for the USSS.

*(4) Quantity. How many do we need?*

The USSS CID anticipates the need to initially acquire (b) (7)(E) licenses of the software to meet mission requirements.

*(5) Does this meet the definition of Electronic/Information Technology (EIT) required as part of Section 508? If so, which standards apply?*

Yes, this product meets the definition of EIT as part of Section 508.

*(6) Does the Buy American Act Apply?*

Yes

*(7) Does EPEAT apply?*

Not Applicable.

---

## **2. Market Research Conducted 05/18 - 06/18:**

### **(1) LookingGlass Cyber Solutions, Inc.**

10740 Parkridge Blvd.  
Reston, VA 20191  
703-351-1000

➤ LookingGlass provided a product briefing to CID SA (b) (6), (b) (7)(C) on 06/04/18.

About: LookingGlass provides (b) (4)

(b) (4)

(b) (5), (b) (4)

(b) (5), (b) (7)(E), (b) (4)

**Combined Dashboard/Open Source/Training Cost: See Below**

- Unlimited users

**Total Cost:** (b) (4)

### **(2) ZeroFOX**

1834 S. Charles Street  
Baltimore, MD 21230  
855-736-1400

➤ ZeroFOX provided a product briefing at the CID GIOC on 06/05/18.

ZeroFOX enables (b) (4)

(b) (4)

(b) (4)

(b) (4)

(b) (5), (b) (4)

(b) (5), (b) (7)(E), (b) (4)

Combined Dashboard/Open Source/Dark Web Cost:

Total Cost: (b) (4) for (b) (7)(E) licenses

(3) LexisNexis – Social Media Monitor

1150 18<sup>th</sup> Street NW, Suite 275  
Washington, DC 20036

- CID SA (b) (6), (b) (7)(C) spoke via telephone with (b) (6), Federal Account Manager for LexisNexis, on 06/15/18.

About: LexisNexis provides (b) (4)

(b) (4)

Research indicated that LexisNexis (b) (7)(E), (b) (5), (b) (4)

(b) (7)(E), (b) (5), (b) (4)



Combined Dashboard/Open Source/Training Cost: See Below

**Total Cost: No quote received**

**(4) Babel Street**

1818 Library Street, Suite 500  
Reston, VA 20190

- CID SA (b) (6), (b) (7)(C) and ATSAIC (b) (6), (b) (7)(C) attended a Babel Street demonstration (Locate X Industry Day) in Washington, DC on 06/06/18.

Babel Street (b) (4)

(b) (4)

Babel X Key Features*	Babel X Basic	Babel X Pro	Babel X Enterprise
(b) (4)	(b) (4)	(b) (4)	(b) (4)

Babel Street's platform (b) (7)(E), (b) (5), (b) (4)

(b) (7)(E), (b) (5), (b) (4)

(b) (7)(E), (b) (5), (b) (4)

Combined Dashboard/Open Source/Dark Web/Training/Locate X Full Feed Cost:

**Total Cost: \$270,714.03 for (b) (7)(E) censes**

# REQUISITION CHECKLIST FOR NEW PROCUREMENTS/IAAs

- 1) Use this "New Procurements" checklist for new procurements and IAAs ONLY, including orders against USSS contracts/BPAs. Do NOT use this checklist for award modifications; use the "Modifications" checklist (blue tab at bottom of spreadsheet) instead.
- 2) Use the guidance listed in the Instructions/Notes column to determine which supporting documents are required for this procurement. Include the completed Required Supporting Documents with the procurement request (PR). Your Contract Officer/Contract Specialist may request additional documentation as needed. Failure to do so will cause a delay in awarding the procurement.
- 3) Click on the Required Supporting Documents' cells to open links to either the document, the site where the document can be obtained or created, or the email of the POC for the document.
- 4) Follow your Program Office's Standard Operating Procedures (SOPs) regarding the preparation/approval(s) of documents.

