Consolidated Financial Statements Years Ended March 31, 2024 and 2023 and Supplementary Information Year Ended March 31, 2024



Consolidated Financial Statements Years Ended March 31, 2024 and 2023 and Supplementary Information Year Ended March 31, 2024

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#### **Independent Auditor's Report**

The Audit Committee
American Civil Liberties Union, Inc. and Consolidated Entities
New York, New York

#### **Opinion**

We have audited the consolidated financial statements of American Civil Liberties Union, Inc. and its subsidiaries (collectively, the American Civil Liberties Union or the ACLU), which comprise the consolidated statements of financial position as of March 31, 2024 and 2023, the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the ACLU as of March 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the ACLU and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the ACLU's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.



#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the ACLU's internal control. Accordingly, no
  such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the ACLU's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



#### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedule of financial position and consolidating schedule of activities are presented for purposes of additional analysis rather than to present the financial position and changes in net assets of the individual entities and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audits of the consolidated supplementary financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

BOOUSA, P.C.

October 29, 2024

# American Civil Liberties Union, Inc. and Consolidated Entities Consolidated Statements of Financial Position

March 31,	2024	2023
Assets		
Cash and cash equivalents Pledges, bequests, and contributions receivable, net Investments, at fair value Other assets Due from affiliates Due from affiliates - allocated share of pension liability Right-of-use assets, operating leases Property and equipment, net of accumulated depreciation and amortization	\$ 125,471,490 45,154,618 773,499,882 6,937,234 11,784,859 461,430 4,336,234 27,297,455	\$ 146,044,858 60,553,492 695,387,414 3,655,176 5,735,808 2,450,693 2,371,126 23,369,616
Total Assets	\$ 994,943,202	\$ 939,568,183
Liabilities and Net Assets		
Liabilities  Accounts payable and accrued expenses Grants payable Due to affiliates Liabilities under split-interest agreements Bill of Rights Trust held for affiliates Lease liabilities, operating leases Accrued pension liability	\$ 19,897,814 7,679,087 40,194,091 23,644,944 61,997,939 4,403,240 912,252	\$ 18,106,873 5,871,816 56,709,885 19,733,541 52,404,013 2,440,198 4,545,937
Total Liabilities	158,729,367	159,812,263
Commitments and Contingencies  Net Assets  Net assets without donor restrictions:  Board-designated  Undesignated	318,359,658 235,660,542	281,070,182 209,882,068
Net Assets Without Donor Restrictions	554,020,200	490,952,250
Net assets with donor restrictions	282,193,635	288,803,670
Total Net Assets	836,213,835	779,755,920
Total Liabilities and Net Assets	\$ 994,943,202	\$ 939,568,183

# American Civil Liberties Union, Inc. and Consolidated Entities Consolidated Statement of Activities

Tear ended march 31, 2024	١	Without Donor Restrictions	With Donor Restrictions		Total
Operating Support and Revenue Support:					
Current member contributions	\$	93,276,789	\$ -	\$	93,276,789
New member contributions Grants, bequests, and contributions		5,775,714 142,561,054	- 69,493,106		5,775,714 212,054,160
In-kind donated property		4,400,000	09,493,100		4,400,000
Donated legal services		39,504,757	-		39,504,757
Total Support		285,518,314	69,493,106		355,011,420
Revenue:					
List rentals		161,737	-		161,737
Rental income Merchandise and book sales		717,155 598,066	-		717,155 598,066
Other income		601,269	-		601,269
Total Revenue		2,078,227	-		2,078,227
Net assets released from restrictions		89,768,663	(89,768,663)		-
Total Operating Support and Revenue		377,365,204	(20,275,557)		357,089,647
Operating Expenses Program services:					
Legislative		26,973,666	-		26,973,666
Legal		120,598,711	-		120,598,711
Public education		54,409,676	-		54,409,676
Civil liberties policy formulation Affiliate support		3,096,907 114,516,961	-		3,096,907 114,516,961
Total Program Services		319,595,921	-		319,595,921
Supporting services:					
Management and general		27,964,608	-		27,964,608
Fundraising		35,971,555	-		35,971,555
Total Supporting Services		63,936,163	-		63,936,163
Total Operating Expenses		383,532,084	-		383,532,084
Change in Net Assets, before non-operating					
activities		(6,166,880)	(20,275,557)		(26,442,437)
Other Changes in Net Assets from Non-Operating Activities					
Legal awards, net		7,009,067	-		7,009,067
Net investment income		60,514,283	15,933,365		76,447,648
Changes in value of split-interest agreements Recognition of affiliates' share of minimum		-	(2,267,843)		(2,267,843)
pension liability adjustment		1,938,722	_		1,938,722
Other components of postretirement		.,,.			.,,
benefit cost		(227,242)	-		(227,242)
Total Other Changes in Net Assets from Non-Operating Activities		69,234,830	 13,665,522	_	82,900,352
Change in Net Assets		63,067,950	(6,610,035)		56,457,915
Net Assets, beginning of year		490,952,250	288,803,670		779,755,920
Net Assets, end of year	\$	554,020,200	\$ 282,193,635	\$	836,213,835

# American Civil Liberties Union, Inc. and Consolidated Entities Consolidated Statement of Activities

#### Year ended March 31, 2023

Year ended March 31, 2023			
	 Without Donor Restrictions	With Donor Restrictions	Total
Operating Support and Revenue			
Support:			
Current member contributions	\$ 99,892,206	\$ -	\$ 99,892,206
New member contributions	6,818,885	-	6,818,885
Grants, bequests, and contributions	133,316,871	89,618,835	222,935,706
Donated legal services	 39,375,260	-	39,375,260
Total Support	 279,403,222	89,618,835	369,022,057
Revenue:			
List rentals	209,546	-	209,546
Rental income	808,442	-	808,442
Merchandise and book sales	772,776	-	772,776
Other income	 2,858,022	-	2,858,022
Total Revenue	 4,648,786	-	4,648,786
Net assets released from restrictions	 57,508,875	(57,508,875)	-
Total Operating Support and Revenue	341,560,883	32,109,960	373,670,843
Operating Expenses			
Program services:			
Legislative	27,428,497	-	27,428,497
Legal	120,492,584	-	120,492,584
Public education	60,593,666	-	60,593,666
Civil liberties policy formulation	2,602,655	-	2,602,655
Affiliate support	 134,314,916	-	134,314,916
Total Program Services	 345,432,318	-	345,432,318
Supporting services:			
Management and general	23,161,133	-	23,161,133
Fundraising	 32,577,825	-	32,577,825
Total Supporting Services	55,738,958	-	55,738,958
Total Operating Expenses	 401,171,276	-	401,171,276
Change in Net Assets, before non-operating			
activities	 (59,610,393)	32,109,960	(27,500,433)
Other Changes in Net Assets from Non-Operating Activities			
Legal awards, net	5,073,338	-	5,073,338
Net investment loss	(24,887,449)	(8,613,665)	(33,501,114)
Changes in value of split-interest agreements	-	285,936	285,936
Recognition of affiliates' share of minimum			
pension liability adjustment	2,375,382	-	2,375,382
Other components of postretirement			
benefit cost	 8,207,647	-	8,207,647
Total Other Changes in Net Assets from			
Non-Operating Activities	 (9,231,082)	(8,327,729)	(17,558,811)
Change in Net Assets	(68,841,475)	23,782,231	(45,059,244)
Net Assets, beginning of year	 559,793,725	265,021,439	824,815,164
Net Assets, end of year	\$ 490,952,250	\$ 288,803,670	\$ 779,755,920

# **Consolidated Statement of Functional Expenses**

# Year ended March 31, 2024

	Program Services										Supporting Services									
		Legislative		Legal		Civil Liberties olic Education		Policy Formulation	Af	filiate Support		Total Program Services		Management and General		Fundraising	То	tal Supporting Services	Т	otal Expenses
Salaries	\$	9,598,334	Ś	33,966,337	Ś	10,875,900	\$	1,490,221	Ś	13,494,943	\$	69,425,735	Ś	12,420,533	\$	11,490,363	\$	23,910,896	\$	93,336,631
Employee benefits	'	1,941,320	•	8,772,701	,	3,221,660	•	584,515	•	4,860,744	•	19,380,940	•	6,134,355	•	3,331,507	'	9,465,862	•	28,846,802
Rent and occupancy		635,955		1,712,655		635,863		64,931		671,273		3,720,677		1,139,590		728,107		1,867,697		5,588,374
Books		7,609		314,223		2,612		2,661		12,811		339,916		12,834		56,366		69,200		409,116
Building depreciation		´ -		861,983		190,620		· -		158,850		1,211,453		270,363		381,240		651,603		1,863,056
Other depreciation and amortization		98,871		490,124		148,469		16,478		138,704		892,646		82,857		267,180		350,037		1,242,683
Equipment rental and maintenance		1,227,218		3,187,816		930,041		207,273		1,531,594		7,083,942		1,506,472		1,314,885		2,821,357		9,905,299
Grants to affiliates		1,767,284		12,683,290		, <u>-</u>		· -		12,343,079		26,793,653		, , , <u>-</u>		, , , <u>-</u>		-		26,793,653
Shared portion of contributions		601,888		9,753,057		2,500		-		56,416,217		66,773,662		-		-		-		66,773,662
Shared portion of beguest		68,217		800,779		´ -		-		9,353,342		10,222,338		-		-		-		10,222,338
Meetings/conferences		212,198		220,932		2,507,891		29,901		616,626		3,587,548		153,479		55,746		209,225		3,796,773
Legal fees		´ -		63,506		55,334		99,450		609,777		828,067		1,292,851		150,626		1,443,477		2,271,544
Donated legal services		-		39,504,757		, <u>-</u>		, <u>-</u>		, <u>-</u>		39,504,757		-		´ -		-		39,504,757
Accounting fees		-		-		-		-		-		-		465,796		-		465,796		465,796
Other professional services		4,690,516		3,826,464		14,341,726		392,639		3,228,048		26,479,393		3,145,469		12,685,990		15,831,459		42,310,852
Postage and supplies		12,343		53,325		10,101,143		1,922		29,621		10,198,354		18,991		1,750,034		1,769,025		11,967,379
Publishing, printing, and outreach		648,756		69,076		7,383,190		268		186,058		8,287,348		40,078		767,853		807,931		9,095,279
Special affiliate subsidies		65,690		656,900		-		-		8,477,410		9,200,000		, -		´ -		, -		9,200,000
Telephone		306,688		414,535		141,030		19,926		185,066		1,067,245		106,517		129,882		236,399		1,303,644
Telemarketing		· -		· -		320,524		· -		· -		320,524		· -		1,225,339		1,225,339		1,545,863
Travel		220,119		937,363		194,707		73,936		341,405		1,767,530		237,964		212,852		450,816		2,218,346
Other grants and awards		4,455,494		382,448		40,000		· -		1,060,185		5,938,127		· -		· -		, <u>-</u>		5,938,127
Provision for doubtful allowances		76,399		241,931		249,007		12,733		82,766		662,836		63,666		468,433		532,099		1,194,935
Other expenses		338,767	_	1,684,509		3,067,459		100,053		718,442		5,909,230		872,793		955,152		1,827,945		7,737,175
Total Expenses, per consolidated statement																				
of activities		26,973,666		120,598,711		54,409,676		3,096,907		114,516,961		319,595,921		27,964,608		35,971,555		63,936,163		383,532,084
Net Periodic Cost Other Than Service Cost		(323,859)	_	(1,448,382)		(653,706)		(37,315)		(1,375,593)		(3,838,855)		(335,836)		(432,119)	_	(767,955)		(4,606,810)
Total Expenses	\$	26,649,807	\$	119,150,329	\$	53,755,970	\$	3,059,592	\$	113,141,368	\$	315,757,066	\$	27,628,772	\$	35,539,436	\$	63,168,208	\$	378,925,274

