

MARTY A. SUMNER
Chief of Police



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High Point Police Department

August 13, 2012

Christopher A. Brook
Legal Director
ACLU – NC
P.O. Box 28004
Raleigh, N.C. 27611-8004

Dear Mr. Brook:

Enclosed please find all of the public records in the possession of the High Point Police Department meeting your request dated July 30, 2012. I apologize for not being able to send them in electronic format. In case it is unclear from the materials, High Point purchased automated license plate readers for two police vehicles in 2011. Those are the only two systems we have and there are only two vehicles equipped with ALPR technology at the HPPD.

Should you have additional requests in the future, let us know.

Sincerely,

A handwritten signature in black ink, appearing to read "BTB", followed by a long horizontal stroke.

Brian T. Beasley
Police Attorney

**BOSS3**

8/13/2012 2:42:44 PM

Read Statisticspdkirk 

Year	Month	Day	Reads	Misreads	Hits
2011					
Aug					
		20	932	0	0
		21	751	0	1
		22	691	0	0
		23	990	0	0
		26	375	0	0
		28	330	0	0
		29	242	0	0
		30	436	0	0
		31	211	0	0
2011	Aug	Total:	4958	0	1
Sep					
		1	147	0	0
		6	63	0	0
		7	284	0	0
		8	383	0	3
		9	39	0	0
		21	750	0	0
		22	655	0	0
		23	843	0	2
		24	769	0	0

**BOSS3**

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Year	Month	Day	Reads	Misreads	Hits
		25	146	0	0
		29	857	0	0
		30	950	0	0
2011	Sep	Total:	5886	0	5
	Oct				
		1	774	0	0
		2	473	1	1
		3	129	0	0
		7	522	0	0
		8	664	0	0
		9	569	0	0
		10	554	0	0
		11	142	0	0
		15	1218	0	0
		16	681	1	1
		17	912	0	0
		18	645	0	0
		19	78	0	0
		23	873	3	4
		24	1280	1	1
		25	659	0	0
		26	521	1	2

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Year	Month	Day	Reads	Misreads	Hits
		31	994	0	0
2011	Oct	Total:	11688	7	9
	Nov				
		1	1097	0	0
		2	1643	0	1
		3	1321	0	0
		8	137	0	0
		9	202	0	0
		10	313	0	0
		11	763	0	0
		12	114	0	0
		18	319	0	0
		19	519	0	1
		20	112	0	1
		24	123	0	0
		25	132	0	0
2011	Nov	Total:	6795	0	3
	Dec				
		5	266	0	0
		6	9	0	0
		10	54	0	0
		11	35	0	0

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Read Statistics

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Year	Month	Day	Reads	Misreads	Hits
		26	108	0	0
		27	458	0	0
		28	505	1	1
		29	422	0	0
2011	Dec	Total:	1857	1	1
2011		Total:	31184	8	19

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Read Statistics

pdkirk



Year	Month	Day	Reads	Misreads	Hits
2012					
	Jan				
		3	529	0	1
		4	324	0	0
		5	279	0	0
		6	437	0	0
		7	17	0	0
		11	174	0	0
		12	687	0	1
		13	676	0	0
		14	352	0	0
		15	13	0	0
		19	479	0	0
		20	765	0	0
		21	337	0	0
		22	376	0	1
		27	1505	2	3
		28	1003	0	1
		29	255	0	0
		30	611	2	2
2012	Jan	Total:	8819	4	9
	Feb				
		4	337	0	1

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Year	Month	Day	Reads	Misreads	Hits
		5	511	0	1
		6	535	1	1
		7	474	1	1
		12	216	0	0
		13	323	0	0
		14	292	0	0
		15	332	1	1
		16	108	0	0
		20	277	0	0
		21	392	0	0
		22	381	1	1
		24	146	0	1
		28	269	1	1
		29	534	0	0
2012	Feb	Total:	5127	5	8
	Mar				
		1	277	0	0
		2	193	0	0
		3	127	0	0
		6	529	0	0
		8	482	0	0
		9	608	1	1

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Read Statisticspdkirk 

Year	Month	Day	Reads	Misreads	Hits
		10	627	0	0
		11	4	0	0
		15	529	0	0
		16	584	0	0
		17	689	0	0
		18	336	0	0
		19	32	0	0
		21	245	0	1
		23	437	0	0
		24	491	0	0
		25	399	0	0
		26	681	0	0
		27	8	0	0
		31	554	0	0
2012	Mar	Total:	7832	1	2
	Apr				
		1	578	2	4
		2	710	0	2
		3	368	0	0
		8	132	0	0
		9	599	1	3
		11	625	1	1

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Read Statisticspdkirk 

Year	Month	Day	Reads	Misreads	Hits
		18	586	0	0
		19	359	0	0
		20	502	0	0
		21	315	0	0
		22	372	0	1
		23	600	0	0
		24	74	0	0
		25	270	0	0
		26	252	0	0
		27	276	0	1
		28	139	0	1
2012	Apr	Total:	6757	4	13
	May				
		2	187	0	0
		3	235	0	0
		4	281	0	0
		5	383	0	0
		6	131	0	0
		10	193	0	0
		11	308	0	1
		12	543	0	2
		13	374	0	1

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Read Statistics

pdkirk



Year	Month	Day	Reads	Misreads	Hits
		14	124	0	0
		18	361	0	0
		19	587	0	1
		20	546	0	1
		21	490	0	0
		22	14	0	0
		26	506	0	0
		27	441	0	0
		28	530	0	1
		29	450	0	0
		30	14	0	0
2012	May	Total:	6698	0	7
	Jun				
		3	457	0	0
		4	329	0	0
		5	456	0	0
		6	348	0	0
		7	1	0	0
		11	495	0	0
		12	168	0	0
		20	646	0	0
		21	307	0	0

**BOSS3**

8/7/2012 1:03:27 PM

Read Statistics

pdkirk



Year	Month	Day	Reads	Misreads	Hits
		22	665	0	0
2012	Jun	Total:	3872	0	0
2012		Total:	39105	14	39



HIGH POINT, NC POLICE DEPARTMENT
GENERAL ORDER

NO.
4.13

DATE OF ISSUE
06-01-2011

EFFECTIVE DATE
06-01-2011

SUBJECT

Automated License Plate Reader

AMENDS

REVIEW DATE

06-01-2013

REFERENCE

RECINDS

I. PURPOSE

This policy establishes procedures and guidelines for the use and oversight of the department's Automated License Plate Reader (ALPR) technology.

The High Point Police Department will utilize ALPR technology only for official and legitimate law enforcement purposes, with the goal being to increase the efficiency and effectiveness of its public safety efforts in a manner that safeguards the legitimate privacy concerns of law abiding citizens. Sworn department personnel may use the ALPR system for official use only. Any matches received from the ALPR must be verified before enforcement action is taken. ALPR data that is not considered intelligence and investigative information shall be retained for a maximum of 1 year.

II. DEFINITIONS

- A. **Automated License Plate Reader (ALPR):** A device that uses cameras and computer technology to compare digital images of license plates to lists of known plates of interest.
- B. **Hot List:** License plates associated with vehicles of interest from an associated database, including, but not limited to, NCIC, DMV, Local BOLOs, etc.
- C. **Scan File:** Data obtained by an ALPR of license plates within public view that were read by the device, including potential images of the plate and vehicle on which it was displayed, and information regarding the location of the police cruiser at the time of the ALPR read.
- D. **ALPR Coordinator:** Designated Police Information Technology personnel.

III. PROCEDURE

A. Overview:

1. The ALPR works by comparing hot list data with the scan file. The device will alert the operator of potential matches. The operator must take steps to validate the alert itself. Officers should be mindful that the ALPR may produce erroneous alerts due to

damaged license plates, system misread, misidentification of a plate state (i.e., same letter / number sequence on different states' plates), or the variety of license plate types (i.e., same letters / number sequence on various North Carolina plates).

2. Upon receiving an alert, and prior to stopping any vehicle or taking other enforcement action, the officer shall verify the alert through PIT/Records in order to obtain more detailed information regarding the reason that the vehicle is of interest to law enforcement, and to confirm or dispel the match. Officers shall not take any police action that restricts the freedom of any individual based solely on an ALPR alert, unless validated. **Note:** You will get alerts that will not always require action; Sex Offenders, VGOTF (Gang/Terrorists), Probation/Parole, etc.

B. Development of the Hot List:

1. To use the most up to date information, the hot list will be acquired, developed and / or compiled as frequently as possible and available:
 - a. Available NCIC extract downloads will occur twice daily and will transfer that hot list data to the ALPR server.
 - b. Officers using the ALPR during their shift may only enter additional vehicles of interest to the hot list for official and legitimate law enforcement purposes.
 - c. Entries made by officers using the ALPR in the field will automatically be purged at the end of that officer's shift. Any officer using the ALPR with appropriate hot list data that needs to be entered for longer than one shift should forward that information to Police Information Technology (PIT) Personnel.
 - d. Other local hot lists may be developed for manual entries through the Back Office System Software (BOSS). Police personnel may enter additional vehicles of interest for official and legitimate law enforcement purposes into these local hot lists. The person entering the information into the hot list file will also be responsible for deleting the information when it is no longer valid.
2. The hot lists may be obtained or compiled from:
 - a. NCIC Stolen Vehicle files;
 - b. NCIC Stolen plates and Stolen Canadian plates;
 - c. NCIC Wanted persons;
 - d. NCIC Missing or Endangered person files;

- e. NCIC Federal Immigration Violators;
- f. NCIC Supervised Release (Federal Probationers);
- g. NCIC Nationwide Domestic Violence Protection Orders;
- h. NCIC Violent Gang and Terrorist Organization File;
- i. NCIC Sexual Offender;
- j. DMV records of Suspended Drivers / Habitual Offenders and / or Suspended Registrations; and
- k. Official BOLOs or alerts, based on specific and articulable facts of a concern for safety, wrongdoing or a criminal investigation, or pursuant to a civil order (e.g., PFA or PHA) or official law enforcement bulletin or teletype (e.g., vehicles associated with crime incidents, suicidal, homicidal, missing or wanted persons, AMBER ALERTS, stolen vehicles, or similar vehicles of interest).