**\*\*\*COMPLETE ALL FIELDS IN GRAY\*\*\***

## REQUISITIONER INFORMATION

Requisitioner Name	(b) (6), (b) (7)(C)
Requisitioner Phone Number	(b) (6), (b) (7)(C)
Responsible Organization/Unit	CID
Requisition (PR) # (or TBD--sent to propackages)	TBD
End-User/Program Point of Contact (if different from Requisitioner)	
For Acquisition Planning, Contact the Branch Chief or Contracting Officer assigned to your program office (see BC Tab, yellow tab at the bottom of the worksheet). For Assistance with this Procurement Checklist, Send Inquiry to Tameka Flowers (report problems with this tool).	(b) (6) @uss.s.dhs.gov

## PURCHASE INFORMATION

SUMMARY OF WHAT IS BEING PROCURED -Tell PRO, succinctly, what this request is all about	(b) (7)(E) Babel Street Babel X / Locate X Premium subscriptions
IS THIS <u>PREDOMINANTLY</u> FOR A SERVICE OR SUPPLY?	SUPPLY/EQUIPMENT

<p>IN YOUR <b>MARKET RESEARCH</b>, HAVE YOU FOUND WHETHER THIS SERVICE OR SUPPLY IS COMMERCIALLY AVAILABLE?  NOTE: Most USSS procurements are COMMERCIAL</p>	COMMERCIAL
<p>IN YOUR MARKET RESEARCH, HAVE YOU FOUND ANY EXISTING <b>DHS STRATEGIC SOURCING CONTRACTS</b> ("CONTRACT VEHICLES") THAT COULD BE USED?  DHS Link: <a href="http://dhsconnect.dhs.gov/org/comp/mgmt/ocpo/SSPO">http://dhsconnect.dhs.gov/org/comp/mgmt/ocpo/SSPO</a></p>	NO
- WHICH STRATEGIC SOURCING CONTRACT?	
<p>- WILL YOU REQUEST A <b>WAIVER</b> FROM USING THIS STRATEGIC SOURCING CONTRACT VEHICLE? (DHS Contracts ONLY, Approved by PRO)</p>	NO
<p>IS THIS A <b>MILITARY INTERDEPARTMENTAL PURCHASE REQUEST</b> (MIPR)/ <b>INTER-AGENCY AGREEMENT</b> (IAA)  <b>NOTE:</b> For Determination (whether IAA or IRWA), send requirement with Determination Questionnaire to CAO.IAA@uss.s.dhs.gov.</p>	NO
IS THIS A <b>GSA</b> ORDER?	NO
<p><b>PRODUCT SERVICE CODE (PSC)</b>  -For Supplies or Equipment, select "SUPPLY/EQUIPMENT"; for Services, select the PSC (which includes a letter)</p>	SUPPLY/EQUIPMENT
<p>WILL THIS BE A <b>FIRM-FIXED PRICE AWARD</b>?  -If NO, consult with PRO regarding your acquisition approach</p>	YES
<p><b>WOULD (COULD) THIS REQUIRE SECURITY CLEARANCES, EITHER FOR THE CONTRACTOR'S FACILITY OR FOR ITS PERSONNEL, OR CLEARED FED. EMPLOYEES?</b> NOTE: This is asking about CLEARANCES not FACILITY ACCESS</p>	NO

