



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
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G-2001

AUTOMATIC LICENSE PLATE READER SYSTEM

CONTRACTS #80310 and 80311

Award Summary

November 22, 2011

I. Compliance/Approval Requirements

All compliance and approval instructions may be found in NJ GSA Circular 11-03-DPP and U.S. General Services Administration ("GSA") Contracts #GS-35F-0574X and GS-07F-0107V.

II. Purpose

- a. The purpose of this two-year (2yr) Statewide Cooperative GSA contract is to allow the purchase of Automated License Plate Reader System ("ALPR") for the New Jersey Office of Homeland Security and Preparedness ("NJOHSP") and NJ Department of Treasury, Purchase Bureau Cooperative Purchasing Partners.

III. Award Method

- a. On June 11, 2011 Insight Public Sector, holding GSA Contract #GS-35F-0009U, was awarded NJ State contract #79037, and under this NJ / GSA priced contract #G2001 provided only Platescan brand ALPR equipment and related services.
- b. As of 5:00PM Pacific Standard Time on Friday, July 29th, 2011 Platescan, LLC ("Platescan") publicly issued a Cessation of Operations Notice thereby terminating its plans to continue customer support for Platescan products and services.
- c. On November 22, 2011 the NJ State contract #79037 with Insight Public Sector was inactivated under this NJ / GSA priced contract #G2001 due to a lack of availability of equivalent or better replacement and/or substitute equipment and services.
- d. The State has, based on price and other factors, subsequently awarded contract #80310 to Perceptics, LLC. ("Perceptics"), and contract #80311 to General Sales Administration t/a Major Police Supply., ("Major Police Supply", "GSA/MPS") per NJ GSA Circular 11-03-DPP and GSA

Contracts #GS07F-0107V and #GS-35F-0574X for Perceptics, and Federal Signal ALPR equipment brands, respectively.

- e. Each of the subject contracts comprises a total of four (4) individual price lines

IV. Directions for Use of Contract

- a. The Using Agency is instructed to review the GSA Vendor Contracts #GS-35F-0574X and #GS07F-0107V and the respective Price Schedules with each contractor for order planning, pursuant to the Terms and Conditions of GSA Vendor Contracts #GS-35F-0574X and #GS07F-0107V, and in compliance with NJ State Standard Terms and Conditions governing all proposals to the New Jersey Purchase Bureau.
- b. Where applicable, State and local law enforcement agencies can utilize federal Homeland Security Grant Program funding administered by the OHSP to purchase and deploy ALPR technology. For such purchases, the Using Agency is instructed to review and follow all OHSP Special Conditions for Funding Regarding Automated License Plate Readers.
- c. The Using Agency is instructed to submit a Request for Quote ("RFQ") and description of the anticipated project scope to each of the contract vendors for comparative pricing and to promote competitive bidding under this GSA priced contract where equipment and/or system standardization initiatives may not be applicable.
- d. Each contractor should respond to the Using Agency RFQ within 24hrs with a receipt acknowledgement and a projected date for the quote submittal.
- e. The contractor must adhere to the projected quote delivery date or immediately notify the Using Agency if the contractor is unable to submit its quote on the specified date, and request a new quote delivery date from the Using Agency.
- f. The Using Agency may at its own discretion extend a quote delivery date to the contractor for a commercially reasonable period of time. At no time shall the contractor be permitted to delay delivery of a quote for more than thirty (30) days.
- g. The State reserves the right to suspend all new orders to the contractor in the event the contractor cannot respond to a Using Agency RFQ in the preceding manner.
- h. The Using Agency may at its own discretion, based on price and other factors, select either of the contractors to provide equipment and services in order to meet Agency purchasing needs where equipment and/or services proposed by a contractor satisfy all form, fit and function specifications and requirements, and equipment standardization initiatives may not apply.
- i. The State contract Manager shall answer any questions or concerns about any aspect of the contract.
- j. The State reserves the right to modify in writing, its Directions for Use of Contract.