C. Usage / Limitations / Security:

1. Only authorized personnel trained in the use of ALPR are to operate the system.
2. To ensure proper operation of the ALPR, officers assigned to the ALPR vehicle shall do the following during each shift:
 - a. LOGIN to the ALPR at the start of each shift; then click on the "BEGIN SHIFT" button to upload the most up to date hot list.
 - b. To manually enter a plate (a new stolen or suspect in a crime that just occurred), click "SEARCH ENTRY", enter the plate and click "VPL". If the plate is not already in the database, you can click one of the buttons at the top (Amber Alert, Felony, Stolen, Misc), type some notes and click "SAVE". The system will then alert on that plate until you click "END SHIFT".
 - c. Operate the ALPR cruiser during the shift, taking action on any hits, as appropriate and directed by this General Order. Scan file data will, on an ongoing basis, be automatically uploaded from the ALPR in the car to the ALPR server.
 - d. At the end of each shift, click on the "END SHIFT" button to purge the laptop and upload any remaining scan files to the server. Ensure that enough time has passed to allow this function to occur before continuing.
 - e. LOG OUT.
3. Department personnel are responsible for the security of the ALPR data and may only access, use, release and / or

disseminate hot list and scan file data for official and legitimate law enforcement purposes:

- a. As with other similar data, the department will ensure that the storage, use and transmission of scan file and hot list data is as secure as reasonably possible. Access to both shall be restricted only to sworn law enforcement personnel and designated police information technology personnel.
- b. Hot list data will be considered confidential information. Security of the hot list data will be the responsibility of the officer using the ALPR or personnel accessing the data.
- c. Scan file data will be considered confidential information. Access to scan files will be secured and controlled by a login / password accessible system, capable of documenting who accessed the information by identity, date and time. Officers may only access data stored in the ALPR server based upon a reasonable belief that the scan file data may be related or useful as part of a specific official action or investigation.
- d. Nothing in this policy should be interpreted to limit the use of the ALPR data for legitimate purposes by prosecutors or others legally permitted to receive such evidence under the law.

4. All traffic stops initiated by ALPR hits must be constitutionally valid:

- a. Since the information contained in the ALPR hot list is not real time data, an ALPR vehicle alert alone does not justify stopping a vehicle or detaining its occupants.
- b. Officers should not take any police action, other than following the vehicle of interest, until an appropriate query of the source database has confirmed an actionable enforcement option.
- c. Officers are reminded that in certain cases, the driver or occupant of the vehicle may not be the person to whom the tag is associated (e.g., an NCIC record for a wanted person or vehicle, or a DMV match for a suspended driver). In such instances, officers must either develop an independent reason to stop the vehicle (e.g., an unrelated traffic violation), or develop a reasonable belief that the operator or occupant may be the wanted person or suspended driver, before initiating a stop (e.g., by comparing the occupant's physical appearance to that of any physical description).
- d. Nothing in this policy shall restrict or prohibit an officer from taking appropriate police action based on facts or reasons obtained independently from ALPR operation.

5. The ALPR should be considered to conduct license plate canvasses in the immediate wake of any homicide, shooting, robbery, kidnapping, AMBER ALERT and / or other major crime or incident. Registration plates or partial plates potentially associated with any such major crime or incident should be entered into the ALPR and compared against the scan file. Conversely, registration plate numbers may be used for exculpatory purposes (e.g., to corroborate a registrant's alibi).

6. The on-duty Watch Commander may approve a mutual aid request for use of the ALPR, as the situation and resources allow. Watch Commanders are encouraged to offer mutual aid for other surrounding communities when they become aware of a serious incident in which the ALPR may be useful (e.g., homicide, shooting, kidnapping, AMBER ALERT, robbery or other serious or violent felony during which suspect vehicle information is available).

7. Scan files will be retained for a period not to exceed one year, unless there is a reasonable belief that scan file data will be intelligence and investigative information, or become exculpatory evidence in a specific criminal or civil action. In such circumstances, the data will be printed or otherwise extracted for incorporation into the associated case / investigative file, and will be retained indefinitely pending final case disposition.

D. Program Oversight / Evaluation / Audit Review:

1. Damage or other malfunctions to the equipment will be reported to a Supervisor or Watch Commander, consistent with G.O. 1.3 Standard of Conduct.

2. All successful uses of the ALPR shall be documented and forwarded to the ALPR Coordinator through the Chain of Command. The ALPR Coordinator will compile statistics of these uses and provide monthly updates on such uses to the department's Executive and Command staff.

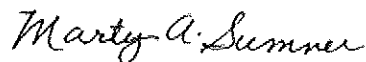
3. The ALPR Coordinator will be responsible for conducting, reviewing and retaining audits of the ALPR system usage, which should include, but not necessarily be limited to, the following:

- a. Records of ALPR operators and their ALPR usage, including vehicles of interest added to a hot list by individual officers.

- b. A listing of access to the department's server, to include access, additions and / or searches of the scan file, in order to verify security of that data and compliance with this policy.
- c. Auditing the local hot lists to ensure manual entries are being deleted when no longer of interest.

4. Anyone becoming aware of a possible violation of this policy, including but not limited to the unauthorized access, use, release and / or dissemination of ALPR data, shall refer the matter to their supervisor.

By order of:

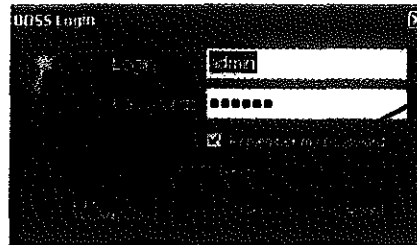


Marty A. Sumner
Chief of Police

Logging In

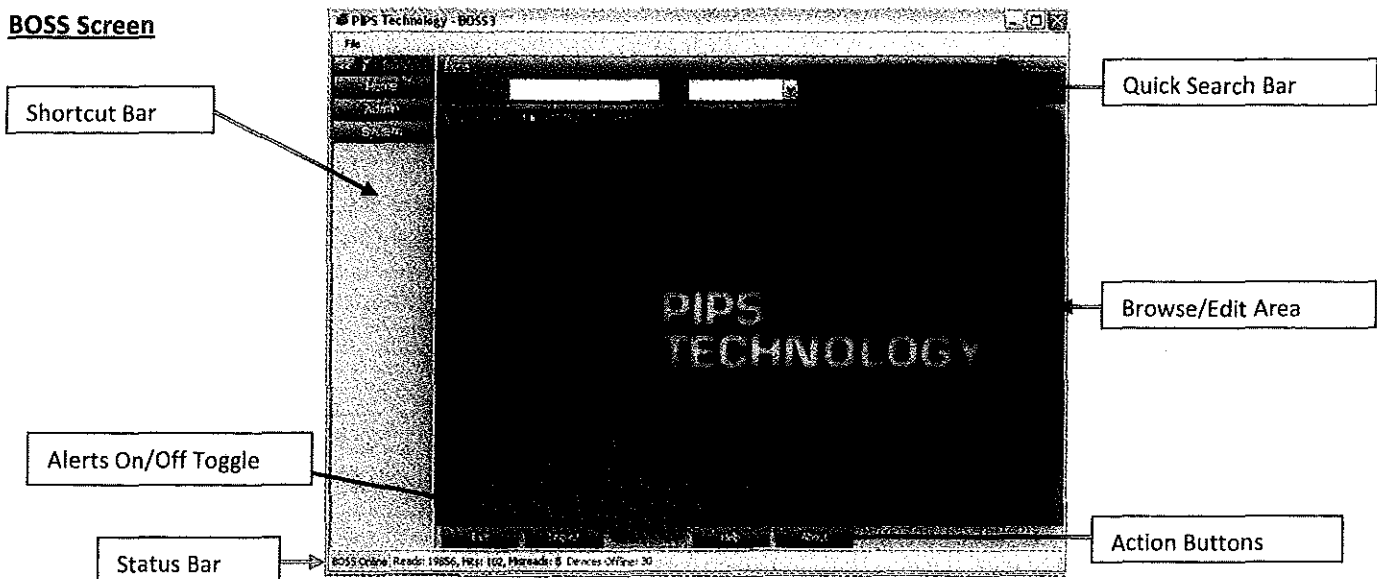
- ❖ Select the Login field, and then type your login ID.
- ❖ Select the Password field, and then type your password.
- ❖ Optional: Check the *Remember my password* option to retain login data each time you return to login.
- ❖ Press **OK** to connect to the BOSS server.

Note: You will log in automatically if your BOSS system is configured to use Active Directory.



Pressing the **BOSS Server** button will display your BOSS3 connection settings.

BOSS Screen



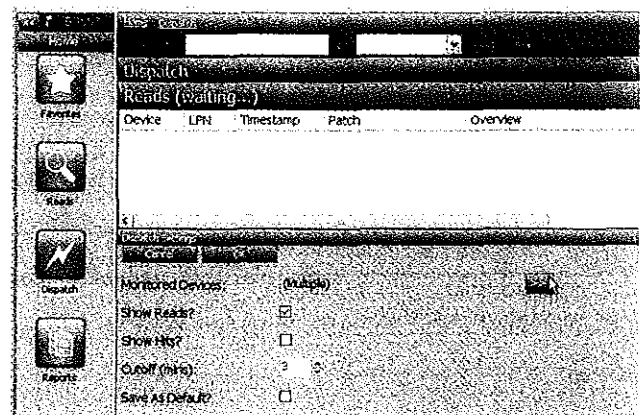
Dispatch

To modify dispatch settings:

- ❖ Select the *Home* category in the shortcut bar (if not already selected).
- ❖ Select the *Dispatch* shortcut.
- ❖ Press the *Settings* button in the bottom of the browse/edit area and change the settings if needed.
- ❖ Check *Save as Default* to save Dispatch settings for the next session.