WOULD (COULD) DISCLOSURE OF THE AGENCY'S NEEDS, BY PRE/POST AWARD (SYNOPSIS) COMPROMISE NATIONAL SECURITY OR CREATE A SIGNIFICANT SECURITY RISK?	YES
DO YOU NEED TO LIMIT COMPETITION- <b>JUSTIFICATION &amp; APPROVAL (J&amp;A)</b> REQUIRED, e.g. Brand Name, Sole Source, etc.?	YES
WOULD (COULD) THIS REQUIREMENT BE <b>SET-ASIDE FOR SMALL BUSINESS</b> ?	YES
WOULD (COULD) <b>GOVERNMENT FURNISHED PROPERTY</b> BE REQUIRED?	NO
WOULD (COULD) A <b>BUSINESS THEATER CLEARANCE</b> BE REQUIRED? <b>NOTE:</b> This applies to actions where services will be performed overseas	NO
DO YOU ANTICIPATE A <b>SINGLE OR MULTIPLE AWARD</b> ?	SINGLE
DO YOU ANTICIPATE WORK BEING PERFORMED ON-SITE AT THE <b>GOVERNMENT FACILITY OR THE CONTRACTOR FACILITY</b> ?	CONTRACTOR FACILITY
IS THIS FOR <b>ELECTRONIC INFORMATION TECHNOLOGY (EIT)</b> ?	NO
FOR <b>INFORMATION TECHNOLOGY (IT) REQUIREMENTS</b> , HAS <b>OCIO PROVIDED APPROVAL</b> ?	TBD
FOR <b>IT APPLICATIONS/SYSTEMS</b> , HAVE THE FOLLOWING <b>CONTRACT LINE ITEMS BEEN INCLUDED ON THE PR</b> ? Software/License/Subscription, Hardware, Operations and Maintenance Support ( <u>Mandatory</u> ), System Administrator/SME ( <u>Mandatory</u> )	NO

WOULD (COULD) THE CONTRACTOR BE TASKED WITH DESIGNING, DEVELOPING, OR OPERATING A <b>SYSTEM OF RECORD (SORN) CONTAINING SENSITIVE PERSONALLY IDENTIFIABLE INFORMATION (PII) OR HAVE ACCESS TO SENSITIVE INFORMATION AND/OR WHERE INFORMATION SYSTEMS ARE USED TO INPUT, STORE, PROCESS, OUTPUT, AND/OR TRANSMIT SENSITIVE INFORMATION?</b>	NO	
<b>DURING A CONTINUING RESOLUTION (CR), applicable to BASE FUNDS ONLY, ARE THE FOLLOWING CONDITIONS MET?</b> Are the services/supplies 1) needed for the continuation of on-going critical functions, are they 2) necessary for normal operations, and 3) did Congress appropriate funds for them last fiscal year? Complete CR Form	N/A: These funds are not subject to a CR or a CR is not in effect	
<b>TOTAL ANTICIPATED AWARD VALUE (INCLUDING OPTIONS)</b>	\$229,800.00	
<b>SERVICES: Option to Extend the Term (FAR 52.217-9)</b> -NOTE: Only include option periods if funds are likely to be committed in the option years. The Govt. must deal in good faith and may not require offerors to provide pricing for option periods if there is no reasonable expectation that the options will actually be needed/exercised.	Base Period	NO OPTIONS
<b>SUPPLIES: Option for Additional Quantities (FAR 52.217-7)</b> -NOTE: Only include option quantities if funds are likely to be committed for those additional quantities. The Govt. must deal in good faith and may not require offerors to provide pricing for option quantities if there is no reasonable expectation that the options will actually be needed/exercised.	Original Order Quantity	
<b>INCUMBENT/CURRENT CONTRACTOR NAME (If Applicable)</b>	Babel Street	
<b>INCUMBENT/CURRENT AWARD NUMBER (If Applicable)</b>	HSSS01-	

UPON RECEIPT BY PRO OF AN ACTIONABLE PACKAGE- THE PURCHASE REQUISITION (PR) AND ALL REQUIRED DOCUMENTATION (BELOW), THE ESTIMATED PROCUREMENT ADMINISTRATIVE LEAD TIME (PALT), IN CALENDAR DAYS, IS:

The estimated PALT does not include ultimate delivery time;  
PALT reflects the number of days that PRO is afforded to issue an award.