# **Consolidated Statement of Functional Expenses**

Year ended March 31, 2023

						Program S	Servi	ices					Supporting Services							
		Legislative		Legal		Civil Liberties blic Education		Policy Formulation	Aff	iliate Support	-	Total Program Services		Management and General		Fundraising	Tot	al Supporting Services	Т	otal Expenses
Salaries	\$	7,529,262	\$	31,419,940	\$	11,997,366	\$	1,071,573	\$	10,854,492	\$	62,872,633	\$	8,986,442	\$	9,535,982	\$	18,522,424	\$	81,395,057
Employee benefits	•	1,829,308	•	8,167,680	,	3,536,479	•	558,959	•	4,603,642	•	18,696,068	•	5,906,053	•	2,772,436	•	8,678,489	•	27,374,557
Rent and occupancy		558,750		2,109,608		401,185		48,151		478,062		3,595,756		209,321		427,102		636,423		4,232,179
Books		47,788		402,191		54,194		642		26,375		531,190		7,556		111,039		118,595		649,785
Building depreciation		-		2,265,469		382,603		<u>-</u>		318,836		2,966,908		-		765,206		765,206		3,732,114
Other depreciation and amortization		104,004		365,062		145,663		21,358		121,182		757,269		98,742		393,791		492,533		1,249,802
Equipment rental and maintenance		835,026		2,471,400		868,249		151,806		990,027		5,316,508		1,096,266		873,138		1,969,404		7,285,912
Grants to affiliates		2,268,418		11,006,938		-		-		6,983,864		20,259,220		-		-		-		20,259,220
Shared portion of contributions		778,288		10,139,168		-		_		79,631,113		90,548,569		-		-		_		90,548,569
Shared portion of bequest		130,516		1,705,478		-		_		13,224,976		15,060,970		-		-		_		15,060,970
Meetings/conferences		54,633		197,388		1,342,105		58,190		1,080,184		2,732,500		220,891		112,794		333,685		3,066,185
Legal fees		37		116,491		24,093		93,109		561,966		795,696		1,210,408		60,804		1,271,212		2,066,908
Donated legal services		-		39,375,260		- 1,010		-		-		39,375,260		-		-		-		39,375,260
Accounting fees		-		-		_		_		-		-		450,084		-		450,084		450,084
Other professional services		7,458,792		5,029,989		13,626,156		336,265		4,077,959		30,529,161		3,273,766		8,845,251		12,119,017		42,648,178
Postage and supplies		11,732		24,052		12,897,694		1,865		27,453		12,962,796		14,499		2,523,088		2,537,587		15,500,383
Publishing, printing, and outreach		9,197		61,903		9,780,090		103		8,790		9,860,083		44,258		2,206,340		2,250,598		12,110,681
Special affiliate subsidies		60,490		604,900		-		-		8,534,610		9,200,000				-,200,01.0		-,200,070		9,200,000
Telephone		205,877		434,190		122,620		16,535		144,895		924,117		93,362		105,988		199,350		1,123,467
Telemarketing				-		794,465		-		-		794,465		-		174,555		174,555		969,020
Travel		135,293		794,143		89,745		37,296		244,816		1,301,293		132,647		140,154		272,801		1,574,094
Other grants and awards		4,875,480		17,072		54,923		75,000		1,310,484		6,332,959		225,000		77,685		302,685		6,635,644
Provision for doubtful allowances		-				1,261,873		-		-		1,261,873		,		2,385,771		2,385,771		3,647,644
Other expenses		535,606	_	3,784,262		3,214,163		131,803		1,091,190		8,757,024		1,191,838		1,066,701		2,258,539		11,015,563
Total Expenses, per consolidated statement																				
of activities		27,428,497		120,492,584		60,593,666		2,602,655		134,314,916		345,432,318		23,161,133		32,577,825		55,738,958		401,171,276
Net Periodic Cost Other Than Service Cost		(177,878)	_	(781,209)		(392,685)		(16,904)		(870,668)		(2,239,344)		(150,052)		(211,166)		(361,218)		(2,600,562)
Total Expenses	\$	27,250,619	\$	119,711,375	\$	60,200,981	\$	2,585,751	\$	133,444,248	\$	343,192,974	\$	23,011,081	\$	32,366,659	\$	55,377,740	\$	398,570,714

# American Civil Liberties Union, Inc. and Consolidated Entities Consolidated Statements of Cash Flows

Year ended March 31,		2024		2023
Cash Flows from Operating Activities				
Change in net assets	\$	56,457,915	\$	(45,059,244)
Adjustments to reconcile change in net assets to net cash used in	-			, , , ,
operating activities:				
Depreciation and amortization		3,105,739		4,981,916
In-kind donated property		(4,400,000)		-
Discount on pledges receivable		(1,259,736)		(939,344)
Provisions for doubtful allowances		1,194,935		3,647,644
Non-cash lease expense		1,424,818		2,036,983
Changes in value of split-interest agreements		2,267,843		1,297,592
Net realized and unrealized (gains) losses on investments, net				
of adjustments for affiliate holdings		(77,661,022)		43,118,147
Donated investments		(6,329,294)		(11,760,926)
Changes in benefit obligations other than net periodic benefit cost		4,834,052		(5,607,085)
Affiliates' allocated share of pension liability adjustment		1,989,263		9,787,961
Cash received on contributions restricted for endowment		(203,061)		(11,549,776)
Changes in operating assets and liabilities:				
Decrease in pledges, bequests, and contributions receivable		15,463,673		18,052,109
Increase in other assets		(3,282,058)		(745,769)
Increase (decrease) in accounts payable and accrued expenses		1,790,941		(2,322,212)
Increase in grants payable		1,807,271		37,816
Decrease in funds received in advance		· · · · · -		(2,000,000)
(Decrease) increase in due to affiliates, net		(22,564,845)		548,700
Increase (decrease) in Bill of Rights Trust held for affiliates, net		, , , , ,		
of unrealized		9,593,926		(3,579,651)
Principal reduction in operating lease liabilities		(1,426,884)		(1,967,911)
Decrease in accrued pension liability		(8,467,737)		(12,200,584)
Net Cash Used in Operating Activities		(25,664,261)		(14,223,634)
Cash Flows from Investing Activities				
Proceeds from sale of investments		129,343,402		260,173,553
Purchase of investments		(123,465,552)		(284,260,268)
Purchase of property and equipment		(2,633,578)		(843,052)
Net Cash Provided by (Used in) Investing Activities		3,244,272		(24,929,767)
Cash Flows from Financing Activities				
Cash received on contributions restricted for endowment		203,061		11,549,776
Contributions subject to split-interest agreements		4,324,234		2,637,476
Payments on split-interest agreements		(2,515,387)		(2,345,450)
Payments of new annuities		(165,287)		(942,318)
Net Cash Provided by Financing Activities		1,846,621		10,899,484
Net Change in Cash and Cash Equivalents		(20,573,368)		(28,253,917)
Cash and Cash Equivalents, beginning of year		146,044,858		174,298,775
Cash and Cash Equivalents, end of year	\$	125,471,490	\$	146,044,858
Supplemental Disclosures of Cook Flourings				
Supplemental Disclosures of Cash Flow Information	÷	20 504 757	ċ	20 275 270
Donated legal services	\$	39,504,757	\$	39,375,260
Investment in right-of-use assets - operating leases through operating lease liabilities		2 200 025		4 400 400
		3,389,925		4,408,109
Taxes paid on unrelated business income  Change in investments for Bill of Bights Trust hold for affiliates		130,000		341,720
Change in investments for Bill of Rights Trust held for affiliates		6,689,363		(3,631,345)

#### Notes to Consolidated Financial Statements

#### 1. Organization

The American Civil Liberties Union, Inc. (the Union) and the American Civil Liberties Union Foundation, Inc. (the Foundation), collectively, the American Civil Liberties Union or the ACLU, were established as nonprofit corporations to preserve and promote individual civil rights and civil liberties as guaranteed by the United States Constitution and the nation's civil rights laws. The Union and the Foundation share common Board of Directors and management.

In November 2023, the ACLU Voter Education Fund (the Fund) was formed by the ACLU to solicit and receive voluntary political contributions. The Fund was subsequently registered with the Federal Election Commission. The Union is the sole member of the Fund.

In October 2023, the Foundation received a property as a donation. In November 2023, the Foundation formed 104 Greenwich Ave LLC (Greenwich) to hold title of the Foundation's real property. The Foundation plans to sell the building shortly.

The ACLU is affiliated with 50 nonprofit, tax-exempt organizations and has a presence in every state in the United States and in the District of Columbia and Puerto Rico. All affiliates include reference to the American Civil Liberties Union or some variation thereof in their names (the affiliates). The affiliates also operate through related Section 501(c)(3) and Section 501(c)(4) organizations. The affiliates share the same overall mission and purpose as the ACLU, but their programs focus more on local or regional issues, while the ACLU's program activities are focused on overarching civil liberties issues and initiatives. Although the ACLU plays no direct role in the governance of and, except in very limited instances, does not share employees with, the affiliates, the organizations jointly fundraise and work together on certain programs and the ACLU, through either the Union or Foundation, as appropriate, at its sole discretion provides targeted financial and other support to the affiliates.

### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (GAAP).

#### **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts and activities of the Union; the Foundation; 915 15<sup>th</sup> Street, LLC (the LLC); Greenwich; and the Fund. Certain members of the Board of Directors of the Union comprise the Board of Directors of the Foundation. The LLC and Greenwich are both single-member limited liability companies of which the Foundation is the sole member. All significant inter-organizational accounts and transactions have been eliminated in consolidation.

The accounts and activities of the affiliates are not included in these consolidated financial statements.

#### Notes to Consolidated Financial Statements

#### Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Cash and Cash Equivalents

The ACLU considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Cash and cash equivalents held temporarily in the investment portfolio are included in investments.

#### Investments and Related Income, Gains, and Losses

Investments are reported at fair value in the consolidated statements of financial position. The consolidated statements of activities include net investment income consisting of interest and dividend income and realized and unrealized gains and losses. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

Realized gains and losses on sale of investments are calculated on the basis of specific identification of the securities sold. Purchases and sales of securities are recognized on a trade-date basis.

Donated securities are recorded at their estimated fair values as determined by the ACLU's management on the dates of donation. The ACLU's policy is to sell donated securities immediately, and accordingly, for purposes of the consolidated statements of cash flows, donated securities and the proceeds generated from their sale are included within operating activities.

For the fiscal years ended March 31, 2024 and 2023, net investment income, gains, and losses are reported net of direct investment expenses of \$2,459,951 and \$2,717,184, respectively.

#### Fair Value Measurements

Accounting Standards Codification (ASC) Topic 820, Fair Value Measurements, establishes a three-level valuation hierarchy of fair value measurements. These valuation techniques are based on observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 - This level consists of inputs that reflect unadjusted quoted market prices in active markets for identical assets or liabilities that the ACLU has the ability to access at the measurement date. The types of investments in Level 1 generally include listed equities, mutual funds, and exchange-traded funds.

Level 2 - This level consists of inputs other than quoted prices within Level 1 that are observable for the asset or liability, either directly or indirectly, including inputs in markets that are not considered to be active. Investments in this category generally include corporate debt, U.S. government debt, and less liquid securities, such as securities traded on certain foreign exchanges. A significant adjustment to a Level 2 input could result in the Level 2 measurement becoming a Level 3 measurement.