Note: Hit alerts "popup" will be shown even when Dispatch is not active if the Alerts Toggle is selected.

Warning: In normal use, only Hits should be selected. Monitoring Read information from several cameras can lead to system slowdown.



Quick Search

To use the Quick Search Bar:

- ❖ Type in the value to search in the *Look For:* field. This value can include wildcard values.
- ❖ Select a data type from the dropdown list. (Options: Reads, Hits, Hotlist, Users, Groups, Devices and Sites.)
- ❖ Click the *Find* link to initiate the search.

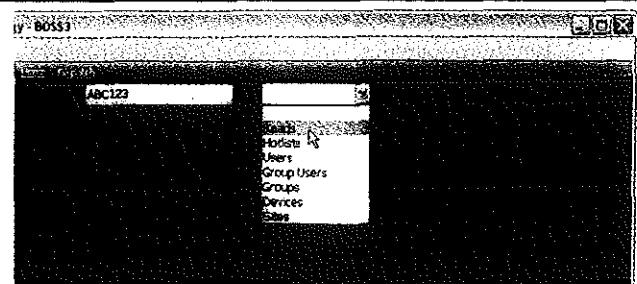


Plate Query

To search for plate reads of interest:

- ❖ Select the *Home* category on the *Shortcut bar* (if not already selected.)
- ❖ Press the *Reads* shortcut icon.
- ❖ Fill in fields that match the information you are looking for.
- ❖ Press the *Go* button to run the query. The *Query Results* page will display with number of results records reported at the top.

To Show read(s) on map:

- ❖ Select one or more records from the results using the check box to the left of each record to show and press the *Plot on Map* button at the bottom of the screen.

To Save as a Favorite:

- ❖ Press the *Save Query* button.

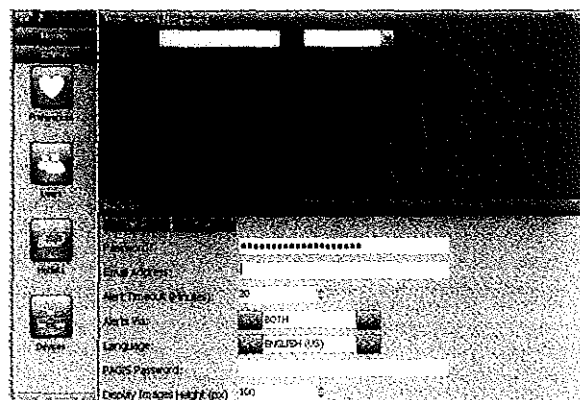


Note: By default, only the first 100 matching plate reads are shown. If more plate reads are desired, the number of matching reads shown can be changed in the "Advanced" tab.

Preferences

To Change preferences:

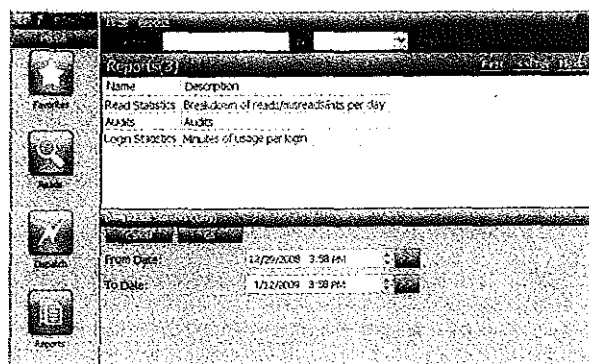
- ❖ Select the *Admin* category on the shortcut bar.
- ❖ Select the *Preferences* shortcut. The preferences entry screen appears at the bottom of the *Browse/Edit* area.
- ❖ Modify the preferences settings as desired and press the *Save* button.



Reports

To view a system report:

- ❖ Select the *Home* category on the shortcut bar.
- ❖ Select the *Reports* shortcut.
- ❖ Select the desired report.
- ❖ Select a date range. By default, the values in these fields will display a report for the most recent 2 weeks.
- ❖ Once desired criteria is entered for the report, press *Go* button. The report screen will immediately display. This indicates that the report is being generated.



Logging Out

To log out:

- ❖ Click on the *Home* link in the *Navigation bar* above the *Quick Search Bar*.
- ❖ Press the *Logout* button at the bottom of the *Browse/Edit* Area.

Note: You may exit from the *Home* view also. Exiting will log you off from the BOSS server.

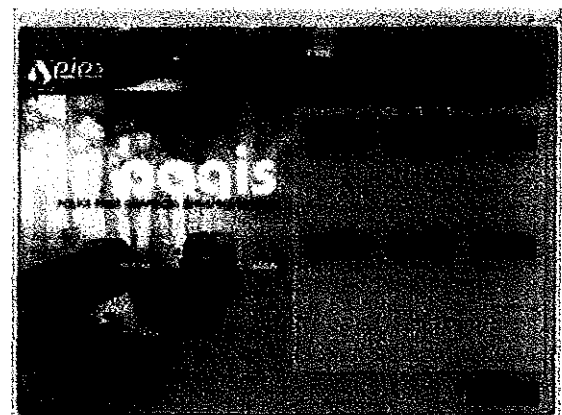
Review:

1. Hits / Reads – Review hits and reads.
2. Audits – View system audit report
3. Misreads – Review reported misreads.
4. Databases – View and enable / disable databases
5. ESC – Return to prior screen.



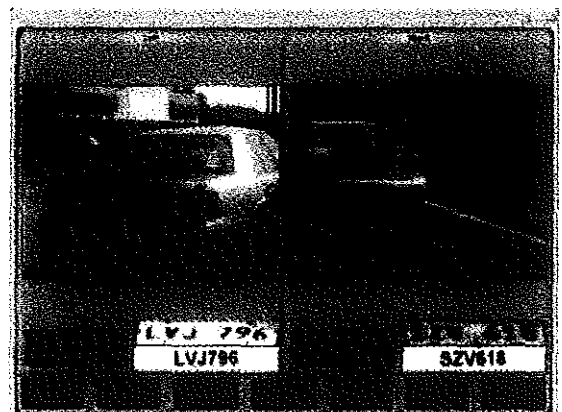
Admin (authorized users only):

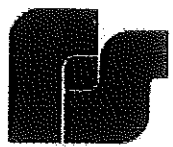
1. Review – Navigates to Review menu.
2. Location – View current location (GPS) of the vehicle.
3. Cam Setup – Camera settings.
4. Database – View and enable / disable databases.
5. Targets – Database of wanted individuals associated with vehicles.
6. Admin – Advanced System settings (13 Features.)
7. Logout – Ends shift and logs out.
8. Live – Returns to Capture Screen



End of Shift / Log Out:

1. Press END SHIFT to synchronize data (wireless users will need to ensure a valid wireless connection).
2. Press LOG OUT to log off system.
(Wireless users are complete at this point)
3. Remove USB memory stick from Mobile Data Terminal or USB port.
4. Follow administrator's guidelines for synchronizing memory stick data into BOSS.



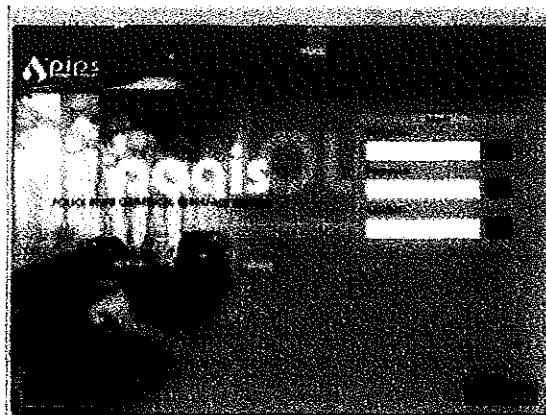


**PIPS
TECHNOLOGY**
A Federal Signal Company

PAGIS 2.5.1 Quick Reference

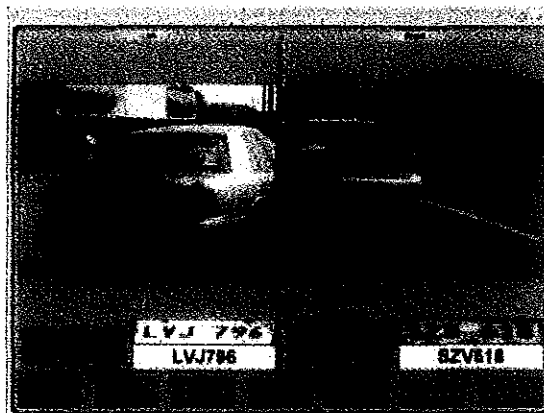
Logging On:

1. Insert USB Memory Stick, or for wireless users ensure a valid wireless connection.
2. Enter badge number and password. (not required for evaluation copy)
3. Enter Location (not required).
4. Press LOGIN.
5. PAGIS will begin.