### REQUIRED SUPPORTING DOCUMENTATION

Complete and Upload this Checklist and the Items Marked "YES" in column B into iPRO/TOPS

<u>DOCUMENT</u>	<u>Required?</u>	<u>Date Rec'd in PRO? (FOR PRO USE ONLY)</u>	<u>INSTRUCTIONS/NOTES</u>
<b>Continuing Resolution (CR) Determination</b>	NO		Mark YES, for <u>All actions subject to CR regardless of value.</u>
<b>Copy of Contracting Officer's Representative (COR) Certification</b> -NOTE: Contracting Officer may appoint a COR even if not required on a case-by-case basis; oversight of a COR and/or PM, even for interagency financial transactions not resulting in a contract, may be in the best interest of the USSS.	NO		Mark YES, for <u>All actions &gt; \$250,000</u> . Level II COR required at a minimum, and High Risk acquisitions (Time & Materials and cost-type contracts) require Level III COR Certification. Interagency financial transactions must ensure proper oversight, for which a COR may be best suited but is not appointed by PRO. (HSAM 3042.270)
<b>Copy of Contracting Officer's Representative (COR) Nomination Letter</b> -NOTE: Contracting Officer may appoint a COR even if not required on a case-by-case basis; oversight of a COR and/or PM, even for interagency financial transactions not resulting in a contract.	NO		Mark YES, for <u>All actions &gt; \$250,000</u> . Level II COR required at a minimum, and High Risk acquisitions (Time & Materials and cost-type contracts) require Level III COR Certification. Interagency financial transactions must ensure proper oversight, for which a COR may be best suited but is not appointed by PRO. (HSAM 3042.270)



<b>Market Research</b> -NOTE: Why are you buying what you are buying? Who produces what it is you want? What competing technologies exist, if any? How do you know?	YES		<u>All procurement actions require market research.</u> May include Requests for Information (RFIs), industry conferences, site visits with PRO personnel, querying small businesses, and a CO-lead integrated procurement team (IPT), internet research, historical data (if available), and any other relevant information to establish Government's need. (HSAM 3010.001(f))
<b>Performance Work Statement (PWS)/Statement of Work (SOW)/Statement of Objective (SOO)- Statement of Requirements (SOR)</b> -NOTE: Go to the PWS-QASP-SOW-SOO-SOR Folder on the Customer Resources page. Read the guidance at the top of each template to determine which template is used for your requirement. -Specifications should not be created by contractors; doing so may result in a conflict of interest leading to disqualification of contractor(s) from participating in competition.	YES		All PRs, <u>regardless of value</u> ; degree of complexity to be discussed with contract specialist. (HSAM 3004.7101)
<b>Quality Assurance Surveillance Plan (QASP)</b>	NO		Mark YES, for service requirements that require surveillance to determine that the services conform to contract requirements
<b>Copy of Interagency Agreement</b>	NO		Mark YES, Required for Assisted Acquisition, encouraged for Direct Acquisition; required for Interagency Financial Transactions (retained by FMD) (HSAM 3007.102(c)(3))
<b>HSAM Appendix G: Checklist for Safeguarding Sensitive Information</b>	YES		<u>Appendix G-</u> The requiring office shall complete this checklist for <u>all acquisitions</u> , including assisted acquisitions, regardless of dollar value, unless addressed in a written AP (HSAM 3004.470(b)) (HSAR Class Deviation 15-01 Safeguarding Sensitive Information)