#### Notes to Consolidated Financial Statements

Level 3 - This level consists of inputs that are unobservable for the asset or liability and that include situations where there is little, if any, market activity for the asset or liability. The inputs into the determination of fair value are based upon the best information in the circumstances and may require significant management judgment or estimates. Investments in this category generally include equity and debt positions in private companies.

The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including, for example, the type of security, whether the security is new and not yet established in the marketplace, the liquidity of markets, and other characteristics particular to the security. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in Level 3.

#### Fair Value of Financial Instruments

The following methods and assumptions were used in estimating the fair values of significant financial instruments:

Cash and Cash Equivalents - The carrying amount approximates fair value because the instruments are liquid in nature and have short-term maturities.

Investments - The fair value is determined as described in Note 5.

#### Concentration of Market and Credit Risk

The ACLU's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash and cash equivalents and investments.

Exposure to credit risk is reduced by the placement of such funds in high-credit quality financial institutions and financial instruments. At March 31, 2024 and 2023, the majority of the ACLU's money market accounts were in funds that invest in short-term direct government obligations, such as U.S. Treasury Bills, that are backed by the full faith and credit of the U.S. government.

Investments in general are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the value of the ACLU's investments will occur in the near term and that such changes could materially affect the amounts reported in the accompanying consolidated financial statements.

In order to control market risk, the ACLU has an investment committee that reviews and updates investment policy statements for the organization's various investment portfolios, oversees its investment portfolio, and engages the services of investment advisors and managers to invest and manage the assets within the guidelines of the respective investment policy statements and perform ongoing due diligence and reporting. The ACLU monitors the market risk of its investment portfolio through ongoing review of asset allocation formulas and analysis of investment values as reported by investment custodians and managers.

#### Notes to Consolidated Financial Statements

The clearing and depository operations for the ACLU's portfolio of investments held in managed accounts are provided principally by three financial institutions that held approximately 84% and 85% of the total portfolio at March 31, 2024 and 2023, respectively.

#### **Property and Equipment**

Property and equipment (consisting of office buildings, furniture, fixtures, office equipment, and software) are carried at cost, less accumulated depreciation or amortization. Donations of property and equipment are stated at the estimated fair value at the date of the donation.

Minor costs or repairs and maintenance are expensed as incurred. Depreciation and amortization are provided for using the straight-line method over the estimated useful lives of the respective assets. Land is not depreciated. Amortization of leasehold improvements is provided using the straight-line method over the estimated useful lives of the improvements or the remaining lives of the leases, whichever is shorter.

### Impairment of Long-Lived Assets

Management evaluates the recoverability of the investment in long-lived assets on an ongoing basis and recognizes any impairment in the year of determination. There were no triggering events during fiscal years 2024 or 2023 requiring management to test for impairment that would require any adjustments to property and equipment. However, it is reasonably possible that relevant conditions could change in the near term and necessitate a change in management's estimate of the recoverability of these assets.

#### **Accrued Vacation**

Accrued vacation represents the ACLU's obligation for the cost of unused employee vacation time that would be payable in the event that all employees leave the ACLU. As of March 31, 2024 and 2023, the accrued vacation obligation was approximately \$6,639,000 and \$5,735,000, respectively, and is reported as part of accounts payable and accrued expenses in the consolidated statements of financial position.

#### **Grants Payable**

Unconditional grants and awards are recognized as expenses in the consolidated financial statements at the time of approval. Unconditional grants and awards approved, but not yet paid, are recognized as grants payable at each year-end. As of March 31, 2024 and 2023, grants payable amounted to approximately \$7,679,000 and \$5,872,000, respectively.

#### Leases

The ACLU determines if an arrangement is a lease or a service contract at inception. Where an arrangement is a lease, the ACLU determines if it is an operating lease or a finance lease. The ACLU currently does not have any finance leases. Subsequently, if the arrangement is modified, the ACLU reevaluates the classification. At lease commencement, the ACLU records a right-of-use (ROU) asset and a corresponding lease liability. ROU assets represent the ACLU's right to control the use of the leased asset during the lease and are recognized in an amount equal to the lease liability adjusted for any initial direct costs, prepaid or deferred rent, and lease incentives. Lease liabilities represent the present value of the future lease payments over the expected lease term, which includes options

#### Notes to Consolidated Financial Statements

to extend or terminate the lease when it is reasonably certain those options will be exercised. The present value of the lease liability is determined using the risk-free discount rate at lease inception for operating leases. Operating lease expense for lease payments is recognized on a straight-line basis over the lease term. Leases with a term of 12 months or less are considered short-term leases and are accounted for as rent expense on a straight-line basis over the lease term.

Lease payments related to periods subject to renewal options are excluded from the amounts used to determine the present value of the remaining lease payments unless the ACLU is reasonably certain to exercise the option to extend the lease. The ACLU has made an accounting policy election not to separate lease components from non-lease components in contracts when determining its lease payments for all of its asset classes, as permitted by GAAP. As such, the ACLU accounts for the applicable non-lease components together with the related lease components when determining the ROU assets and liabilities.

#### **Net Assets**

The ACLU reports information regarding its financial position and activities in two classes of net assets: without donor restrictions and with donor restrictions.

Net Assets Without Donor Restrictions - These assets represent those resources for which there are no restrictions by donors as to their use and are, therefore, available for current operations. ACLU's board-designated funds represent the portion of expendable funds that are available for support of the ACLU's operations, at the discretion of the Board of Directors.

Net Assets with Donor Restrictions - These assets represent those resources that are subject to donor-imposed restrictions, such as specific purposes and/or a specific period of time. Also included within net assets with donor restrictions are donor restrictions that are perpetual in nature and subject to the requirements of the New York's Prudent Management of Institutional Funds Act (NYPMIFA). These donors have stipulated that those resources be maintained in perpetuity, with the resultant income and net capital appreciation arising from the underlying assets to be used in satisfaction of the wishes of those donors.

When a donor restriction expires—that is, when a stipulated time restriction ends, a purpose restriction is accomplished, or funds are appropriated through an action of the Board of Directors—net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the consolidated statements of activities as net assets released from restrictions.

#### **Endowment Funds**

The ACLU's endowment is subject to the provision of the NYPMIFA. The ACLU classifies as donor-restricted endowment funds (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not held in perpetuity is classified as net assets with donor restrictions until appropriated for expenditure.

#### **Notes to Consolidated Financial Statements**

#### Revenue Recognition

Grants, Bequests, Contributions, and Related Receivables

The ACLU reports contributions as without donor restrictions or with donor restrictions depending on the existence and/or nature of any donor restrictions.

Unconditional promises to give are recorded as pledges and contributions receivable in the period the promise is received. Payments received in subsequent periods on unconditional promises to give, such as payments on multi-year gifts, are not recognized as revenue; rather, these are recorded as decreases in the corresponding pledges and contributions receivable balance. Pledges and contributions receivable due within one year are recorded at their net realizable value. Pledges and contributions receivable due in more than one year are recorded at the present value of their net realizable value, using applicable risk-adjusted interest rates to discount the amounts. Allowances for doubtful pledges and contributions receivable are provided by management based on the ACLU's experience with the donors and their ability to pay.

Conditional promises to give are those with measurable performance or other barriers and right of return or release. Conditional promises to give are recognized when the donor's conditions have been met by requisite actions of the ACLU's management or necessary events have taken place.

Contributions of cash and other assets are reported as with donor restrictions if they are received with donor stipulations that limit the use of the donated assets.

Contributions that are to be maintained in perpetuity are recorded as with donor restrictions support.

The ACLU is a beneficiary under various wills and trust agreements, the total realizable amounts of which are not determinable at present. The ACLU's share of such bequests is recorded when the amounts and timing of the distributions can be estimated with reasonable certainty and the probate court declares the will valid. For the fiscal years ended March 31, 2024 and 2023, bequest contributions amounted to approximately \$47,040,000 and \$41,595,000, respectively.

There was no donor concentration of the total grants, bequests, and contributions revenue for the fiscal years ended March 31, 2024 and 2023. In addition, approximately 31% and 30% of the gross pledges, bequests, and contributions receivable of approximately \$48,016,000 and \$65,640,000 were due from two donors at March 31, 2024 and 2023, respectively.

Certain grants, bequests, and contributions revenue are subject to revenue-sharing agreements with affiliates. The ACLU's sharing rules specify the circumstances under which revenue shall be shared and the methodology for determining the specific portion of various categories of revenue that will be shared among the ACLU and the affiliates. Shared revenues are reported at gross amounts and the affiliates' share of the revenues are included as affiliate support expense in the consolidated statements of activities. The ACLU reports the affiliates' share of revenues as expenses when cash is received from the donor.

#### Notes to Consolidated Financial Statements

#### Contributions of Nonfinancial Assets

The ACLU received contributions of nonfinancial assets and recognized within the consolidated statements of activities as follows:

Year ended March 31,	2024	2023
Donated Legal Services		
Program - State Supreme Court Initiative	\$ 176,921	\$ -
Program - Racial Justice Project	470,374	413,562
Program - National Prison Project	1,778,015	2,413,810
Program - Criminal Law Reform Project	2,184,646	3,249,886
Program - Capital Punishment Project	1,052,710	541,827
Program - Women Rights Project	618,813	1,301,211
Program - Freedom of Religion and Belief	516,412	755,399
Program - Disability Rights Project	703,684	1,736,595
Program - Reproductive Freedom Project	2,925,042	5,178,978
Program - LGBT	7,755,223	7,948,136
Program - Voting Rights Project	15,938,843	8,947,521
Program - Speech Privacy and Technology	1,343,675	930,161
Program - Human Rights Project	162,972	265,377
Program - Immigration Rights Project	2,805,025	4,573,164
Program - National Security Project	1,072,402	1,119,633
	39,504,757	39,375,260
Donated Property	4,400,000	-
Total	\$ 43,904,757	\$ 39,375,260

Donated legal services are valued at the estimated fair value based on current hourly rates by type of services used by the law firm that provide similar legal services. Donated personnel services are valued at fair market rates for the services performed. Donated property is valued based on the appraised value provided by a certified appraiser.

The ACLU recognizes contributions of nonfinancial assets at their estimated fair value at the date of donation. The ACLU recognizes contributions of services received if the services received create or enhance nonfinancial assets or if the services require specialized skills and would typically need to be purchased if not provided by donation.

Contributed nonfinancial assets did not have donor-imposed restrictions for the fiscal years ended March 31, 2024 and 2023.

A number of individuals have made contributions of their time to serve on the ACLU's board. The value of their contributed time is not reflected in the consolidated financial statements inasmuch as those services would not typically be purchased had they not been provided by donation.

#### Notes to Consolidated Financial Statements

#### **Functional Expenses**

The costs of providing various program and supporting services of the ACLU have been summarized on a functional basis in the accompanying consolidated financial statements. Each department within the ACLU is allocated to its program or supporting services based on a total analysis of its respective full-time equivalents and a determination of what functions it performs. Certain departments, such as legal, are determined to be 100% programmatic and are reflected, therefore, under legal programs. Other departments, such as executive or administrative/finance, are largely supportive in nature and reflected largely under management and general. Each year, the functional allocations are reviewed and modified based on initiatives and organizational changes to best reflect the activities within the ACLU for a specified year.

In addition, certain expenses, predominantly salaries and employee benefits, are shared between the Union and the Foundation. Expenses paid by the Union and allocated to the Foundation during the fiscal years ended March 31, 2024 and 2023 amounted to \$40,695,523 and \$34,120,127, respectively.

#### Measure of Operations

The ACLU includes, in its definition of operations, all revenues and expenses that are an integral part of its program and supporting activities. Net investment income, including net realized and unrealized gains and losses is reported as part of non-operating activities, as are: (i) legal awards; (ii) changes in value of split-interest agreements; (iii) recognition of affiliates' share of minimum pension liability adjustment; and (iv) other components of postretirement benefit cost.

