

OFFICE OF BUSINESS AFFAIRS
INFORMATION TECHNOLOGY DIVISION

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Bartow

TO: Bill Ward, Director
Information Technology Division

FROM: Theresa Nelson, Business Analyst
Information Technology Division

SUBJECT: Justification of NDI as Agency ALPR Vendor

NDI provides several features in Automated License Plate Reader (ALPR) technology not offered by other vendors, which makes it to the advantage of this agency to utilize it as our ALPR vendor. These unique advantages are:

1. NDI's Back Office software (VeriPlate VISCE) allows for an automated download of FCIC/NCIC hot lists every three hours, which no other software we looked at allows. Other systems require a slower and more labor intensive download of hotlists. Other vendors could have this feature, however, currently NDI is the only one who has the necessary agreement with FDLE to allow this.
2. The Mobile Software includes the single click "Live Check" feature which allows the deputy to verify alerts he receives with FCIC/NCIC in real-time at the click of a button. The salesman was not able to demonstrate this feature, as NDI has an agreement with NCIC that the live check feature will only be used in Law Enforcement vehicles for Law Enforcement purposes, and not sales purposes. However, if we want to see this feature in use, we could set up a ride-along with an agency that is currently using it. This Live Check feature is something that no other vendor currently offers.
3. NDI is located in central Florida and offers us next day on-site support, whereas other vendors require units be shipped to their headquarters. We found in some of our site visits that this can result in significant downtime for the system.
4. The NDI system provides its interpretation of the plate along with easy-to-view comparisons of all possible interpretations in case there was a misread.
5. On our site visits, the deputies and detectives found the in-car portion of this system the easiest to use and understand.

As a final point of reference, Orlando Police Department (OPD) did a similar investigation into ALPR technologies, and as the result of their findings completed a sole-source contract with NDI. I have attached the OPD documentation from their purchase process.

Also attached is the detailed information from the site visits conducted by a team of PCSO staff that traveled to four (4) locations currently using ALPR technology in Florida.

Please let me know if you have any questions.

TN
C: file