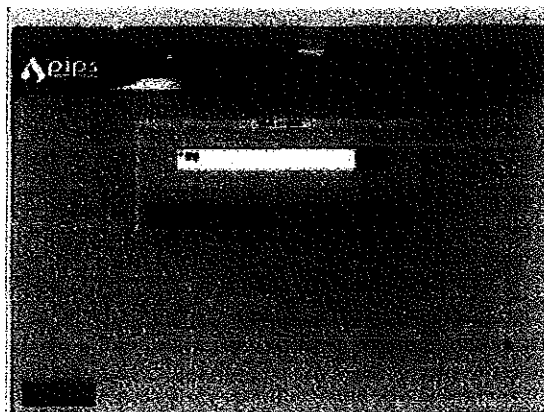
Capture Screen:

1. Hit BEGIN SHIFT to synchronize databases.
2. Search Entry – Search prior reads saved on the SuperEx processor, manually check the status of a plate against the active databases, or make a manual entry into the database.
3. Review – View Summary Statistics. Review reads, hits, audits, and reported misreads.
4. Begin Shift – Start Shift and synchronize data.
5. End Shift – End shift and synchronize data.
6. Cam Mode – Toggles between various camera modes (i.e. Highway, Interstate, Parking)
7. Admin – Access administrative functions (authorized users only)
8. Log Out – Log off System



Search Entry:

1. Search Box – Enter text or numbers for search. Enter an asterick (*) as a wildcard character in partial plate searches.
2. Key Pad – Hit to activate on-screen keypad.
3. Clear – Clears Search Box.
4. DL# – Search driver's license number database.
5. Reads – Search reads contained in the SuperEx processor.
6. VLP – Search vehicle license plate databases.
7. ESC – Returns to prior screen.



Federal
PIPS



General Sales Administration

47 N. Dell Ave
Kenvil, NJ 07847
Phone (800) 666-4472 Fax (973) 584-5022

Comment [DM1]:

February 26, 2010

Major Jim Tate
Assistant Chief of Police
High Point Police Department
1009 Leonard Avenue
High Point, North Carolina 27260

REF: One 4-Camera Mobile SLATE ALPR Price Quote

Major Police Supply is pleased to provide you with this quote for (1) four Camera Mobile ALPR systems "hard" mounted and integrated into a laptop on your vehicle.

Key points about Federal Signal PIPS in the ALPR market:

- For more than 16 years, PIPS' only market focus is specializing in Automatic License Plate Recognition technologies.
- As an Original Equipment Manufacturer, we design, manufacture, and develop our own hardware and software – we control the quality and support of our products from start to finish.
- PIPS offers an ALPR "back-end" analysis software package (BOSS) that provides data-mining of "historic" license plate information obtained and stored from all deployed mobile (and fixed) systems within your department.
- PIPS has two patents:
 - PlateFinder -- Identifies license plates based on reflective properties and physical size of plates, which reduces false triggers (mailboxes, picket fences, street signs, etc.).
 - TripleFlash -- Varies flash, shutter and gain settings to capture multiple images per vehicle, ensuring a quality image over a wide range of ambient and environmental conditions.

Proposal

Item	Qty	Description	List Unit Cost
1	1	SLATE-810-LE-G Four Camera Mobile Law Enforcement Package including 810nm illumination, SuperX 3 processor, camera cable/connector(s), GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, camera bracket mount assemblies.	\$18,795
2	1	PIPS-SW-BOSS Back Office System Software utilizing Microsoft SQL Express Server Software for system administration, data analysis and data storage, data mining, reporting, mapping via Google Maps, remote alerting, and networking in support of inter-agency data sharing. Note: Software includes 1 administrative plus 2 user license.	\$995
3	1	BOSS-SRVR PIPS rack server hardware platform for use with the BOSS Back Office Software System for customer data storage and application functionality. Main server elements include Quad Core 2 GHz Processor configuration with 4 GB memory, 750 GB Hard Drive and Windows Server 2003 OS.	Customer Supplied (7,250 if supplied by PIPS)
4	1	PIPS-SRVC-FE-Mobile; Field Engineering services for installation, optimization, and training for mobile ALPR vehicle and BOSS software training.	\$3,600
		Total	\$23,390

NOTE 1: Only one copy of PIPS-SW-BOSS PRO System Software and one BOSS-SRVR PIPS server is required to support a combination of one or more mobile and/or fixed mobile systems (up to 1,000 separate ALPR mobile or fixed systems), therefore additional vehicles or fixed cameras will not require items 2 and 3.

NOTE 2: This quote excludes applicable sales tax and is subject to the attached PIPS' standard terms, conditions and warranties.

Scope of Work:

Our quote **includes** installation. During that time, our system will be installed in your designated vehicles by our installers. After installation, you or the appropriate personnel will receive training on both PAGIS and BOSS by our representatives.

Our quote **includes** the cost for our Back Office Server Software (BOSS) that can be installed on a department supplied SQL server. During the installation and training, our engineers will install one copy of this software application that is used for mining of all data collected by each mobile LPR system. The initial cost of installing BOSS for your agency can be utilized for all future PIPS mobile installations within your organization. It can also integrate with other local law enforcement agencies, fixed ALPR sites, or with commercial purchasers of our ALPR systems to provide a comprehensive database of vehicle movement within the surrounding areas where PIPS systems have been deployed.

NOTE 3: This software has a 4GB storage limit (approx. 120,000 license plate reads). If your agency has a full Microsoft Sequel License, BOSS integrates with it and the only limit to data storage would be the amount of server hard disk space available.

NOTE 4: The above \$995 BOSS pricing includes 1 administrative plus 2 user license. Additional concurrent user licenses are priced as follow:

Block of 5	\$2250
Block of 10	\$3500
Block of 25	\$7000

Note 5: All PIPS equipment hardware and software is covered by a one-year parts and labor warranty. Extended warranty agreements are available for the system after the original one-year warranty expires. These agreements supply the end user with upgrades and improvements to our OCR engine for enhanced plate detection capabilities and software upgrades sold by PIPS Technology, Inc.

Per Mobile Unit Extended Warranty	Unit Cost
2 nd Year --Annual Mobile System Warranty Renewal	\$2,000
3 rd Year --Annual Mobile System Warranty Renewal	\$2,200
4th Year --Annual Mobile System Warranty Renewal	\$2,400
NOTE: Above price are cumulative. I.e. total 4 yr warranty extension would be \$6,600	

NOTE 6: The warranty fee for the BOSS Software for the first year is free. The warranty price for additional years will be adjusted according to the plan you intend on purchasing. Figures are as follows:

BOSS Extended Warranty for 4 Years	Unit Cost
One Administrator and one user license	\$358.20
Block of 5 concurrent user license	\$1,168.20
Block of 10 concurrent user license	\$1,818.20
Block of 25 concurrent user license	\$2,878.20

NOTE 7: Our BOSS Software is compatible with several mapping utilities:

- Tiger Maps - U.S. Census Bureau mapping utility which is free, and requires no internet connection.
- MS MapPoint - (Optional) Provides more detail than Tiger Maps and has a cost of \$150/workstation.
- MS Virtual Earth - (Optional) Provides greatest detail including satellite imagery. Cost is \$795/BOSS Server.

We appreciate the opportunity to provide you with our comprehensive proposal. Should you have any questions, please do not hesitate to call us at (919) 369-0922.

Sincerely,

David McCollum
Technology Sales Representative

Typical BOSS Server Architecture



Hardware Definition Source: DELL

Item	Description
Base Unit	Quad Core Xeon E5405 Processor 2x6MB Cache, 2.0GHz, 1333MHz FSB, PE2950
Memory	4GB 667MHz (4X1GB), Dual Ranked Fully Buffered DIMMs
Video Card	LOM NICs are TOE Ready
Video Memory	Riser with 3 PCIe Slots for PowerEdge 2950
Hard Drive	80GB 7.2K RPM Serial ATA 3Gbps 3.5-in HotPlug Hard Drive
	Qty 2 750GB 7.2K RPM Universal SATA 3Gbps 3.5-in HotPlug Hard Drive
Hard Drive Controller	SAS 6.iR Integrated, x6 Backplane
Operating System	Windows Server 2003 R2 Standard Edition with SP2 Includes 5 CALs
NIC	Embdded Broadcom NetXtreme II5708 Gigabit Ethernet NIC
CD or DVD-ROM Drive	24X IDE CD-RW/DVD Rom Drive
Additional Storage Products	80GB 7.2K RPM Serial ATA 3Gbps 3.5-in HotPlug Hard Drive
Miscellaneous	Rack Mount Unit

Note: Data shown represents a typical BOSS server architecture and is provided for information only. Each project must be evaluated to validate the hardware platform needed based on the # of users querying the database, # of ALPR devices and traffic volumes.

May 6, 2008



ELSAG North America

205-H Creek Ridge Road
Greensboro, NC 27406

Duns # 196140821
Phone: 866-9MPH900 (967-4900)
Fax: 336-379-7164

Delivered to:
High Point Police Department
Captain Tony Hamrick
1009 Leonard Ave
High Point, NC 27260-5300
336-887-7805

*-Extend warranty
for 2 more yrs
for free.*

010
TION

-Free Install

*-Demo for couple
w/cs*

July 16, 2010
S.J.Hedley
TBD

Model #	Description	Cost	Units	Amount
MPH-900X3	Mobile License Plate Reader - Includes LPR Processor, 6 cameras (3 color and 3 infrared LPR in three enclosures), cables and related software.	\$18,555	1	\$18,555.00
MPH-900 OPC	Operations Center License designed to coordinate multiple fixed and mobile units across.	\$975	1	\$975.00
INST SUP	Day rate for ELSAG North America Installation staff either on site or in the development lab. To be installed at Elsag NA manufacturing Facility located at 205 H Creek Ridge Road, Greensboro NC.	\$1,350	1	FREE
Phone Support	24 Hour Telephone Support by qualified MPH-900 technicians			FREE
ON-SITE TRAINING	Included in the purchase of both transportable and permanent MPH-900 installations available in group and individual sessions.			FREE
TRAINING CENTER MEMBERSHIP	Unlimited access to ELSAG North America training classes held either in the field or at Company Facilities.			FREE
			TOTAL	\$19,530.00

Service Plan for goods and services provided by the above quote

			Due Date
Year I	Free	Hardware and Software	
Year II	\$1,600	Hardware and Software	1 year after receipt
Year III	\$1,600	Hardware and Software	2 years after receipt
Year IV	\$1,600	Hardware and Software	3 years after receipt
Beyond	\$1,600	Software Only	4 years after receipt