#### Legal Awards

Pursuant to the Civil Rights Attorneys Fee Awards Act of 1976 and similar laws, legal fees and expenses may be awarded in certain legal actions. The amounts of these awards are the result of court determinations and/or negotiations between the parties to the matters. Management anticipates that the ACLU will be the recipient of legal awards of a substantial amount but is unable to determine the amounts receivable with any degree of accuracy. Accordingly, the ACLU's accounting policy is to accrue an award only when, in management's judgment, the amount appears relatively certain of collection.

### Defined Benefit Pension Plan

The ACLU reports the funded status of, and discloses other information about, its sponsored defined benefit pension plan in accordance with Financial Accounting Standards Board (FASB) ASC 715, Compensation - Retirement Benefits (see Note 13).

#### Income Taxes

The Union, Foundation, and Fund are nonprofit organizations exempt from income taxes under Section 501(c)(4), Section 501(c)(3), and Section 527, respectively, of the U.S. Internal Revenue Code (IRC). The Union, Foundation, and Fund are subject to taxes on unrelated business income, as applicable. The LLC and Greenwich are treated as disregarded (tax) entities.

The Union, Foundation, and Fund file tax and information returns with the Internal Revenue Service (IRS) and with various states.

#### **Notes to Consolidated Financial Statements**

Management evaluated the Union's, Foundation's, and Fund's tax positions and concluded that each organization had taken no uncertain tax positions that require additional adjustment or disclosure to the accompanying consolidated financial statements. Generally, the Union, Foundation, and Fund are no longer subject to income tax examinations by U.S. federal, state, or local tax authorities for tax years before 2021, which is the standard statute of limitations look-back period.

### **Evaluation of Subsequent Events**

The ACLU evaluates events occurring after the date of the consolidated financial statements to consider whether or not the impact of such events needs to be reflected and/or disclosed in the consolidated financial statements. Such evaluation is performed through the date the consolidated financial statements are issued, which is October 29, 2024. There were no significant subsequent events requiring adjustment to the consolidated financial statements or disclosures.

#### Reclassification

Certain information in the prior year's consolidated financial statements has been reclassified to conform to the current year's consolidated financial statement presentation.

#### **Adoption of Issued Accounting Pronouncements**

Financial Instruments - Credit Losses (Topic 326)

In June 2016, the FASB issued Accounting Standards Update (ASU) 2016-03, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, as amended. The new credit loss standard changes the impairment model for most financial assets and certain other instruments. For trade and other receivables, contract assets recognized as a result of applying Revenue from Contracts with Customers (Topic 606), loans, and certain other instruments, entities are required to use a new forward-looking "expected-loss" model that generally results in earlier recognition of credit losses than under the incurred-loss model. ASU 2016-03 is effective for fiscal years beginning after December 15, 2022. The ACLU adopted this ASU on April 1, 2023 prospectively, and there was no impact on the consolidated financial statements.

#### Accounting for Leases (Topic 842)

In February 2016, the FASB issued ASU 2016-02, *Accounting for Leases (Topic 842)*. This ASU requires a lessee to record, for all leases with a lease term of more than 12 months, an asset representing its right to use the underlying asset for the lease term and a liability to make lease payments. For leases with a lease term of 12 months or less, a practical expedient is available whereby a lessee may elect, by class of underlying asset, not to recognize an ROU asset or lease liability. A lessee making this accounting policy election will recognize lease expense over the term of the lease, generally in a straight-line pattern.

The ACLU adopted this ASU for the year ended March 31, 2023 on a modified retrospective basis transition approach using the effective-date method, which was April 1, 2022. Under this transition method, the ACLU applied the new requirements to only those leases that existed as of April 1, 2022, rather than at the earliest comparative period presented in the consolidated financial statements. Prior periods will be presented under the existing lease guidance. Upon transition, the ACLU applied the package of practical expedients permitted under the ASC 842 transition guidance. The ACLU also elected to apply practical expedients allowing it to: i) not reassess whether any

#### Notes to Consolidated Financial Statements

expired or existing contracts previously assessed as not containing leases are, or contain, leases; ii) not reassess the lease classification for any expired or existing leases; and iii) not reassess initial direct costs for any existing leases. Additionally, the ACLU did not elect the hindsight practical expedient to determine the applicable term for leases within the ACLU's lease population. See Note 10 for additional information.

The ACLU's lessor accounting has remained similar, and the existing leases continue to be classified as operating leases.

Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958)

In September 2020, the FASB issued ASU 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets.* The ASU improves the transparency of contributed nonfinancial assets through enhancements to presentation and disclosures. The ASU requires that a nonprofit present contributed nonfinancial assets as a separate line item in the statement of activities apart from contributions of cash or other financial assets. Information that shows contributed nonfinancial assets disaggregated by category is required to be disclosed. In addition, the ASU requires that for each type of contributed nonfinancial assets, the following be disclosed: i) a policy (if any) on liquidating rather than using the contributed nonfinancial assets; ii) qualitative considerations on whether the contributed nonfinancial assets were liquidated or used during the reporting period and, if used, a description of how the asset was employed; iii) any donor-imposed restrictions related to contributed nonfinancial assets; iv) valuation methods and inputs utilized to determine a fair value measure at initial recognition; and v) the principal or most advantageous market utilized to calculate fair value if it is a market in which the organization is restricted by the donor from selling or utilizing the contributed nonfinancial assets.

The ACLU adopted this ASU for the year ended March 31, 2023. Accordingly, the consolidated statements of activities present contributed nonfinancial assets as a separate line item. In addition, the notes to the consolidated financial statements include disclosures identifying the types of assets contributed and the valuation methodology used.

#### 3. Related Party Transactions

Amounts due from and to affiliates represent receivables and payables related to affiliate support and revenue sharing.

Amounts due from affiliates include income generated by the affiliates that is subject to the application of the ACLU sharing rules, reimbursement to the ACLU for expenses paid by the ACLU on behalf of the affiliates, and receivables for affiliate health insurance, which amounted to approximately \$11,785,000 and \$5,736,000 for the fiscal years ended March 31, 2024 and 2023, respectively.

Amounts due to affiliates include the portion of contributions that are shared in accordance with the ACLU sharing rules and payments related to certain affiliate subsidy programs. For the fiscal years ended March 31, 2024 and 2023, approximately \$40,194,000 and \$56,710,000 was due to affiliates, respectively.

Amounts due from affiliates - allocated share of pension liability of \$461,430 and \$2,450,693 at March 31, 2024 and 2023, respectively, represent the estimated aggregate amount due from affiliates in connection with employer withdrawal liability provision stipulated in the amended and

#### Notes to Consolidated Financial Statements

restated ACLU Retirement Plan effective January 1, 2015 (see Note 13) in the event of withdrawal from the plan.

During the fiscal years ended March 31, 2024 and 2023, the ACLU had expenses to affiliates for grants to affiliates, the shared portion of contributions and bequests, and the special affiliate subsidies of approximately \$112,990,000 and \$135,069,000, respectively.

During both fiscal years ended March 31, 2024 and 2023, the Foundation received approximately \$390,000 from the New York Civil Liberties Union, Inc. and the New York Civil Liberties Union Foundation, Inc. in payments for the use of space occupied at the Foundation's offices at 125 Broad Street. These payments include charges for cleaning and other customary services.

As of March 31, 2024, expected future receipts from the New York Civil Liberties Union, Inc. and New York Civil Liberties Union Foundation, Inc. for the use of space occupied are as follows:

Year ending March 31,	
2025 2026	\$ 390,264 390,264
	\$ 780,528

### 4. Pledges, Bequests, and Contributions Receivable

Pledges, bequests, and contributions receivable that are expected to be collected after one year have been discounted to net present value at rates ranging from 3.04% to 4.59% and are reflected in the consolidated financial statements at their net realizable value.

Pledges, bequests, and contributions receivable are comprised of the following:

March 31,	2024	2023
Receivable due within one year or less Receivable due in more than one year to five years	\$ 45,271,869 2,744,421	\$ 43,341,761 22,298,409
	48,016,290	65,640,170
Less: discount to present value Less: allowance for uncollectible accounts	(254,623) (2,607,049)	(1,514,359) (3,572,319)
	\$ 45,154,618	\$ 60,553,492

Approximately \$8,679,000 and \$15,566,000 of pledges, bequests, and contributions receivable as of March 31, 2024 and 2023, respectively, are the affiliates' share of these revenues that are based on ACLU's revenue-sharing rules. These amounts will be recognized as expenses by the ACLU upon the receipt of cash from donors.

For the fiscal years ended March 31, 2024 and 2023, the ACLU received approximately \$3,450,000 and \$2,550,000, respectively, in new conditional contributions. For the fiscal years ended March 31, 2024 and 2023, the ACLU recognized approximately \$1,200,000 and \$7,350,000, respectively, in revenue from conditional contributions as barriers were met. At March 31, 2024 and 2023, there was approximately \$3,750,000 and \$1,500,000, respectively, in conditional

# American Civil Liberties Union, Inc. and Consolidated Entities Notes to Consolidated Financial Statements

contributions, which did not meet the barriers to be recognized as revenue. Revenues on these grants and contributions will be recognized by the ACLU in future periods as the barriers are met.

### 5. Investments and Fair Value Measurement

The following tables present the ACLU's investments that are measured at fair value on a recurring basis.

March 3	1,	20	24
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	Level 1	Level 2	Level 3	Total
Money Market Funds	\$ 13,962,916	\$ -	\$ -	\$ 13,962,916
Equities	156,161,992	-	-	156,161,992
Corporate Bonds (by S&P rating) AAA-A-	-	908,038	-	908,038
Total Corporate Bonds	-	908,038	-	908,038
U.S. Treasury Notes, Agency, and Related	-	34,545,378	-	34,545,378
Mutual Funds Large-cap U.S. equity Small-/mid-cap U.S. equity International equity Short-term bond Intermediate-term bond High-yield bond Other bond International fixed income International real estate U.S. real estate Total Mutual Funds	11,882,602 3,694,596 10,056,254 16,580,772 9,419,911 922,152 2,091,485 2,218,013 2,382,728 4,472,569	- - - - - - - -	- - - - - - - -	11,882,602 3,694,596 10,056,254 16,580,772 9,419,911 922,152 2,091,485 2,218,013 2,382,728 4,472,569
Exchange-Traded Funds Short-term, long-term, and intermediate-term bonds Real estate and hard assets (commodities)	32,853,995 20,680,095	- -	- - -	32,853,995 20,680,095
Total Exchange-Traded Funds	53,534,090	-	-	53,534,090
Total	\$ 287,380,080	\$ 35,453,416	\$ -	322,833,496
Private Equity Funds - Multi-Strategy <sup>(1)</sup>				- 156,422,115
Proprietary Equity Funds - Multi-Strategy <sup>(1)</sup>				294,244,271
Total Investments				\$ 773,499,882

#### Notes to Consolidated Financial Statements

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March 31, 2023				
	Level 1	Level 2	Level 3	Total
Money Market Funds	\$ 17,807,733	\$ -	\$ -	\$ 17,807,733
<u>Equities</u>	137,255,018	-	-	137,255,018
Corporate Bonds (by S&P rating) AAA—A-	-	1,051,880	_	1,051,880
Total Corporate Bonds	-	1,051,880	-	1,051,880
U.S. Treasury Notes, Agency, and Related	-	32,382,341	-	32,382,341
Mutual Funds				
Large-cap U.S. equity	10,191,029	-	_	10,191,029
Small-/mid-cap U.S. equity	2,925,016	_	_	2,925,016
International equity	8,647,581	_	_	8,647,581
Short-term bond	15,931,157	-	_	15,931,157
Intermediate-term bond	8,777,411	-	_	8,777,411
High-yield bond	785,917	_	_	785,917
Other bond	1,856,094	_	_	1,856,094
International fixed income	1,931,467	-	-	1,931,467
International real estate	1,881,376	-	-	1,881,376
U.S. real estate	3,787,005	-	-	3,787,005
Total Mutual Funds	56,714,053	-	-	56,714,053
Exchange-Traded Funds Short-term, long-term, and				
intermediate-term bonds	33,209,299	_	_	33,209,299
Real estate and hard assets (commodities)	18,292,241	_	_	18,292,241
Total Exchange-Traded Funds	51,501,540	_	_	51,501,540
Certificates Of Deposit	677,120	_	_	677,120
•	•			•
Total	\$ 263,955,464	\$ 33,434,221	\$ -	297,389,685
Private Equity Funds - Multi-Strategy <sup>(1)</sup>				130,492,714
Proprietary Equity Funds - Multi-Strategy <sup>(1)</sup>				267,505,015
Total Investments				\$ 695,387,414

<sup>(1)</sup> In accordance with the fair value measurements topic, certain investments that are measured at fair value using the net asset value (NAV) per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in these tables are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

Below are the valuation techniques used by the ACLU to measure different financial instruments at fair value and the level within the fair value hierarchy in which the financial instrument is categorized.