<b>Acquisition Planning Forecast System (APFS) Record - Advanced Planning</b>	YES		Mark YES, for All actions > \$250,000, excluding exercise of an option, sensitive/classified contracts, interagency assisted acquisitions where USSS is the requesting agency, and <u>awards against single-award BPA/IDIQ (Consult PRO)</u> (HSAM 3007.172(a); Appendix H)
<b>Affirmative Statement Regarding Acquisition Planning</b>	YES		Mark YES for requirements < \$50M
<b>Acquisition Plan, Formal (AP)</b>	NO		Mark YES for firm-fixed price (FFP) ≥ \$50M; Mark YES for other than firm-fixed price (OTFFP) ≥ \$250K (HSAM 3007.103(e)(1))
<b>DD 254 / Security Classification Guide Review</b> NOTE: <u>For actions resulting in contracts/orders with contractors:</u> if DD 254s are needed, one must be generated for 1) the solicitation phase, 2) the award itself, 3) any modifications that extend the period of performance, and 4) upon contract closeout; <u>For actions resulting in interagency financial transactions:</u> SMD must review the applicable SCG prior to dissemination to other federal agencies.	NO		Mark YES for <u>ALL</u> classified requirements or requirements where facility/personnel clearances are required or reasonably anticipated: Contact <a href="mailto:INDUSTRIALSECURITY@usss.dhs.gov">INDUSTRIALSECURITY@usss.dhs.gov</a> (SMD/ISB) prior to submitting PR. Note: DD254s require corresponding Security Classification Guides (SCG); if a SCG does not exist for this requirement, it cannot be marked classified! (HSAM 3004.403(b))
<b>Synopsis Exception Memorandum</b> -Memorandum must cite the following authorities: FAR 5.202(a)(1)	YES		Mark YES if there is an exception listed at FAR 5.202(a)(1). The Requesting Activity's SAIC must provide the Contracting Officer with a written request not to synopsized along with an applicable Security Class Guide (SCG), subject to concurrence by the PRO Head of Contracting Activity (HCA). Awards less than \$25,000 and orders off previously synopsized strategic sourcing vehicles are not synopsized
<b>Section 508 Compliance DART Output</b> NOTE: The DHS Accessibility Requirements Tool (DART) version 2.1. provides output of Section 508 recommended solicitation language.	NO		Mark YES, for <u>ALL</u> Information Technology (EIT) requirements (HSAM 3039.2, Acquisition Alert 20-25)



<b>Section 508 Exception / Exemption Approval</b> <b>NOTE:</b> You must formally request authorization using Accessibility Compliance Management System (ACMS). If approved, you will receive an alert in ACMS and an email.	NO		Mark YES, if there is a Section 508 Exception
<b>Independent Govt. Cost Estimate (IGCE):</b> <b>NOTE:</b> Go to the IGCE Folder on the Customer Resources page. Select the IGCE based on the anticipated contract type for your requirement. IGCEs are to be independent; vendor estimates may help in creating the IGCE, but relying too heavily on contractors may result in their disqualification due to conflicts of interest.	YES		Mark YES for requirements $\geq$ \$250K; otherwise, provide estimated costs based on informal market research, e.g. online searches, catalogs, historical pricing. Do not rely on vendor estimates (HSAM 3015.404-70)
<b>Justification and Approval:</b> Exception to Fair Opportunity (EFO), Sources Justification (LSJ), the SAT, and Open Competition (JOFOC), Opportunity Below the SAT (JEFO) <div> Limited  J&amp;A Below  Other than Full  Exception to Fair </div>	YES		Mark YES when restricting competition/seeking brand name items. Must be supported with Market Research and documented rationale for J&As $\geq$ \$250,000 require LEG review; \$700K - \$13.5M require the Competition Advocate review; \$13.5M - \$68M require the Head of Contracting Agency review; and > \$68M require Chief Procurement Officer review
<b>DHS Inherently Governmental and Critical Function Analysis</b>	NO		Mark YES for <u>All services</u> $\geq$ to \$250K (HSAM 3007.503(b))
<b>Short Form Assessment of Contractor Support Services</b> (Inherently Governmental Function)	NO		Mark YES for <u>All services</u> < \$250K (HSAM 3007.503(b))
<b>Information Technology Acquisition Review (ITAR)</b> NOTE: ITARs shall be reviewed and approved by the USSS CIO through the USSS ITAR	NO		Mark YES for <u>All</u> IT requirements valued $\geq$ \$500K and with a 5 year lifecycle over \$50M (HSAM 3039.170(b))
<b>Expedited ITAR Justification Form</b> NOTE: The traditional timeframe for DHS ITAR coordination is 30 business days, the <u>expedited process</u> is used when there is a requested	NO		Mark YES for any IT acquisition submitted for expedited DHS CIO approval through the ITAR process ( <a href="#">click for the DCIO Memo</a> )