Service Plan Includes:

- Software Updates
- Annual Training/Service
- Parts & Labor

Approval Signature: _____



ELSAG North America

205-H Creek Ridge Road
Greensboro, NC 27406

Duns # 196140821
Phone: 866-9MPH900 (967-4900)
Fax: 336-379-7164

5/17/2010
QUOTATION

Delivered to:
High Point Police Department
Captain Tony Hamrick
1009 Leonard Ave
High Point, NC 27260-5300
336-887-7805

Quotation valid until: July 16, 2010
Prepared by: S.J.Hedley
Projected Arrival Date: TBD

Model #	Description	Cost	Units	Amount
MPH-900X3	Mobile License Plate Reader - Includes LPR Processor, 6 cameras (3 color and 3 infrared LPR in three enclosures), cables and related software.	\$18,555	2	\$37,110.00
MPH-900 OPC	Operations Center License designed to coordinate multiple fixed and mobile units across.	\$975	2	\$1,950.00
INST SUP	Day rate for ELSAG North America installation staff either on site or in the development lab. To be installed at ELSAG NA manufacturing Facility located at 205 H Creek Ridge Road, Greensboro NC.	\$1,350	1	FREE
Phone Support	24 Hour Telephone Support by qualified MPH-900 technicians			FREE
ON-SITE TRAINING	Included in the purchase of both transportable and permanent MPH-900 installations available in group and individual sessions.			FREE
TRAINING CENTER MEMBERSHIP	Unlimited access to ELSAG North America training classes held either in the field or at Company Facilities.			FREE
			TOTAL	\$39,060.00

Service Plan for goods and services provided by the above quote

			Due Date
Year I	Free	Hardware and Software	
Year II	\$3,200	Hardware and Software	1 year after receipt
Year III	\$3,200	Hardware and Software	2 years after receipt
Year IV	\$3,200	Hardware and Software	3 years after receipt
Beyond	\$3,200	Software Only	4 years after receipt

Service Plan Includes:

- Software Updates
- Annual Training/Service
- Parts & Labor

Approval Signature: _____



ELSAG North America

205-H Creek Ridge Road
Greensboro, NC 27406

Duns # 196140821
Phone: 866-9MPH900 (967-4900)
Fax: 336-379-7164

5/17/2010
QUOTATION

Delivered to:

High Point Police Department
Captain Tony Hamrick
1009 Leonard Ave
High Point, NC 27260-5300
336-887-7805

Quotation valid until: July 16, 2010
Prepared by: S.J.Hedley
Projected Arrival Date: TBD

Model #	Description	Cost	Units	Amount
MPH-900X2	Mobile License Plate Reader - Includes LPR Processor, 4 cameras (2 color and 2 infrared LPR in two enclosures), cables and related software.	\$15,000	1	\$15,000.00
MPH-900 OPC	Operations Center License designed to coordinate multiple fixed and mobile units across.	\$975	1	\$975.00
INST SUP	Day rate for ELSAG North America installation staff either on site or in the development lab. To be installed at Elsad NA manufacturing Facility located at 205 H Creek Ridge Road, Greensboro NC.	\$1,350	1	FREE
Phone Support	24 Hour Telephone Support by qualified MPH-900 technicians			FREE
ON-SITE TRAINING	Included in the purchase of both transportable and permanent MPH-900 installations available in group and individual sessions.			FREE
TRAINING CENTER MEMBERSHIP	Unlimited access to ELSAG North America training classes held either in the field or at Company Facilities.			FREE
			TOTAL	\$15,975.00

Service Plan for goods and services provided by the above quote

			Due Date
Year I	Free	Hardware and Software	
Year II	\$1,600	Hardware and Software	1 year after receipt
Year III	\$1,600	Hardware and Software	2 years after receipt
Year IV	\$1,600	Hardware and Software	3 years after receipt
Beyond	\$1,600	Software Only	4 years after receipt

Service Plan Includes:

- Software Updates
- Annual Training/Service
- Parts & Labor

Approval Signature: _____



ELSAG North America

205-H Creek Ridge Road
Greensboro, NC 27406

Duns # 196140821
Phone: 866-9MPH900 (967-4900)
Fax: 336-379-7164

5/17/2010
QUOTATION

Delivered to:
High Point Police Department
Captain Tony Hamrick
1009 Leonard Ave
High Point, NC 27260-5300
336-887-7805

Quotation valid until: July 16, 2010
Prepared by: S.J.Hedley
Projected Arrival Date: TBD

Model #	Description	Cost	Units	Amount
MPH-900X2	Mobile License Plate Reader - Includes LPR Processor, 4 cameras (2 color and 2 infrared LPR in two enclosures), cables and related software.	\$15,000	2	\$30,000.00
MPH-900 OPC	Operations Center License designed to coordinate multiple fixed and mobile units across.	\$975	2	\$1,950.00
INST SUP	Day rate for ELSAG North America installation staff either on site or in the development lab. To be installed at Elsag NA manufacturing Facility located at 205 H Creek Ridge Road, Greensboro NC.	\$1,350	1	FREE
Phone Support	24 Hour Telephone Support by qualified MPH-900 technicians			FREE
ON-SITE TRAINING	Included in the purchase of both transportable and permanent MPH-900 installations available in group and individual sessions.			FREE
TRAINING CENTER MEMBERSHIP	Unlimited access to ELSAG North America training classes held either in the field or at Company Facilities.			FREE
			TOTAL	\$31,950.00

Service Plan for goods and services provided by the above quote

			Due Date
Year I	Free	Hardware and Software	
Year II	\$3,200	Hardware and Software	1 year after receipt
Year III	\$3,200	Hardware and Software	2 years after receipt
Year IV	\$3,200	Hardware and Software	3 years after receipt
Beyond	\$3,200	Software Only	4 years after receipt

Service Plan Includes:

- Software Updates
- Annual Training/Service
- Parts & Labor

Approval Signature: _____

TONY HAMRICK

From: Bonnie Garvey [bonnie.garvey@elsagna.com]
Sent: Monday, May 17, 2010 3:41 PM
To: TONY HAMRICK
Cc: Steven Hedley; Bob Hanson; Stephanie Battista
Subject: Newly Issued User ID and Password
Attachments: image002.jpg; image004.jpg



May 17, 2010

Captain Tony Hamrick
City of High Point Police Department
1009 Leonard Avenue
High Point, NC 27260

Dear Captain Tony Hamrick,

Thank you for requesting more information about ELSAG North America. The MPH900 is the most advanced Automatic License Plate Reader available and we are proud to serve over 600 agencies in 50 states.

Your contact information has been forwarded to a sales representative and you will be contacted shortly. In the meantime, please take advantage of your individual username and password to access more in depth information on ELSAG products and development.

Username: [REDACTED]
Password: [REDACTED]

And be sure to check out our recent video that puts the MPH900 to the test! From hard and heavy impact to water submersion and bullets, the MPH900 proves our cameras stand up to extreme conditions and provide the most dependable ALPR performance available.

Best Regards,

Bonnie Garvey
Executive Assistant
412 Clock Tower Commons
Brewster, NY 10509
Office: (845) 278-5425
Cell: (845) 282-6442

TONY HAMRICK

From: Steven Hedley [steven.hedley@elsagna.com]
Sent: Monday, May 17, 2010 12:55 PM
To: TONY HAMRICK
Subject: Elsag LPR quote
Attachments: image001.jpg; High Point PD 1x2.pdf; High Point PD 1x3.pdf; High Point PD 2x2.pdf; High Point PD 2x3.pdf

Captain,

Sorry for the delay, it took me a minute to get you what we talked about. Attached are the quotes that you wanted me to work up for you. I was able to get you free installation on any car system(s) that you purchase and bring to us for installation, so I hope this helps further your LPR project along. See you Wednesday.



Steven Hedley
Southeastern Area Manager
Office 770.733.1511
Cell 770.658.9853
Fax 678.377.9406
www.elsagnorthamerica.com



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LPR (LICENSE PLATE RECOGNITION)

Below you will find a listing of the products and companies associated with LPR (License Plate Recognition). The default view features products organized by company. To modify the view, use the Product tab to sort by product name, or the Company tab to view the companies associated with this section. Use the Most Recent tab to sort listings by latest modified, or the A - Z tab to sort by alphabetical order. Or navigate through additional category options on the left.



VIEW: Products by Company Products Companies

SORT: Most Recent A - Z

Showing products from **33** companies.

Page **1**, 2, 3

DECATUR ELECTRONICS [view company profile]



OSPRE 300

Decatur Electronics recently unveiled its OPSRE 300 handheld license plate recognition (LPR) system. The OSPRE 300 is an infrared system that scans up...

ADAMSON INDUSTRIES CORP. [view company profile]

GENETEC [view company profile]



AutoVu 4.3

Genetec announces the release of AutoVu 4.3 IP license plate recognition solution. In order to improve operational efficiency, AutoVu 4.3 offers new f...



AutoVu Sharp

Genetec's AutoVu Sharp IP-based license plate recognition (LPR) appliance delivers advanced digital video processing and plate reading performance. Th...

HI-TECH SOLUTIONS (HTS) [view company profile]



Vehicle Identity Recognition

Hi-Tech Solutions Ltd.'s (HTS) VIR (Vehicle Identity Recognition) suite will be implemented in conjunction with the company's License Plate...



LPR system - C50

From Hi-Tech Solutions Ltd. (HTS), the C50 fully enclosed unit contains all the hardware and software required for a full LPR system package, requiri...



Full License Plate Recognition system: C5

Hi-Tech Solutions Ltd.'s all-in-one License Plate Recognition (LPR) system is a fully enclosed unit containing all the hardware and software required...

ELSAG [view company profile]



Mobile Plate Hunter-900

ELSAG is aiding law enforcement with public safety solutions based on highly intelligent, LPR technology, the Mobile Plate Hunter-900 (MPH-900). Appli...