Equities, money market funds, exchange-traded funds listed on a national securities exchange or reported on the NASDAQ global market, and certificates of deposit maturing, within a year or less, are stated at the last reported sales or trade price on the day of valuation. These financial instruments are classified as Level 1 in the fair value hierarchy.

#### **Notes to Consolidated Financial Statements**

Investments in mutual funds are stated at fair value based on the last quoted evaluation price or NAV. To the extent these securities are actively traded and valuation adjustments are not applied, they are classified as Level 1 in the fair value hierarchy.

U.S. government debt and corporate bonds are valued based on the last reported bid price provided by broker-dealers and are reported as Level 2 in the fair value hierarchy.

Investments in common trust funds, proprietary equity funds, and private equity funds are valued at fair value based on the applicable percentage ownership of the underlying net assets on the measurement date. In determining fair value, the ACLU utilizes, as a practical expedient, the NAV or equivalent provided by the fund managers (NAV of funds). The underlying common trust funds, proprietary equity funds, and private equity funds value securities and other financial instruments on a fair value basis. The estimated fair values of certain investments of the underlying common trust funds, proprietary equity funds, or private equity funds, which may include private placements and other securities for which prices are not readily available, are determined by the trustee of the common trust funds or sponsor of the proprietary equity funds or private equity funds and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments.

The ACLU assesses the fair value hierarchy levels of the investments at each measurement date, and transfers between levels are recognized on the actual date of the event or change in circumstances that caused the transfer. There were no significant transfers among Levels 1, 2, and 3 during fiscal year 2024 or 2023.

The ACLU has the ability to redeem its investments in common trust funds on a daily or monthly basis. The objectives of the investments in common trust funds are to approximate as closely as practicable or to provide total investment returns that are in excess of the performance of the following benchmarks over time with certain risk parameters:

Investment	Benchmark
Large-cap U.S. equity	S&P 500 Index
Small-/mid-cap U.S. equity	Russell 2000 Index, S&P Mid-Cap 400 Index
International equity	MSCI EAFE Index, MSCI Emerging Markets, JP Morgan CEMBI Broad Diversified Index
Intermediate-term bond	Barclays U.S. Aggregate Bond Index, Barclays U.S. Intermediate Bond Index
High-yield and other bonds	Barclays U.S. Treasury Inflation Protected Securities Index, Barclays Corporate High-Yield 2% Issuer Cap Index, Bloomberg Global High Yield Index, S&P/LSTA Leverage Loan Index
Real estate and hard assets (commodities)	Dow Jones U.S. Select REIT Index, Dow Jones-UBS Commodity Total Return Index

During fiscal year 2024, all certificate of deposits were redeemed. During fiscal year 2023, all investments in common trust funds were redeemed.

The ACLU did not have the ability to redeem the investments in private equity funds and proprietary equity funds on March 31, 2024, or in the near term, which is defined as 90 days or less from March 31, 2024. The investment objective of the private equity funds and proprietary equity funds

### **Notes to Consolidated Financial Statements**

is to generate consistent capital appreciation over the long term, with relatively low volatility and a low correlation with traditional equity and fixed-income markets.

The following tables summarize the investment strategies and liquidity provision of investments in the private equity and proprietary funds valued at NAV as provided by the fund:

March 31, 2024

	Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period	Remaining Lock-Up Period
Private equity:					
Sequoia	\$ 40,896,358	\$ -	Annual	NA	NA*
SRÁ III	34,921,052	5,151,734	None	NA	NA
SRA IV	43,736,900	3,157,677	None	NA	NA
SRA V	34,296,320	27,537,458	None	NA	NA
SRA VI	2,571,485	41,908,468	None	NA	NA
Multi-strategy	266,183,830	-	Monthly	7 business days	None
Multi-strategy	28,060,441	-	Monthly	15 business days	None
	\$ 450,666,386	\$ 77,755,337			

#### March 31, 2023

	Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period	Remaining Lock-Up Period
Private equity:					
Sequoia	\$ 39,258,641	\$ -	Annual	NA	NA*
SRÁ III	34,615,112	6,523,540	None	NA	NA
SRA IV	37,516,632	5,378,012	None	NA	NA
SRA V	19,102,329	40,486,770	None	NA	NA
Multi-strategy	241,732,423	-	Monthly	7 business days	None
Multi-strategy	25,772,592	-	Monthly	15 business days	None
	\$ 397,997,729	\$ 52,388,322			

<sup>\*</sup> While 5% can be drawn down annually, the full amount cannot be transferred until donor stipulations have been met.

The investments are held for the following purposes:

March 31,	2024	2023
Bill of Rights Trust (BORT), inclusive of endowments held in perpetuity of \$78,561,225 and \$78,453,625 at March 31, 2024 and 2023, respectively (Note 9) Split-interest agreements (Note 7) Other endowment, special projects, program support, and	\$ 161,036,011 45,798,067	\$ 143,960,617 39,151,489
operating reserves	566,665,804	512,275,308
	\$ 773,499,882	\$ 695,387,414

#### Notes to Consolidated Financial Statements

### 6. Property and Equipment

Property and equipment consist of the following:

March 31,

	2024	2023	Range of Estimated Useful Life (Years)
Land, property, office buildings, and office condominium Furniture, fixtures, and office equipment Software	\$ 67,155,784 6,565,306 22,966,588	\$ 61,889,800 5,725,080 22,039,218	10-50 3-5 3-15
	96,687,678	89,654,098	
Less: accumulated depreciation and amortization	(69,390,223)	(66,284,482)	
	\$ 27,297,455	\$ 23,369,616	

# 7. Split-Interest Agreements

The Foundation receives contributions through its charitable gift annuity program whereby in exchange for gifts of cash or securities, the Foundation promises to pay a fixed annual amount for life to the annuitant.

The difference between the fair value of the assets received and the present value of the future distributions to the annuitant is recognized as contribution revenue.

Upon the death of the annuitant, any balance of the amount in the split-interest account reverts to the Foundation.

The Foundation has received gifts under this program on which it is obligated to make annual annuity payments of \$2,515,387 and \$2,345,450 in accordance with the agreements as of March 31, 2024 and 2023, respectively.

In addition, the Foundation has 12 unitrust agreements on which the income is paid to the donor for life. Upon the death of the donor, the balance in the trust account shall be distributed to the Foundation for its general purposes.

Assets and liabilities related to the Foundation's split-interest agreements are as follows:

March 31,	2024	2023	
Assets - investments Liabilities under split-interest agreements	\$ 45,798,067 23,644,944	\$ 39,151,489 19,733,541	
Net	\$ 22,153,123	\$ 19,417,948	

#### Notes to Consolidated Financial Statements

Reserve asset balances at March 31, 2024 and 2023 were held in separate accounts and exceeded the reserve requirements of the New York State Insurance Commission, as well as the reserve requirements of the relevant regulatory bodies in all other states that require a reserve fund and in which the Foundation issues gift annuities. Reserves are included in liabilities under split-interest agreements on the accompanying consolidated statements of financial position.

The present value of obligations under split-interest agreements was calculated using interest rates of 5% and applicable Annuity Mortality Tables (either 1983A, 2000, or 2012AR).

Adjustments to reflect revaluations of the present value of estimated future payments and changes in actuarial assumptions are recognized in the consolidated statements of activities as changes in value of split-interest agreements.

#### 8. Liquidity and Availability of Resources

The ACLU regularly monitors liquidity required to meet its annual operating needs and other contractual commitments. As of the consolidated statements of financial position's dates, the ACLU holds several months of operating expenses in cash, cash equivalents, and liquid investment assets. The following table reflects the ACLU's financial assets available as of the consolidated statements of financial position's dates for general expenditures over the next 12 months.

March 31,	2024	2023
Cash and cash equivalents Pledges, bequest, and contribution receivable, net Other miscellaneous receivables Investments (excluding private equity investments, private equity unfunded commitments, and BORT held for affiliates)	\$ 125,471,490 45,154,618 3,274,207 518,220,850	\$ 146,044,858 60,553,492 981,439 499,361,003
Total Financial Assets Available Within One Year	692,121,165	706,940,792
Less: amounts unavailable for general expenditures within one year, due to: Restricted by donors with: Purpose and time restrictions Trust accounts Perpetual in nature	(167,590,696) (5,171,714) (98,561,225)	(170,938,522) (4,911,523) (98,453,625)
Total Amounts Unavailable for General Expenditures Within One Year	(271,323,635)	(274,303,670)
Amounts unavailable to management without board approval: Board-designated endowment funds	(318,359,658)	(281,070,182)
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	\$ 102,437,872	\$ 151,566,940

The ACLU has board-designated funds totaling \$ 318,359,658 and \$281,070,182 as of March 31, 2024 and 2023, respectively. Although the ACLU does not intend to spend from its board-designated funds other than amounts appropriated for general expenditures as part of its annual budget approval and appropriation process, amounts from its board-designated funds could be made available if necessary.

#### **Notes to Consolidated Financial Statements**

#### 9. The Bill of Rights Trust and Other Endowments

In 1997, the ACLU and its affiliates established the BORT. The purpose of the BORT, a portion of which is an endowment fund of the ACLU, is to build an enduring endowment to carry out the work of the ACLU and its affiliates in protecting, preserving, and expanding the civil liberties of all persons in the United States of America. The BORT has 100,000,000 authorized units, which are issued to or among the ACLU and its affiliates based upon their respective interests in the BORT. Unit shares have a unit value based upon the fair value of the net assets of the BORT divided by the total number of unit shares outstanding.

The BORT permits for annual distributions to the ACLU and its affiliates in accordance with the ACLU's approved spending policy, prorated in accordance with the percentage of the fair value of each unit share. For the fiscal years ended March 31, 2024 and 2023, the BORT allowed for a potential distribution amount equal to 4% of the average month-end value of total funds over the preceding 36 months through December 31, 2023 and 2022, respectively. Each unit holder, including the ACLU and the participating affiliates, must establish that they have determined the appropriation to be prudent before the distribution is disbursed. In the fiscal years ended March 31, 2024 and 2023, there was a distribution from the BORT of approximately \$15,281,000 and \$1,099,000, respectively.

