

Bennett Stein

From: Richardson, Sandy (NHTSA)
Sent: Tuesday, October 16, 2012 11:41 AM
To: Schiavone, Terrance (NHTSA); Hayes, Carmen (NHTSA)
Subject: FW: LPR follow up

From: Trussell, Marianne [<mailto:Marianne.Trussell@dot.state.fl.us>]
Sent: Monday, December 06, 2010 2:14 PM
To: Schiavone, Terrance (NHTSA)
Cc: Richardson, Sandy (NHTSA); Hayes, Carmen (NHTSA)
Subject: RE: LPR follow up

I never got the impression from you or otherwise that NHTSA funds could “never” be used for this purpose. We are on the same page. I understand. Thanks.

Marianne A. Trussell
Chief Safety Officer
Florida Department of Transportation
1211 Governors Square Blvd., Suite 300
Tallahassee, Florida 32301
Office: 850-245-1504
Cell: 850-933-1947

Remember: Buckle up - every trip, every time!

From: Terrance.Schiavone@dot.gov [<mailto:Terrance.Schiavone@dot.gov>]
Sent: Monday, December 06, 2010 2:11 PM
To: Trussell, Marianne
Cc: Sandy.Richardson@dot.gov; Carmen.Hayes@dot.gov
Subject: RE: LPR follow up

Marianne, if I ever gave you the impression that our funds could never be used for License Plate Readers (LPR), I apologize. I felt the point I was always trying to make with you and the other GR/Coord was that there needed to be a tie in to our programs before consideration could be given to their purchase. An example would be if your licensing agency was able to include licensing information with registration information and a law enforcement entity in Florida wrote a grant to try and let's say reduce the number of alcohol related fatalities by getting persons off the road who were driving while suspended or revoked for dui offenses then LPR's would make sense. And there are other examples that I could give you but I'm sure you get my point.

I hope this clarifies this for you but if not let me know and we can discuss it further.

From: Trussell, Marianne [<mailto:Marianne.Trussell@dot.state.fl.us>]
Sent: Monday, December 06, 2010 1:25 PM
To: Schiavone, Terrance (NHTSA)
Subject: FW: LPR follow up

I know we have discussed this in the past. We consistently have said no whenever asked. I am hesitant to believe NHTSA now supports using its funds for these readers. What's the real story?

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From: Berlinger, June [<mailto:JuneBerlinger@flhsmv.gov>]
Sent: Monday, December 06, 2010 1:18 PM
To: Trussell, Marianne
Cc: Castle, Walter
Subject: LPR follow up

Good afternoon!

DHSMV has been searching for funding for License Plate Readers for the FHP cars.

We received the following information from Sheri Taynor, ELSAG North America. She states that there is highway safety money available and implies that it could be used for LPRs. She listed you as the contact person. Can you provide me with any insight or information.

Thanks for your assistance,

June Berlinger

Manager, Grants Administration Office
Strategic Project Office, Rm A430-C
Florida Department of Highway Safety and Motor Vehicles
2900 Apalachee Parkway
Tallahassee, FL 32399-0500
Phone: 850.617.3145
Fax: 850.617.5111

The Department of Highway Safety and Motor Vehicles is committed to Service, Integrity, Courtesy, Professionalism, Innovation and Excellence in all we do. Please let us know how we are doing via our online customer service survey at www.flhsmv.gov.

From: Burchnell, Ryan
Sent: Monday, December 06, 2010 10:56 AM
To: Berlinger, June
Subject: Fw: LPR follow up

Wireless Message From:
Major Ryan Burchnell
Office of Domestic Security & Intelligence
Florida Highway Patrol - Headquarters

From: Vaughn, Diana
To: Burchnell, Ryan
Sent: Mon Dec 06 10:16:14 2010
Subject: FW: LPR follow up

The part about the NHTSA grant is towards the bottom.

Our Mission: Providing Highway Safety and Security through Excellence in Service, Education and Enforcement.

From: Sheri Taynor [<mailto:sheri.taynor@elsagna.com>]
Sent: Thursday, December 02, 2010 5:48 PM
To: Vaughn, Diana
Cc: Creamer, Rick; Lett, Faithe; Caswell, Lee; Williams, Steve
Subject: LPR follow up

Ms. Vaughn,

Thank you so much for taking time out of your busy schedule to meet with me and take a ride in Elsag North America's demo car to see our mobile plate hunter. This tool for law enforcement is invaluable for taking unsafe drivers and bad guys off the road.

In follow up to your questions, here is what I have for you. There is a 5% (not 15 as I thought) discount on a purchase of 30 or more. As FHP is seeking recurring money for each year, once the department reaches 30, the discount will kick in. The 2 camera system the patrol picked out is \$17,325 completely out the door. No hidden charges. Years 2-5 warranty price is \$1600 per system, and this covers service and parts.

There are 23 state police agencies using license plate recognition systems in the US. Of those agencies **22** are Elsag NA's customers. We are proud of our equipment, and our 24/7 customer support. I am listing contact information for several other state police agencies for you to call and talk to about their statistics with the LPR units.

- Maryland State Police (uses DMV files)
Sergeant Julio Valcarcel- (410) 799-8308
- Vermont State Police (uses DMV files)
Colonel Thomas L'Esperance- (802) 241-7345
Captain Rob Evans- (802) 878-7111
- Arizona Department of Public Safety (does not use DMV files)
Commander Larry Scarber- (602) 223-4506
- New York State Police (no DMV files)
Sergeant Randy morehouse (518) 307-0863
- Georgia State Patrol (no DMV files)
Lieutenant Kermit Stokes (706) 272-2200

The data storage takes 65kb per read for storage information. I know that with 30 units, I'm pretty sure a virtual machine will not work, so you would need physical server space. Major Williams can check the reports they had from testing to get a general idea of how much space is needed. I'm attaching a template to use to get a pretty good idea.

NHTSA funding is available for traffic safety. The Region 4 Director is Terrance Schiavone out of Atlanta. The FL contact for Highway Safety is Marianne Trussell, Chief Safety Officer of DOT. 850-245-1500 is her number.

I think that covers the information you needed. Please let me know if you have any other questions at all, and I'm looking forward to hearing back from you soon!

Best Regards,
Sheri Taynor