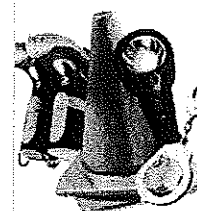
PIPS TECHNOLOGY [view company profile]

SuperX IIIP

PIPS Technology's ALPR solution is now portable. Taking advantage of the already compact and high performance Slate camera system, PIPS

Sprint

*What safety
administrators
need to do
their job.*





has packaged i...

PAGIS mount

PIPS Technology introduces a new portable camera mount option to its PAGIS (Police ALPR Graphical Interface System) platform of products currently in...



PAGIS

PIPS Technology offers PAGIS (Police ALPR Graphical Interface System) software designed for law enforcement. This technology allows an officer to auto...

ARECONT VISION [\[view company profile\]](#)

DATAWORKS PLUS [\[view company profile\]](#)

HUB-DATA911 [\[view company profile\]](#)



License Plate Recognition

Hub-Data911's LPR technology is integrated with the company's Mobile Digital Video software providing LPR for an entire fleet for a fraction of what i...

LASER TECHNOLOGY INC. [\[view company profile\]](#)



Micro Digi-Cam

An advanced and compact tool for photographic speed enforcement, the Micro Digi-Cam digital imaging solution captures a full-color snapsho of a violat...

MPH INDUSTRIES INC. [\[view company profile\]](#)

ROBOVU [\[view company profile\]](#)

GLOBAL TECHNOLOGY SOLUTIONS [\[view company profile\]](#)

FEDERAL SIGNAL CORP. [\[view company profile\]](#)

EXTREME CCTV, INC. [\[view company profile\]](#)



REG IP

Extreme CCTV's REG IP combines field-proven imaging technologies and IP connectivity to provide irrefutable license plate capture, remote access and f...



RX-M1

RX-M1 is the mobile version of REG-ALERT designed specifically for vehicle-mounted applications. The RX-M1 is a fully automatic license plate capture...



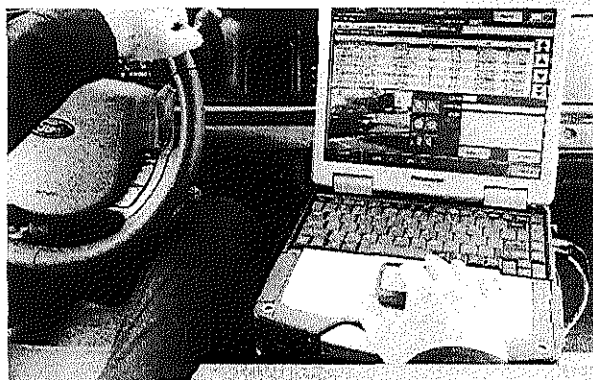
REG-L1

Extreme CCTV Inc. announces the release of the REG-L1 License Plate Capture cameras. Incorporating Extreme's DHC-Imaging technology, REG-L1 delivers d...

Page 1, 2, 3

Increase funding options by thoroughly identifying all the ways your agency will benefit from the MPH-900®.

- Research all avenues of state, local, and federal funding.
- Seek out large foundations or corporations in your community, which have a history of funding law enforcement projects.
- Approach local companies that may benefit from the use of LPR such as auto insurance companies who pay out claims for unrecovered stolen vehicles.
- Consider that your funding can come from multiple sources and be creative in your proposals to each.
- We can assist your funding goals by brainstorming about resources, networking, and beyond. *Call 866.9.MPH.900.*



ELSAG North America is the developer of the Mobile Plate Hunter-900®, the most accurate, most deployed Automatic License Plate Recognition system available.

We are dedicated to assisting law enforcement missions with the most intelligent ALPR technology and to developing innovative solutions to meet existing and emerging public safety and security needs. Our 24/7 commitment to customer service and ongoing, one-on-one training provides you the strongest customer support in the industry.

Today, the MPH-900® is deployed in 400+ agencies across North America. It is an invaluable tool in aiding interdiction, gathering intelligence, even generating income by recovering delinquent taxes, fees, and fines.

ELSAG NA is a Finmeccanica company.

For more information, visit us at elsagna.com or call 866.9.MPH.900.

412 Clock Tower Commons
Brewster, NY 10509

YOUR MISSION...IS OUR MISSION.



HELPING YOU GET ON
THE MOST ADVANCED
LICENSE PLATE RECOGNITION
TECHNOLOGY AVAILABLE

MPH900
Mobile Plate Hunter 900 Series



...a exciting process in the
...the Plate number (MPH-900) and
...a positive impact it will have on your
daily missions.

ELSAG NA understands that funding your
LPR systems is typically the biggest challenge
in obtaining them. We hope this information on
grant funding opportunities is helpful to your
agency. Please call us if we can assist you
further in your pursuit of LPR grant money.

Helpful Web sites

Almost all funding opportunities today can be
found online. We have provided a list of several
helpful funding Web sites.

grants.gov

cops.usdoj.gov

policeone.com/grants

dhs.gov/xopnbiz/grants

ojp.usdoj.gov/funding/solicitations.htm

ojp.usdoj.gov/BJA/funding/index.html

...your agency ... able for
more of these ...

Block or Formula Grants: Federal government
money awarded to state or local governments in
a lump sum to target a specific issue area. The
sum is often based on a formula and comes with
few Federal guidelines.

Discretionary Grants: Federal or state level
grants that local governments are able to apply
for directly. Specific guidelines apply.

Federal Grant Money: Federal money supporting
law enforcement programs. Lead Federal funding
agency is DOJ's office or Justice Programs.

Department of Homeland Security: Billions of
dollars in grants distributed to law enforcement
through:

- **Homeland Security Grant Program:** State
Homeland Security Program, Urban Areas
Security Initiative, Operation Stonegarden
- **Infrastructure Protection Program:** Includes
Transit Security Grant Program, Freight Rail
Security Grant Program, Intercity Passenger
Rail (Amtrak), Port Security Grant Program,
Intercity Bus Security Grant Program, Trucking
Security Program, and Buffer Zone
Protection Program.

Corporations or Foundations: Grant money
made available through private sector corporations
or foundations. Applied for and awarded directly
to the grantee by the grantor.

...mission ...
...mission ...

Here are some of the most popular missions law
enforcement is addressing with the MPH-900[®]
ALPR. Call us to discuss how it can help meet
your specific needs.

- Proactively remove suspended and revoked
drivers from the road before they cause
an accident
- Recovery of stolen vehicles
- Assistance with AMBER Alerts and
Missing And Exploited Children missions
- Safe school initiatives such as perimeter
security and school bus safety
- Development and maintenance
of Sexual Predators Hot Lists
- Drug interdiction
- Highway safety
- Homeland Security initiatives
- Gang and racketeering interdiction
- Collection of delinquent taxes, fees,
and fines
- Insurance compliance

POLICEONE.COM News

Advertisement:



11/03/2008

ELSAG North America Unveils 43% Smaller Camera and Robust New Operations Center for its MPH-900®

New Technology Upgrades To Be Unveiled At International Association of Chiefs of Police Conference

Brewster, NY— Next week at the 115th edition of the International Association of Chiefs of Police (IACP) conference in San Diego, ELSAG North America Law Enforcement Systems (www.ELSAGNA.com) will unveil a new and vastly improved camera for their market-leading Mobile Plate Hunter (MPH-900®), an Automatic License Plate Recognition (ALPR) system. ELSAG will also announce upgrades for its Operations Center that will more efficiently process the data obtained by the numerous MPH-900® systems in the field. The more slender camera is 43% smaller than the existing one, allowing it to be placed along side or in virtually any light bar on top of police cruisers. The more accommodating camera will retain the same commanding accuracy that the MPH-900® is known and recognized for across the board. The ability to place the cameras in the light bar will further enhance ELSAG's reputation as the leader in flexible mounting systems.

ELSAG North America's MPH-900® is an easy to use, mobile or fixed ALPR system that significantly improves officer safety and productivity while allowing law enforcement to achieve much better community safety. The system targets motor vehicle related crime and operators who are not properly licensed or who may be wanted in connection with a crime, such as a stolen, unregistered or uninsured vehicle. Managed by ELSAG's industry-leading Operations Center Software suite, ELSAG is currently reading and recording nearly 13.5 million transactions a day. With each of the 4,500 units in use around the world reading roughly 3,000 plates a day, approximately 4 billion plates a year are being processed by ELSAG's Operations Center.

"ELSAG combines brilliant Italian engineering with American ingenuity and know-how to create the MPH-900® system, which is proudly manufactured in the U.S. and offers the best solution for ALPR technology," said Mark Windover, President and CEO of ELSAG North America. "We are thrilled to be bringing our clients consistent advances in our technology in order to help them do their job as safely and efficiently as possible."

The new Operations Center is perfect for small and large systems. With more flexible search capabilities, better imaging and mapping, and most importantly, more robust and adaptive data structure, ELSAG is proving its commitment to continue taking innovative measures to deliver the best possible product to their clients.

ELSAG North America's MPH-900 is currently in use by over 400 agencies in 30 states across the U.S. It has many applications and has aided in everything from being used as crucial evidence to convict the murderer of a family in Fishkill, NY to apprehending uninsured vehicles and catching the drivers of vehicles that illegally pass school buses.

About ELSAG North America Law Enforcement Systems

ELSAG North America Law Enforcement Systems is a Finmeccanica company, a global leader in defense and security solutions, and is dedicated to providing proprietary advanced Automatic License Plate Recognition

TONY HAMRICK

From: VEE NANCE
Sent: Monday, October 27, 2008 10:05 AM
To: TONY HAMRICK
Subject: RE: State Farm grant info
Attachments: image001.jpg; image002.jpg

The letter said that our request did not fit into their philanthropic focus.
Vee

From: TONY HAMRICK
Sent: Monday, October 27, 2008 10:02 AM
To: VEE NANCE
Subject: RE: State Farm grant info

That's too bad, was there a particular reason?