The BORT comprised the following accounts and amounts that are included in the consolidated statements of financial position:

March 31,	2024	2023
Assets		
Investments Other assets Pledge receivable	\$ 161,036,011 170,946 10,000,000	\$ 143,960,617 198,883 10,000,000
	\$ 171,206,957	\$ 154,159,500
Liabilities and Net Assets		
Held for affiliate foundations Net assets with donor restrictions Net assets with donor restrictions - held in perpetuity	\$ 61,997,939 30,647,793 78,561,225	\$ 52,404,013 23,301,862 78,453,625
	\$ 171,206,957	\$ 154,159,500

The ACLU's endowment consists of numerous funds, established for a variety of purposes and consisting of donor-restricted and board-designated funds.

The ACLU's Board of Directors has adopted an investment policy for endowment assets that provides continued financial stability for the ACLU and a revenue stream for spending on the ACLU's mission. The ACLU relies on a total return strategy in which investment returns are achieved through capital appreciation (realized and unrealized) and current yield (interest and dividends). The investment goal of the endowment fund is to invest assets in a prudent manner that will balance reasonable annual distributions to the ACLU with long-term growth in the value of the assets of BORT.

#### Notes to Consolidated Financial Statements

The ACLU has a policy of annually appropriating for expenditure an amount of up to 4% of the average month-end value of total funds over the preceding 36 months through December 31. Accumulated earnings appropriated for expenditure during fiscal year 2024 and 2023 amounted to approximately \$4,422,000 and \$4,273,000, respectively.

Due to unfavorable market fluctuations, from time to time, the fair value of assets associated with individual donor-restricted endowment funds may decline below the historic dollar value of the donor's original, restricted contribution, or by the amount required to be retained by state law. As of March 31, 2024, deficiencies existed in two of the ACLU's donor-restricted endowment funds, which had a combined original contribution value totaling \$695,000 and a current fair value of \$522,332, resulting in a deficiency of \$172,668. As of March 31, 2023, deficiencies existed in ten of the ACLU's donor-restricted endowment funds, which had a combined original contribution value totaling \$15,244,617 and a current fair value of \$14,905,577, resulting in a deficiency of \$339,040. Under the terms of NYPMIFA, the ACLU has no responsibility to restore such decreases in value.

Endowment net asset composition by type of fund is as follows:

#### March 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Held in Perpetuity	Total With Donor Restrictions
Donor-restricted funds Board-designated funds	\$ - 318,359,658	\$ 53,412,151 -	\$ 98,561,225	\$ 151,973,376 -
Total Endowment Funds	\$ 318,359,658	\$ 53,412,151	\$ 98,561,225	\$ 151,973,376
March 31, 2023				
	Without Donor Restrictions	With Donor Restrictions	Held in Perpetuity	Total With Donor Restrictions
Donor-restricted funds Board-designated funds	\$ - 281,070,182	\$ 44,428,500	\$ 98,453,625	\$ 142,882,125 -
Total Endowment Funds	\$ 281,070,182	\$ 44,428,500	\$ 98,453,625	\$ 142,882,125

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# American Civil Liberties Union, Inc. and Consolidated Entities Notes to Consolidated Financial Statements

Changes in endowment net assets are as follows:

# March 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Held in Perpetuity	Total With Donor Restrictions
Endowment Net Assets, beginning of year	\$ 281,070,182	\$ 44,428,500	\$ 98,453,625	\$ 142,882,125
Investment return: Interest and dividends, net Net realized and unrealized	3,262,700	209,632	-	209,632
gains on investments	38,473,963	13,195,699	-	13,195,699
Net Investment Return	41,736,663	13,405,331	-	13,405,331
Other Changes During the Year Contributions Adjustment Appropriation of endowment assets for expenditures	18,100,228 - (22,547,415)	- - (4,421,680)	112,600 (5,000)	112,600 (5,000) (4,421,680)
Total	(4,447,187)	(4,421,680)	107,600	(4,314,080)
Endowment Net Assets, end of year March 31, 2023	\$ 318,359,658	\$ 53,412,151	\$ 98,561,225	\$ 151,973,376
	Without Donor Restrictions	With Donor Restrictions	Held in Perpetuity	Total With Donor Restrictions
Endowment Net Assets, beginning of year	\$ 307,894,694	\$ 56,339,378	\$ 94,312,633	\$ 150,652,011
Investment return: Interest and dividends, net Net realized and unrealized loss	3,859,987	222,501	-	222,501
on investments	(23,151,168)	(7,860,439)	-	(7,860,439)
Net Investment Loss	(19,291,181)	(7,637,938)	-	(7,637,938)
Other Changes During the Year Contributions Appropriation of endowment	17,356,496	-	4,140,992	4,140,992
assets for expenditures	(24,889,827)	(4,272,940)	-	(4,272,940)
<u>Total</u>	(7,533,331)	(4,272,940)	4,140,992	(131,948)
Endowment Net Assets, end of year	\$ 281,070,182	\$ 44,428,500	\$ 98,453,625	\$ 142,882,125

#### Notes to Consolidated Financial Statements

#### 10. Leases

The ACLU is obligated under various noncancelable operating lease agreements for office space and equipment expiring at various dates through October 2033.

As of March 31, 2024, ROU assets and lease liabilities were \$4,336,234 and \$4,403,240, respectively. As of March 31, 2023, ROU assets and lease liabilities were \$2,371,126 and \$2,440,198, respectively. The weighted-average discount rate used to calculate the present value of future lease payment was 3.79% and 3.58% and the weighted-average lease term was 16.64 and 2.3 years for fiscal years 2024 and 2023, respectively.

Aggregate remaining maturities or operating lease liabilities as of March 31, 2024 are as follows:

Year ending March 31,		_
2025		\$ 1,319,319
2026		753,246
2027		455,942
2028		416,317
2029		426,631
Thereafter		1,884,221
Total Minimum Lease Payments		5,255,676
Less: imputed interest		(852,436)
Present Value of Minimum Lease Payments		\$ 4,403,240
Lease expenses consist of the following:		
Year ended March 31,	2024	2023
Operating lease expense	\$ 1,560,685	\$ 2,036,983
Variable lease payments	-	61,203
Net Lease Expense	\$ 1,560,685	\$ 2,098,186
Other information:		
Cash paid for amounts included in the measurement of		
lease liabilities:		
Operating cash flows from operating leases	\$ 1,562,750	\$ 1,967,911

Aggregate rent expense under the above leases for the years ended March 31, 2024 and 2023 was \$1,680,201 and \$1,751,748, respectively, which is included as rent and occupancy on the consolidated statements of functional expenses.

The ACLU receives payments for the use of space occupied at the 915 15<sup>th</sup> Street building and the Foundation building in relation to lease agreements expiring at various dates through October 2033.

#### Notes to Consolidated Financial Statements

As of March 31, 2024, expected future receipts from tenants for the use of space occupied are as follows:

Year ending March 31,	
2025	\$ 911,114
2026	516,675
2027	130,203
2028	134,109
2029	138,132
Thereafter	687,489
	\$ 2,517,722

Aggregate rental income under the above leases for the years ended March 31, 2024 and 2023 was \$717,155 and \$808,442, respectively, which is recorded on the consolidated statements of activities.

#### 11. Commitments and Contingencies

#### **Litigation and Claims**

The ACLU is involved in other legal actions arising in the ordinary course of business. Management is of the opinion that the ultimate outcome of these matters would not have a material adverse impact on the consolidated financial position of the ACLU or the consolidated results of its activities.

#### Collective Bargaining Agreement

At both March 31, 2024 and 2023, approximately 7% of the ACLU salaried employees were unionized and employed under Collective Bargaining Agreements between the ACLU and Local 2110. ACLU's Collective Bargaining Agreement expired on March 31, 2023. In June 2023, the ACLU signed an agreement for five years, expiring in 2028.

#### 12. Line of Credit

On October 1, 2020, the Foundation entered into a revolving line of credit agreement with JPMorgan Chase Bank for a secured committed line in the amount of \$30,000,000 secured by a blanket lien on all assets. The facility could have been drawn and paid down at any time until February 14, 2023, when it matured. The line of credit was not renewed by the Foundation when it matured. The facility had a variable interest rate of LIBOR plus 175 basis points for LIBOR-based loans or prime rate for CB Floating Rate Advance rate-based loans.

The credit facility required that the organization maintain unrestricted cash and investments to funded debt of a least 2.0 to 1.0. The ACLU is not aware of any instances of noncompliance with financial and nonfinancial covenants for the year ended March 31, 2023.

#### Notes to Consolidated Financial Statements

#### 13. Retirement Plans

#### American Civil Liberties Union Retirement Plan

The ACLU sponsors the American Civil Liberties Union Retirement Plan (the Pension Plan), which is accounted for as a single-employer plan. The Pension Plan covers eligible employees of the ACLU and its unconsolidated affiliates.

The Pension Plan is a defined benefit plan covering those employees who have at least one year of service or at least 1,000 hours worked per year and are at least 21 years of age. Benefits are based on service to date on an average of career earnings. The ACLU's policy is to fund pension costs by contributing at least the minimum amount required by the Employee Retirement Income Security Act of 1974 (ERISA). The Pension Plan is covered under the Pension Benefit Guaranty Corporation (PBGC) termination insurance program. On January 1, 2015, the Pension Plan was amended and restated to include, among other things, a provision for additional contribution due on withdrawal or freezing of benefits by an employer.

The liability attributed to the employer or former employer is determined based upon the sum of the present value of the accrued benefits for each of the participants associated with the employer or former employer determined as of the last day of the plan year preceding the date as of which the withdrawal contribution is calculated. Accordingly, as of March 31, 2024 and 2023, the ACLU recognized a receivable of \$461,430 and \$2,450,693, respectively, representing the allocated share of pension liability due from the affiliates participating in the Pension Plan (see Note 3).

All funds of the Pension Plan were held by Principal Bank (Principal), the Custodian, under an investment management agreement with JPMorgan Investment Management Inc. (the Investment Adviser). When benefits commence for any participant, the plan pays the monthly payments from the Pension Plan assets instead of purchasing annuity contracts.

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# **Notes to Consolidated Financial Statements**

The following table sets forth the funded status of the ACLU Pension Plan, the change in funded status, and amounts recognized in the accompanying consolidated financial statements:

March 31,	2024	2023
Change in Benefit Obligation Obligation, beginning of year Service cost Interest cost Actuarial gain Benefit payments and expected expenses	\$ 167,771,632 4,139,073 8,315,298 (3,965,505) (12,892,352)	\$ 198,372,769 5,399,978 7,213,507 (37,240,846) (5,973,776)
Obligation, end of year	163,368,146	167,771,632
Change in Plan Assets Fair value of plan assets, beginning of year Actual return (loss) on plan assets Employer contributions Benefit payments and actual expenses	163,225,695 3,660,092 8,000,000 (12,429,893)	176,019,163 (21,927,374) 15,000,000 (5,866,094)
Fair Value of Plan Assets, end of year	162,455,894	163,225,695
Funded Status, end of year	\$ (912,252)	\$ (4,545,937)
Amounts Recognized as Liabilities in the Consolidated Statements of Financial Position	\$ (912,252)	\$ (4,545,937)
Amounts Recognized as Cumulative Changes in Pension Other Than Net Periodic Costs Net loss	\$ (23,586,518)	\$ (18,752,466)
March 31,	2024	2023
Components of net benefit cost (income): Components of net periodic pension cost: Service cost Interest cost Expected return on plan assets Amortization of net loss	\$ 4,139,073 8,315,298 (13,165,816) 243,708	\$ 5,399,978 7,213,507 (10,285,837) 471,768
Net Periodic Pension Cost (Income)	(467,737)	2,799,416
Changes in pension costs other than net periodic cost (income): Net loss (gain) Amortization of net loss	5,077,760 (243,708)	(5,135,317) (471,768)
Other Than Net Periodic Cost (Income)	4,834,052	(5,607,085)
Net Periodic Pension Cost (Income)	\$ 4,366,315	\$ (2,807,669)

The net periodic pension (income) costs of \$(467,737) and \$2,799,416 for the fiscal years ended March 31, 2024 and 2023, respectively, comprise service costs of \$4,139,073 and \$5,399,978, which are recognized as expenses by the ACLU and \$(236,585) and \$1,509,152, which are (paid to) charged

#### Notes to Consolidated Financial Statements

to the affiliates for net periodic pension (income) costs associated with affiliates' employees participating in the plan during 2024 and 2023, respectively (see Note 3).