<b>List of Government Furnished Property</b>	NO		Mark YES for <u>All</u> actions where Government Furnished Property may be required. (HSAM 3045.102(b))
<b>Procurement Strategy Roadmap (PSR)</b>	NO		Mark YES for <u>All</u> requirements ≥ \$5M; consult PRO.
<b>Evaluation Criteria/Trade-Off Factors and List of Evaluators for the Evaluation Team</b> <b>NOTE:</b> Common factors are: Technical Approach (required), Corporate Experience, Past Performance (generally always required), Key Personnel, Staffing, Management, and Price (required)	NO		Mark YES for requirements ≥ \$250K (except for MIPRs/IAs, which do not require Eval. Crit./Factors); (FAR 8.4, FAR 15.1, HSAM 3008.405-70, HSAM 3015.3)
<b>Small Unmanned Aircraft Systems (sUAS) -</b> Written authorization from the DHS Headquarters Office of the Chief Information Security Officer (OCISO) <b>NOTE:</b> Requiring activities/program offices must contact the Aviation Program Office (aviation@ussd.dhs.gov) to request written authorization and cybersecurity waiver. *The approval authorization memo from the DHS OCISO will be included in the requirements package.	NO		Mark YES for <u>All</u> actions for the procurement of sUAS. <b>NOTE:</b> sUAS includes its associated elements including communication links, control components, flight controllers, radios, data transmission devices, cameras, gimbals, ground controllers, and other devices used in conjunction with the operation of sUAS. (Acquisition Alert 20-09)
<b>Budget Point of Contact (POC) for Servicing Agency, to include Name, Phone, and Email</b>	NO		Mark YES for MIPR/IAs Only (DHS Interagency Acquisitions Guide July 2013, v1.0)

Version 12, April 2021

[Report problems with this tool.](#)

**Rough Order of Magnitude (ROM) for the United States Secret Service Criminal Investigative Division ("Customer")**

Babel Street®, Inc. (Babel Street) is the world's leading AI-enabled data-to-knowledge company, offering technology solutions focused on the use of commercial and publicly available information (PAI) data. Our solutions enable customers to rapidly discover and decipher the multilingual insights they need to empower their missions, regardless of origin, language, or platform. The company welcomes this opportunity to provide pricing options for Babel Street products.

This ROM is based on our current understanding of the requirements and is subject to change based on changes in the requirements. Acquisition through a third party may result in an increase in pricing.

This ROM is for the Customer's evaluation purposes only. Should the Customer desire to contract with Babel Street, Babel Street would be pleased to provide a formal proposal in response to a requested set of requirements. Use of Babel Street products subject to Babel Street's End User Subscription Terms and any applicable addenda.

We look forward to supporting you and thank you for the opportunity to submit the ROM.

Respectfully,

(b) (6)

BABEL STREET, INC

ROM Pricing: The following ROM pricing scenarios can be adjusted to meet the Customer's unique needs. Prices assume the purchase of the volumes specified. Pricing is determined as of the date of the ROM and is subject to change. Prices are listed in annual terms in U.S. Dollars and are exclusive of any applicable national, state or local taxes. All products and/or services described herein may be provided directly by Babel Street, Inc. or by one of its subsidiaries. Pricing contained herein contemplates a direct procurement. For the avoidance of doubt, procurement by any other method, or acquisition through a third party will likely result in an increase in pricing.

The below provides pricing options for Babel X® Subscriptions (BX), Data Package – Locate XTM (LX), Locate XTM Premium (LXP) and Data Package-A (DP-A).