Captain Tony Hamrick

From: VEE NANCE
Sent: Monday, October 27, 2008 9:11 AM
To: TONY HAMRICK
Subject: FW: State Farm grant info

Tony:
I'm sorry to hear that State Farm denied us the grant.
Vee

From: Greg Leimone [mailto:greg.leimone@elsagna.com]
Sent: Friday, October 24, 2008 11:17 AM
To: TONY HAMRICK
Cc: VEE NANCE; DEREK STAFFORD
Subject: RE: State Farm grant info

Hello Tony,

The State Farm grant just came up in a meeting I had in TN. Do you recall what the amount that they will dole out was? Is there a cap, or do you simply submit the request and they review from there?

Thanks,
Greg



Greg Leimone
Regional Operations
Manager
Cell: 336.207.3928
www.elsagnorthamerica.com

From: TONY HAMRICK [mailto:tony.hamrick@highpointnc.gov]
Sent: Tuesday, September 30, 2008 4:56 PM
To: Greg Leimone
Cc: VEE NANCE; derek.stafford@highpointnc.gov
Subject: RE: State Farm grant info

Greg,

We were looking at the mobile system and I don't remember how many cameras. What is the norm on number of cameras? We would not be looking at purchasing more than two units for now depending on the grant. I did not get your attachment. Thanks

Captain Tony Hamrick

From: Greg Leimone [mailto:greg.leimone@elsagna.com]
Sent: Tuesday, September 30, 2008 4:16 PM
To: TONY HAMRICK
Subject: RE: State Farm grant info

I have attached a document outlining some of the successes. Many go unreported, but I will see if there is more out there. Myrtle Beach bought a system that I installed late Thursday night and from Friday afternoon to yesterday morning they recovered two stolen vehicles, one of which was occupied. Durham recovered approx. 5-6 stolen vehicles and I think more than license plates in a 2.5 week demo.

Please let me know what kind of pricing (itemized) you want. In other words, mobile or fixed, how many cameras per car and how many units and I can give you a detailed quote.

Greg

From: TONY HAMRICK [mailto:tony.hamrick@highpointnc.gov]
Sent: Tuesday, September 30, 2008 9:35 AM
To: Greg Leimone
Cc: derek.stafford@highpointnc.gov
Subject: RE: State Farm grant info

Greg,

I met with our grant writer this morning and I need to supply her with an itemized budget with all the cost involved with the purchase of the LPR technology. We also need some success stories if you have any more. It would be great if there were some successes in NC.

Captain Tony Hamrick

From: Greg Leimone [mailto:greg.leimone@elsagna.com]
Sent: Tuesday, September 16, 2008 9:17 AM
Subject: FW: State Farm grant info

FYI, please use the State Farm Grant link below for LPR money.

Have a great week.
Greg



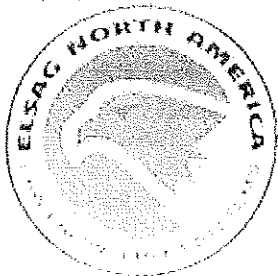
Greg Leimone
Regional Operations
Manager
Cel: 330 207 3928
www.elsagnorthamerica.com

From: Hayley Ruffner
Sent: Monday, September 08, 2008 11:21 AM
To: Users
Subject: State Farm grant info

All,
I have attached a link to grant information on State Farm's website that you can keep on file.

http://www.statefarm.com/about/part_spos/grants/cogrants.asp

Hayley



Hayley Ruffner, Special Projects Manager
Office: 845.270.5425 | Cell: 910.310.6005
Customer Service: 800.667.0200
412 Chick Tower Commons
Greenville, NY 10309
www.elsagnorthamerica.com
J. P. WARDEN, IN CHARGE, NEWSTAR



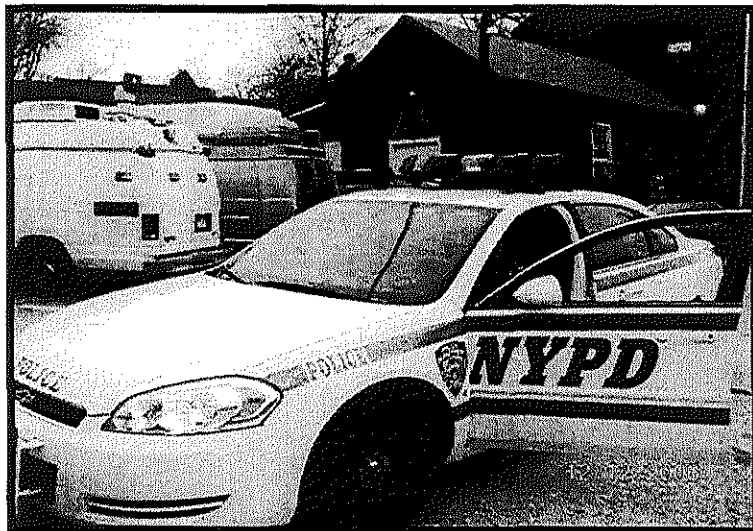
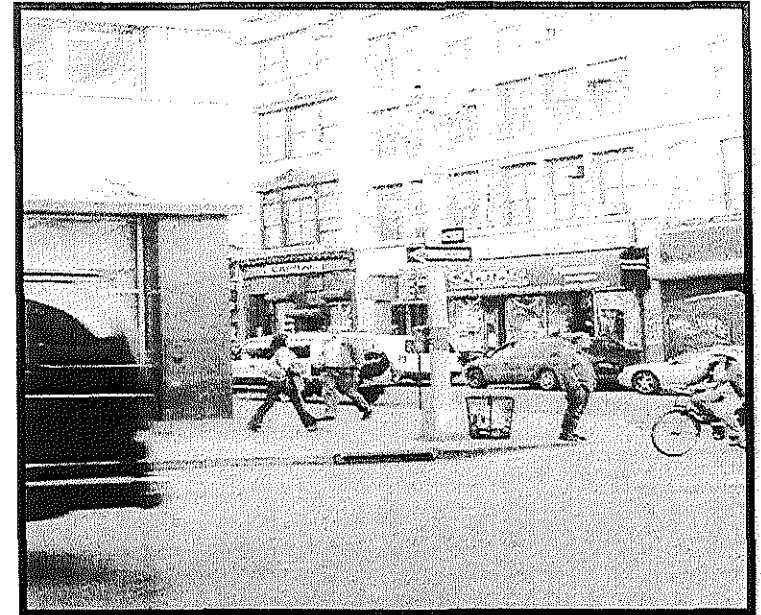
MPH900 License Plate Recognition Technology Case Studies, Stats and Sweeps

Intelligence Gathering for the War on Terror: New York City



Lower Manhattan Security Initiative

- Ring of Steel protecting Financial District
- Dignitary security
- Fixed location cameras
- Mobile units
- Special Event Coverage
(ex. Times Square, New Year's Eve)



Suffolk County HP – Suspended Data



Objective:

To identify suspended license tags and interdict to remove suspended drivers from the Long Island Expressway.



Preliminary Results:

- **202 Shifts** with the SCPD Highway Patrol Unit
- **537 Valid alarm interdictions .**
- **1,491** Summonses for suspended tags, suspended D/L were found 42% of the time.
- Average of **2.8** summonses per pursued alarms.
- While processing interdictions, **1,334 alarms were missed...** which would have delivered an additional **3,682 summonses!!!**

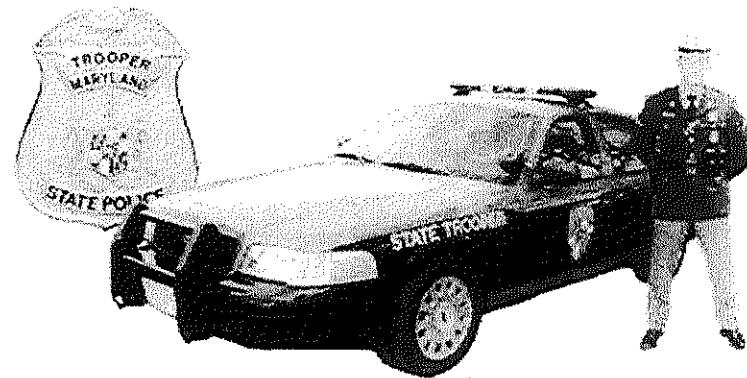
*Company
confidential*

Case Study: MD State Police S&R Data



MARYLAND STATE POLICE SIX MONTH LPR SUCCESS REPORT

- 6,047 SUSPENDED VEHICLES
 - 30% WERE FOR INSURANCE STOP
- 59 STOLEN VEHICLES RECOVERED
- 46 STOLEN LICENSE PLATES



Intelligence Case Study: NY State Police

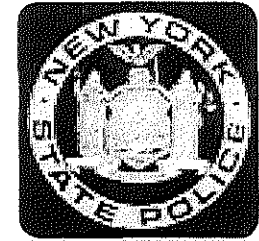


Fishkill Family of 5 Murdered

Husband, Wife, Children—12, 9 & 6

State Police Patrol LPR unit identified suspect plate near time/place of crime

- 1st time used in evidence in criminal proceeding
- Both defendants convicted

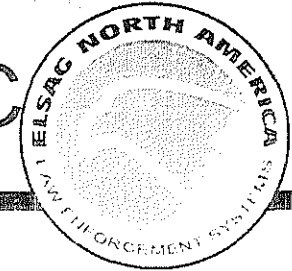


NEW YORK—most experience with LPR in US

- 100% geographic coverage of state
- 625+ units at 230 agencies across state
- Long Island, NY—**more** units than all of California
- Proprietary Amber Alert software developed to tie into NY State network