The following table provides the weighted-average assumptions and certain other information:

March 31,	2024 (%)	2023 (%)
Weighted-average assumptions to determine benefit		
obligation as of March 31:		
Discount rate	5,28	5.06
Expected long-term rate of return on plan assets	4.00	4.00
Cash balance interest crediting rate	N/A	N/A
Weighted-average assumptions to determine net benefit		
cost for the year ended March 31:		
Discount rate	5,06	3.69
Expected long-term rate of return on plan assets	8.25	5.75
Rate of compensation increase	4.00	4.00

The mortality improvement scale was updated to MP-2021 as of March 31, 2023 for disclosure. The previous mortality improvement scale was MP-2020. PRI-2012 Private Pension Plans Mortality Tables projected with improvement scale MP-2020 for males and females for expense. PRI-2012 Private Pension Plans Mortality Tables projected with improvement scale MP-2021 for males and females for disclosure.

As of March 31, 2024 and 2023, the accumulated (expected) benefit obligation of the Pension Plan was \$153,954,577 and \$157,873,353, respectively.

The ACLU expects to contribute approximately \$7,000,000 to the Pension Plan during the fiscal year ending March 31, 2025, and may consider further contributions as well.

Estimated future benefit payments attributable to estimated future employee service in each of the five years and thereafter subsequent to March 31, 2024, in the aggregate are as follows:

Year ending March 31,	
2025	\$ 6,883,362
2026	7,436,428
2027	7,819,584
2028	8,138,288
2029	8,538,246
2030-2034	47,854,513

An investment policy has been established that takes into consideration both the current and projected financial requirements of the Pension Plan. The ACLU is continuing to undertake a thorough review of the Pension Plan with a focus on its overall economic health. All investments are chosen with prudence and due diligence by investment managers to ensure that results over time meet the goals and objectives of the Pension Plan.

#### Notes to Consolidated Financial Statements

The summary of the Pension Plan's assets on a fair-value basis consists of the following:

March 31, 2024

	Level 1	Level 2	Level 3		Total
U.S. Treasuries	\$ -	\$ 2,327,698	\$ -	\$	2,327,698
Total	\$ -	\$ 2,327,698	\$ -		2,327,698
Commingled investment trusts <sup>(2)</sup> : Global equity U.S. government agency securities Corporate credit All capital equity Large-/mid-capital equity Emerging markets equity International equity U.S. Treasuries Real estate investment trusts Large-capital equities					17,779,263 12,219,999 90,490,988 10,044,838 20,884 4,934,271 5,016,056 4,818,783 8,194,919 3,591,951
Total Commingled Investment Trusts				•	157,111,952
Cash and Cash Equivalents(1)					3,016,244
Total Plan Assets				\$^	162,455,894

<sup>(1)</sup> Cash and cash equivalents have not been classified in the fair value hierarchy table. The fair value amount presented in this table is intended to permit reconciliation of the fair value hierarchy table to the plan assets amounts presented in Note 13.

Below are descriptions of the valuation techniques applied to the ACLU's major categories of the Pension Plan's assets measured at fair value.

*U.S. Treasuries* - These are valued at the last reported bid price provided by broker-dealers and are reported as Level 2 in the fair value hierarchy.

Common Investment Trusts (CITs) - These are valued at the fair value based on the applicable percentage ownership of the underlying net assets on the measurement date. These investments are available only to qualified retirement plans and are not available to the general public. CITs invest in liquid, readily tradeable securities; however, may utilize options, future, swaps, and other derivatives to implement the trust's investment decisions in an efficient manner, to increase cost efficiency and/or liquidity. JP Morgan is the trustee of the fund and the day-to-day manager with full discretion over the investment decisions and may, in its discretion, suspend withdrawals from the fund due to market events or other circumstances affecting the operation of the fund. The trusts strike a daily NAV at the close of each day. In determining fair value, the ACLU utilizes, as a practical expedient, the NAV or equivalent provided by the fund managers (NAV of the funds).

<sup>(2)</sup> In accordance with the fair value measurements topic, certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in Note 13.

#### Notes to Consolidated Financial Statements

The following table summarizes the investment strategies and liquidity provision of investments valued at NAV as provided by the fund:

March 31, 2024

	Fair Value	Unfunded Commitment	Redemption Frequency	Redemption Notice Period
Commingled investment trusts	\$157,111,952	\$ -	Daily	None/60 days*

<sup>\*</sup> Units of the fund may generally be redeemed daily, provided such withdrawals are to facilitate the payment of plan benefits or to make distributions in connection with the Pension Plan's termination if participants are not covered by a replacement or other eligible plan. A request made by a plan for complete or partial withdrawal from the fund for any purpose other than for benefit payments will have a 60-day redemption notice period.

As of March 31, 2023, all of the Pension Plan's assets were fully redeemed from the CITs and recorded as receivables pending transfer to the JPMCD LDI Diversified Growth FD. The summary of plan assets on a fair-value basis comprise cash and cash equivalents of \$421,734 and receivables of \$162,803,961.

As of July 1, 2014, the Pension Plan's assets are maintained by the Investment Adviser under an investment management agreement. Based on this agreement, the Investment Adviser invests in other commingled pension trust funds, which may be affiliated or unaffiliated with Principal, and may also invest in unaffiliated exchange-traded funds and individual securities. The Principal portfolio is categorized into two portions. The growth-oriented portion, which comprises at least 50% of the portfolio, invests directly or indirectly via underlying funds in a broad mix of equity, U.S. credit, emerging market debt, and real estate securities, including: (1) U.S. equity securities, such as common stock, preferred and convertible securities, and real estate investment trusts; (2) international equity securities, including both developed and emerging markets; (3) U.S. credit, including high-yield securities (rated below investment grade by one or more nationally recognized statistical rating organizations at the time of purchase), leverage loans, mortgage-backed securities, mortgage dollar rolls and other mortgage-related securities, asset-backed securities, and emerging market debt; and (4) direct real estate. The remaining portion of the portfolio, up to 50% of the portfolio, invests directly or indirectly via underlying funds in investment-grade corporate bonds, securities issued by the U.S. Treasury and its agencies or instrumentalities, and securities issued by foreign governments or supranational organizations.

The ACLU implemented a soft freeze of the Pension Plan effective March 31, 2009. Employees hired on or after April 1, 2009 by the ACLU and the 46 affiliates that initially elected to participate in the soft freeze do not participate in the Pension Plan (employees hired prior to this date are not impacted by the election to institute a soft freeze). The four affiliates that had not originally elected to participate in the soft freeze subsequently elected to do so. Employees hired on or after the subsequent soft freeze dates for these affiliates also do not participate in the Pension Plan (employees from these affiliates hired after April 1, 2009 but prior to the affiliate's soft freeze date participate in the Pension Plan).

Employees of the ACLU and affiliates who are not admitted into the Pension Plan instead are enrolled in the Defined Contribution (DC) and 401(k) plan. The DC plan includes an employer contribution of 2% and an employer match of 100% of the first 1% of the employee's contribution and 50% of the next 5% of an employee's contribution, for a total match of 3.5% and a total employer

#### **Notes to Consolidated Financial Statements**

contribution of 5.5%. Employer contributions to the DC plan during the fiscal years ended March 31, 2024 and 2023 were \$4,309,916 and \$3,800,783, respectively.

Eligible ACLU employees who are participants in the Pension Plan may also participate in the ACLU 401(k) plan (the 401(k) Plan), which is a 401(k) salary-reduction plan. Under the 401(k) Plan, employees may voluntarily contribute up to 80% of their pre-tax compensation to the 401(k) Plan subject to IRS dollar limits. There is no employer match or other contributions.

Effective January 1, 2023, the ACLU Board Retirement Committee approved a resolution to move all participants from the 401(k) Plan into the DC plan. The 401(k) Plan was effectively terminated in December 2022. This resolution did not have a material effect on the consolidated financial statements.

#### 14. Net Assets

Net assets comprise the following:

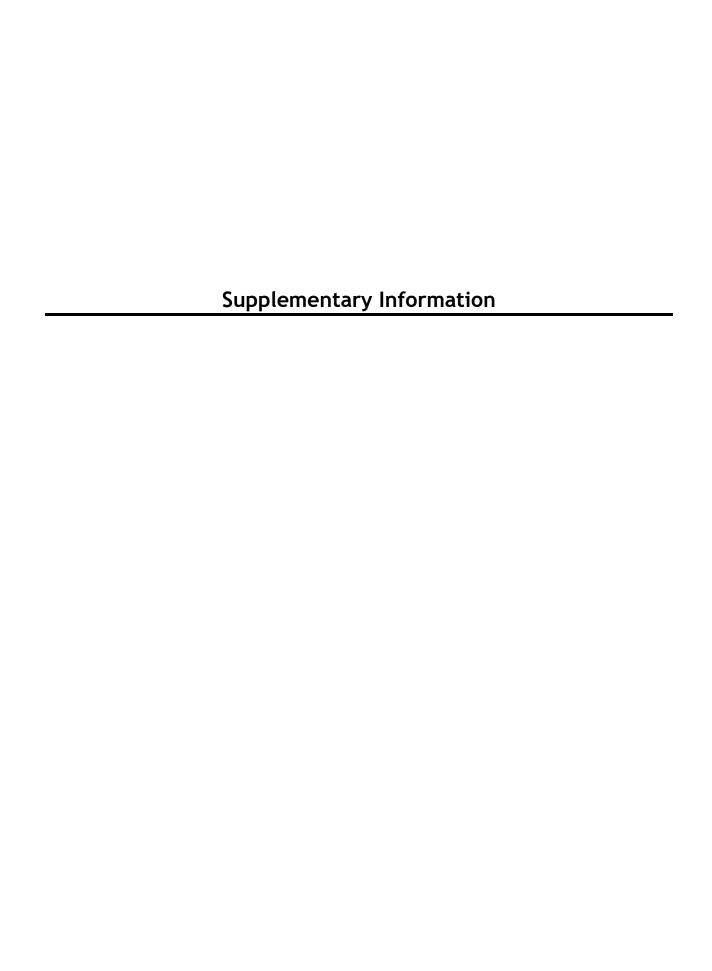
March 31,	2024	2023
Without donor restrictions: Undesignated	\$ 235,660,542	\$ 209,882,068
Board-designated: Litigation Fund Annuity Fund and Annuity Reserve	37,289,904 18,988,761	34,080,838 15,983,646
Organizational Fund Development Fund Dividend Distribution Fund John Adams Fund	42,749,051 21,747,933 193,700,652 3,883,357	41,909,750 23,662,918 161,090,565 4,342,465
Total Board-Designated	318,359,658	281,070,182
Total Without Donor Restrictions	554,020,200	490,952,250
With donor restrictions: BORT and other endowments Trusts Other time and purpose restrictions BORT - unconditional promise to give - held in perpetuity BORT and other endowments - held in perpetuity	53,412,151 5,171,714 125,048,545 10,000,000 88,561,225	44,428,500 4,911,523 141,010,022 10,000,000 88,453,625
Total with Donor Restrictions	282,193,635	288,803,670
	\$ 836,213,835	\$ 779,755,920