Scenario: (b) (7)(E) BX, LX, LXP, and DP-A:

Babel X Subscription    Annual	\$(b) (4)	(b) (7)(E)	\$(b) (4)
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*Authorized User with access to five (5) Active Filters, up to fifty (50) active Babel Channels, and 1,000 Public Records Searches, and virtual training via Babel University*

Data Package - Locate X Annual	\$(b) (4)	(b) (7)(E)	\$(b) (4)
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*Customer-requested data package for Babel X Subscription(s) or Babel X: Babel Research Subscription(s), procured on Customer's behalf through Babel Street*

Locate X Premium        Annual	\$(b) (4)	(b) (7)(E)	\$(b) (4)
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*Add-on enhancement to Data Package - Locate X, procured on Customer's behalf through Babel Street*

Data Package-A        Annual	\$(b) (4)	(b) (7)(E)	\$(b) (4)
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*Customer-requested data package, procured on Customer's behalf through Babel Street and subject to availability, enabled for Babel X; configuration may occur after start of Subscription Term and may take up to 10 business days from time of procurement*

Data Package-A Configuration One-Time configuration fee	\$(b) (4)	(b) (7)(E)	\$(b) (4)
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**ROM Total:    \$229,800**



UNITED STATES GOVERNMENT

# memorandum

DATE: 06/07/2021  
REPLY TO: SAIC Jason Kane  
ATTN OF:  
SUBJECT: Synopsis/Posting Exception  
TO: Chief – Procurement Division  
THRU: Security Management Division - Industrial Security Branch

U.S. Secret Service

500.000

It is requested that purchase requisition No. PR # TBD for

Babel Street Babel X/Locate X Premium subscriptions

not be synopsisized on the betaSam.gov Contract Opportunities website nor posted on the GSA eBuy platform nor any other government point of entry or means of general public distribution.

Synopsis/Posting is the public notification of an intent to enter into a contract by revealing the agency's needs (which itself does not include the release of classified and/or law enforcement sensitive information such as Statements of Work) and/or the identification of awardee name, award amount, general description, and period of performance. Synopsis/Posting should be precluded on the basis of the following exception:

☒ **For actions otherwise requiring synopsis on betaSam.gov Contract Opportunities or GSA eBuy:** FAR 5.202(a)(1), The synopsis cannot be worded to preclude disclosure of an agency's needs and such disclosure would compromise the national security (e.g. would result in disclosure of classified information). *The fact that a proposed solicitation or proposed contract action contains classified information, or that access to classified matter may be necessary to submit a proposal or perform the contract does not, in itself, justify use of this exception to synopsis; or,*

This procurement action relates to:

[UNCLASSIFIED: OSINT/Analytical Tools/Targeting and tracking of subjects under investigation]

**FOR OFFICIAL USE ONLY**

☐ 1) As stated in the Department of Homeland Security, United States Secret Service, Security Classification Guide, Security Classification Guide # \_\_\_\_\_ dated MM/DD/YYYY ,

the topic of the requirement described herein is classified. **The supporting rationale for not synopsisizing/posting is provided below**; or,

☐ 2) The topic of this requirement is not addressed in a Security Classification Guide but may nevertheless warrant classification by compilation. **The supporting rationale for not synopsisizing/posting is provided below**. This requirement has been presented to the Original Classification Authority (OCA) for a determination regarding classification by compilation and

☐ The OCA has provided a determination, or

☐ The OCA determination is pending; or,

☒ 3) Although not classified, the contents of a synopsis may create other security risks. **The supporting rationale for not synopsisizing/posting is provided below**.

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[UNCLASSIFIED: If the use of this tool was made public, it would expose investigative methods and techniques law enforcement utilizes (b) (7)(E) (b) (7)(E) which could lead them to alter their normal practices. The use of this tool is law enforcement sensitive.]

It is therefore requested that no contract action be released to the public via betaSam.gov Contract Opportunities synopsis or posting on GSA eBuy. This is neither a sole source nor limited sources justification; rather, this memorandum is limited in its scope to supporting an exception to synopsis on the betaSam.gov Contract Opportunities website or posting on GSA eBuy. Additionally, it is acknowledged that identification of the contractor's name in the Federal Procurement Data System (FPDS) is not precluded unless an applicable Security Class Guide protects from public disclosure the identifying information of the contractor.

(b) (6), (b) (7)(C)

For

SAIC - CID

Concurrence:

\_\_\_\_\_  
Title and Name of SMD Representative  
Security Management Division (SMD)

\_\_\_\_\_  
Date