# American Civil Liberties Union, Inc. and Consolidated Entities Notes to Consolidated Financial Statements

# 15. Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying restricted purposes or by the occurrence of other events specified by donors as follows:

Year ended March 31,		2024	2023
Special projects:			
Voting Rights	\$	6,904,459	\$ 8,254,394
Capital Punishment	•	1,000,050	1,000,000
National Prison		1,243,450	1,217,845
Disability Rights		106,650	8,337
Criminal Law Reform and Smart Justice		5,032,621	2,677,722
Immigrants' Rights		10,182,011	7,821,255
Reproductive Freedom		7,483,072	7,448,258
Women's Rights		1,161,082	1,286,896
National Security		410,000	400,000
LGBT		7,029,049	6,501,782
Racial Justice		4,757,629	5,484,465
Southern Collective		11,332,431	3,572,537
Advocacy Institute		2,605,209	1,381,614
Defending Democracy		6,293,535	544,210
Other special projects		3,818,611	3,431,696
Total Special Projects		69,359,859	51,031,011
BORT and other endowments		4,426,680	4,272,940
Time-restricted gifts		15,982,124	2,204,924
Total Released from Restrictions	\$	89,768,663	\$ 57,508,875



# Consolidating Schedule of Financial Position

March 31, 2024

	(	American Civil Liberties Union, Inc.	Edi	ACLU Voter ucation Fund	Li	american Civil berties Union undation, Inc.	91!	5 15 <sup>th</sup> Street, LLC	Eliminations	Consolidated
Assets										
Cash and cash equivalents Pledges, bequests, and contributions receivable, net Investments, at fair value Other assets Due from affiliates	\$	27,481,969 8,786,050 107,253,399 3,724,743 11,467,377	\$	3,600,000 1,500,000	\$	94,386,005 34,868,568 666,246,483 3,188,683 317,482	\$	3,516 - - 23,808	\$ - - -	\$ 125,471,490 45,154,618 773,499,882 6,937,234 11,784,859
Due from affiliates - allocated share of pension liability Due to the ACLU from the ACLU Foundation Due to the ACLU Foundation from the LLC Investment in 915 15 <sup>th</sup> Street, LLC		461,430 16,076,238		- - -		- 10,684,484 (4,058,712)		- - -	(16,076,238) (10,684,484) 4,058,712	461,430 - - -
Right-of-use of assets, operating leases Property and equipment, net of accumulated depreciation and amortization		2,063,845		-		4,336,234 18,624,758		6,608,852	-	4,336,234 27,297,455
Total Assets	\$	177,315,051	\$	5,100,000	\$	828,593,985	\$	6,636,176	\$ (22,702,010)	\$ 994,943,202
Liabilities and Net Assets										
Liabilities  Accounts payable and accrued expenses Grants payable Due to the ACLU Foundation Due to the American Civil Liberties Union, Inc. Due to affiliates Liabilities under split-interest agreements Bill of Rights Trust held for affiliates Lease liabilities, operating leases Accrued pension liability	\$	10,765,481 400,000 - - 7,383,337 - 7,060,991 - 703,602	\$	- - - - - - -	\$	9,121,929 7,279,087 - 16,076,238 32,810,754 23,644,944 54,936,948 4,403,240 208,650	\$	10,404 - 10,684,484 - - - - -	\$ - (10,684,484) (16,076,238) - - - - -	\$ 19,897,814 7,679,087 - - 40,194,091 23,644,944 61,997,939 4,403,240 912,252
Total Liabilities		26,313,411		-		148,481,790		10,694,888	(26,760,722)	158,729,367
Commitments and Contingencies  Net Assets  Net assets without donor restrictions:  Board-designated  Undesignated		42,299,141 93,699,043		5,100,000		276,060,517 136,861,499		- (4,058,712)	- 4,058,712	318,359,658 235,660,542
Net Assets Without Donor Restrictions		135,998,184		5,100,000		412,922,016		(4,058,712)	4,058,712	554,020,200
Net assets with donor restrictions		15,003,456		-		267,190,179		(=,030,712)	¬,030,712	282,193,635
Total Net Assets		151,001,640		5,100,000		680,112,195		(4,058,712)	4,058,712	836,213,835
Total Liabilities and Net Assets	\$	177,315,051	\$	5,100,000	\$	828,593,985	\$	6,636,176	\$ (22,702,010)	

See independent auditor's report.

# **Consolidating Schedule of Activities**

Year ended March 31, 2024

	Ameri	American Civil Liberties Union, Inc.			ACLU Voter Education Fund			
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total		
Operating Support and Revenue Support: Current member contributions New member contributions Grants, bequests, and contributions In-kind donated property and services Donated legal services	\$ 93,276,789 5,775,714 35,908,011 -	\$ - - 6,343,652 - -	\$ 93,276,789 5,775,714 42,251,663 -	\$ - 5,100,000 29,623	-	\$ - 5,100,000 29,623		
Total Support	134,960,514	6,343,652	141,304,166	5,129,623	-	5,129,623		
Revenue: List rentals Rental income Merchandise and book sales Other income	161,737 - - 107,894	- - -	161,737 - - 107,894	- - - -	- - - -	: : :		
Total Revenue	269,631	-	269,631	-	-	-		
Net assets released from restrictions	14,746,595	(14,746,595)	-	-	-			
Total Operating Support and Revenue	149,976,740	(8,402,943)	141,573,797	5,129,623	-	5,129,623		
Operating Expenses Program services: Legislative Legal Public education Civil liberties policy formulation Affiliate support	21,737,045 5,235,984 35,344,637 1,292,298 51,801,134	· · ·	21,737,045 5,235,984 35,344,637 1,292,298 51,801,134	- - 29,623	- - - -	29,623		
Total Program Services	115,411,098	-	115,411,098	29,623	-	29,623		
Supporting services:  Management and general  Fundraising	11,118,742 17,102,719	:	11,118,742 17,102,719	- -	- -	:		
Total Supporting Services	28,221,461	-	28,221,461	-	-	<u> </u>		
Total Operating Expenses	143,632,559	-	143,632,559	29,623	-	29,623		
Change in Net Assets (Deficit), before non-operating activities	6,344,181	(8,402,943)	(2,058,762)	5,100,000	-	5,100,000		
Other Changes in Net Assets (Deficit) from Non-Operating Activities Legal awards, net Net investment income Changes in value of split-interest agreements Net loss on investment in 915 15 <sup>th</sup> Street, LLC Recognition of affiliates' share of minimum pension liability adjustment Other components of postretirement benefit cost	11,426,161 - - - 1,938,722 (150,597)	- 193,301 - - - -	11,619,462 - - - 1,938,722 (150,597)	- - - -	- - - -	- - - -		
Total Other Changes in Net Assets (Deficit) from Non-Operating Activities	13,214,286	193,301	13,407,587	-	-	-		
Change in Net Assets (Deficit)	19,558,467	(8,209,642)	11,348,825	5,100,000	-	5,100,000		
Net Assets (Deficit), beginning of year	116,439,717	23,213,098	139,652,815	-	-			
Net Assets (Deficit), end of year	\$ 135,998,184	\$ 15,003,456	\$ 151,001,640	\$ 5,100,000	\$ -	\$ 5,100,000		

# **Consolidating Schedule of Activities**

Year ended March 31, 2024

	American Civil Liberties Union Foundation, Inc.			915 15 <sup>th</sup> Street, LLC		Consolidated		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	Eliminations	Without Donor Restrictions	With Donor Restrictions	Total
Operating Support and Revenue								
Support: Current member contributions New member contributions	\$ -	\$ -		\$ -	\$ -	\$ 93,276,789 5,775,714	-	\$ 93,276,789 5,775,714
Grants, bequests, and contributions In-kind donated property and services Donated legal services	101,553,043 4,400,000 39,504,757	63,149,454 - -	164,702,497 4,400,000 39,504,757	- -	(29,623)	142,561,054 4,400,000 39,504,757	69,493,106 - -	212,054,160 4,400,000 39,504,757
Total Support	145,457,800	63,149,454	208,607,254	-	(29,623)	285,518,314	69,493,106	355,011,420
Revenue: List rentals Rental income Merchandise and book sales Other income	- 396,049 598,066 493,375	- - - -	396,049 598,066 493,375	717,106 - -	(396,000) - -	161,737 717,155 598,066 601,269	- - -	161,737 717,155 598,066 601,269
Total Revenue	1,487,490	-	1,487,490	717,106	(396,000)	2,078,227	_	2,078,227
Net assets released from restrictions	75,022,068	(75,022,068)	-	-	-	89,768,663	(89,768,663)	-
Total Operating Support and Revenue	221,967,358	(11,872,614)	210,094,744	717,106	(425,623)	377,365,204	(20,275,557)	357,089,647
Operating Expenses Program services:								
Legislative Legal Public education	5,239,719 115,521,753 19,100,643	-	5,239,719 115,521,753 19,100,643	- -	(3,098) (159,026) (35,604)	26,973,666 120,598,711 54,409,676	- -	26,973,666 120,598,711 54,409,676
Civil liberties policy formulation Affiliate support	1,804,754 62,757,437	-	1,804,754 62,757,437	- -	(29,768) (41,610)	3,096,907 114,516,961	· ·	3,096,907 114,516,961
Total Program Services	204,424,306	-	204,424,306	-	(269,106)	319,595,921	-	319,595,921
Supporting services:  Management and general  Fundraising	15,651,865 18,939,907	-	15,651,865 18,939,907	1,279,447	(85,446) (71,071)	27,964,608 35,971,555	-	27,964,608 35,971,555
Total Supporting Services	34,591,772	-	34,591,772	1,279,447	(156,517)	63,936,163	-	63,936,163
Total Operating Expenses	239,016,078	-	239,016,078	1,279,447	(425,623)	383,532,084	-	383,532,084
Change in Net Assets (Deficit), before non-operating activities	(17,048,720)	(11,872,614)	(28,921,334)	(562,341)	-	(6,166,880)	(20,275,557)	(26,442,437)
Other Changes in Net Assets (Deficit) from Non-Operating Activities Legal awards, net Net investment income Changes in value of split-interest agreements	7,009,067 49,088,122	- 15,740,064 (2,267,843)	7,009,067 64,828,186 (2,267,843)			7,009,067 60,514,283	- 15,933,365 (2,267,843)	7,009,067 76,447,648 (2,267,843)
Net loss on investment in 915 15 <sup>th</sup> Street, LLC Recognition of affiliates' share of minimum pension liability adjustment Other components of postretirement benefit cost	(562,341) - (76,645)	, , , , , , , , , , , , , , , , , , ,	(562,341) - (76,645)	- - -	562,341 - -	1,938,722 (227,242)	· · · · · · · · · · · · · · · · · · ·	1,938,722 (227,242)
Total Other Changes in Net Assets (Deficit) from Non-Operating Activities	55,458,203	13,472,221	68,930,424	-	562,341	69,234,830	13,665,522	82,900,352
Change in Net Assets (Deficit)	38,409,483	1,599,607	40,009,090	(562,341)	562,341	63,067,950	(6,610,035)	56,457,915
Net Assets (Deficit), beginning of year	374,512,533	265,590,572	640,103,105	(3,496,371)	3,496,371	490,952,250	288,803,670	779,755,920
Net Assets (Deficit), end of year	\$ 412,922,016	\$ 267,190,179	\$ 680,112,195	\$ (4,058,712)	\$ 4,058,712	\$ 554,020,200	\$ 282,193,635	\$ 836,213,835

See independent auditor's report.