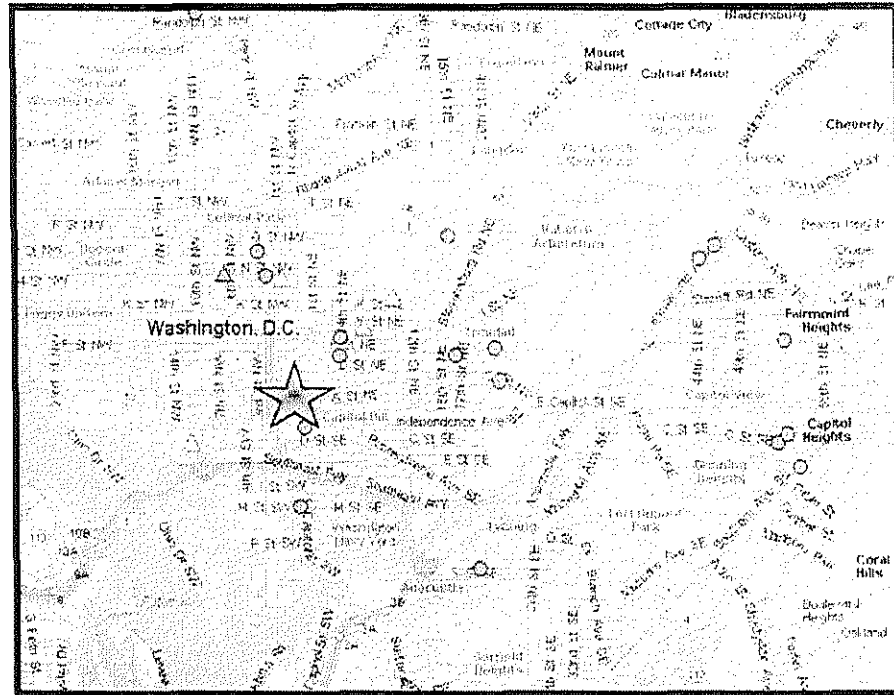


Interdiction Case Study: Washington, DC



Metropolitan DC PD Auto Theft Sweep Operation

Total Reads	59,650
Average Total Patrol Time For 5 Vehicles	21 hours
Stolen Vehicles Recovered	38
Carjacking Vehicles Identified	5
Tractor Trailers	1
Stolen Plates Recovered	14
# Of Bench Warrant Alarms	2
TOTAL ALARMS WITH INTERDICTION	54
Average Time Between Alarms	23m : 20s
# Of Guns Recovered	3
# Of Current Arrests	18



2 DRUG SEIZURES

Seizure #1 → 62 grams of Crack Cocaine

Seizure #2 → 30 Separate Rocks of Crack Cocaine + 2 Zips of Crack; 1 lb of Marijuana + Measuring and Packaging Devices

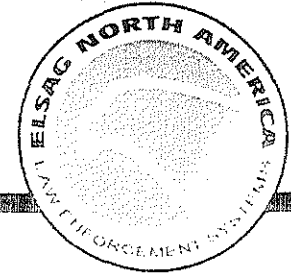
Stolens of Note

Stolen Tractor Trailer reported stolen in Massachusetts found in DC.

Capital Grounds-

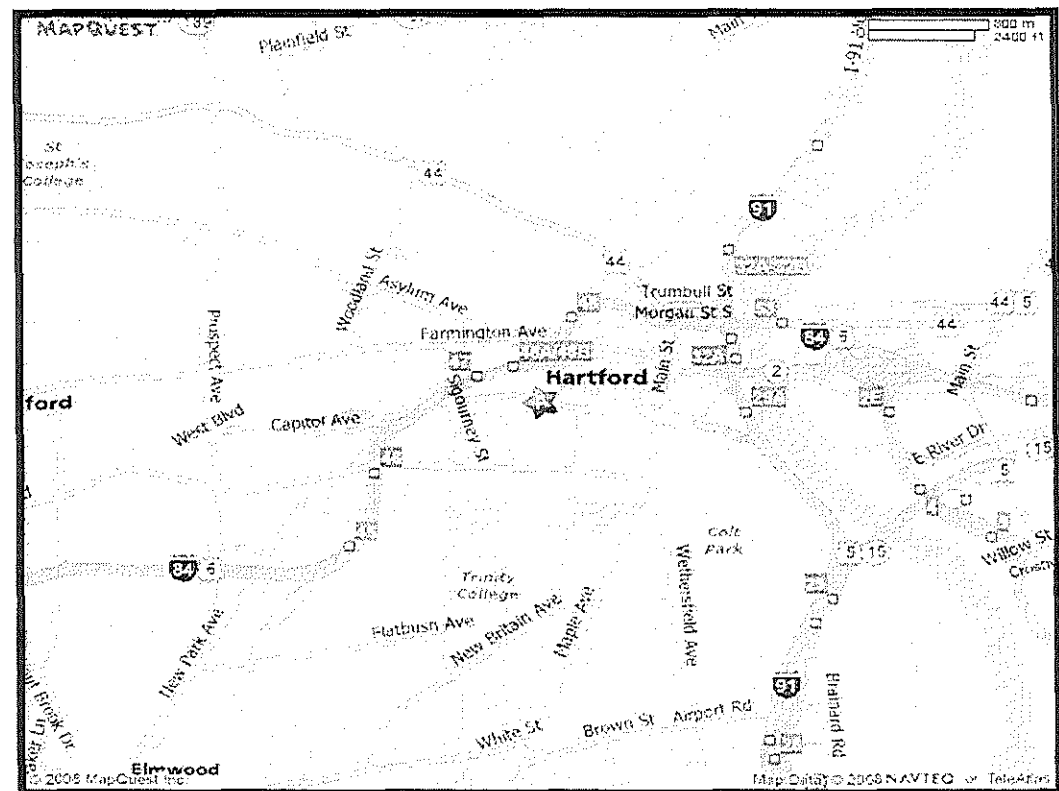
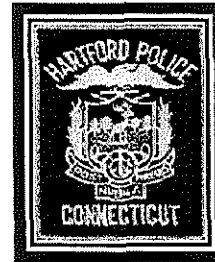
- #1 Stolen Late Model Truck 8:34 AM 101 Constitution
- #2 Stolen Taxi Cab 6:15 PM Rayburn Office Building

Interdiction Case Study: Hartford, CT

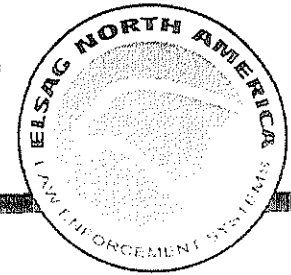


Hartford, CT PD Auto Theft Sweep Operation

LPR Vehicles	2
Hours on Duty	11.5
Total Reads	12,943
Stolen License Plates	12
Stolen Vehicles	6
Stolen Car Total Value	~\$63,200
Arrests	7

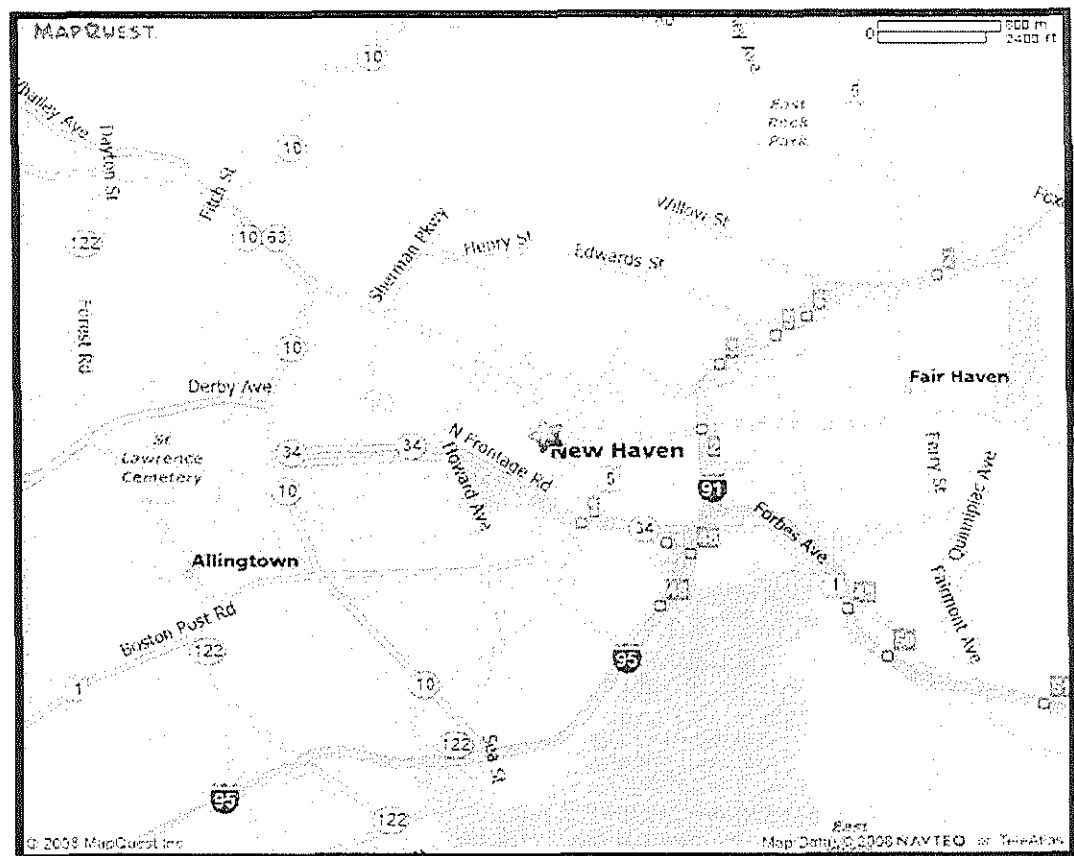


Interdiction Case Study: New Haven, CT

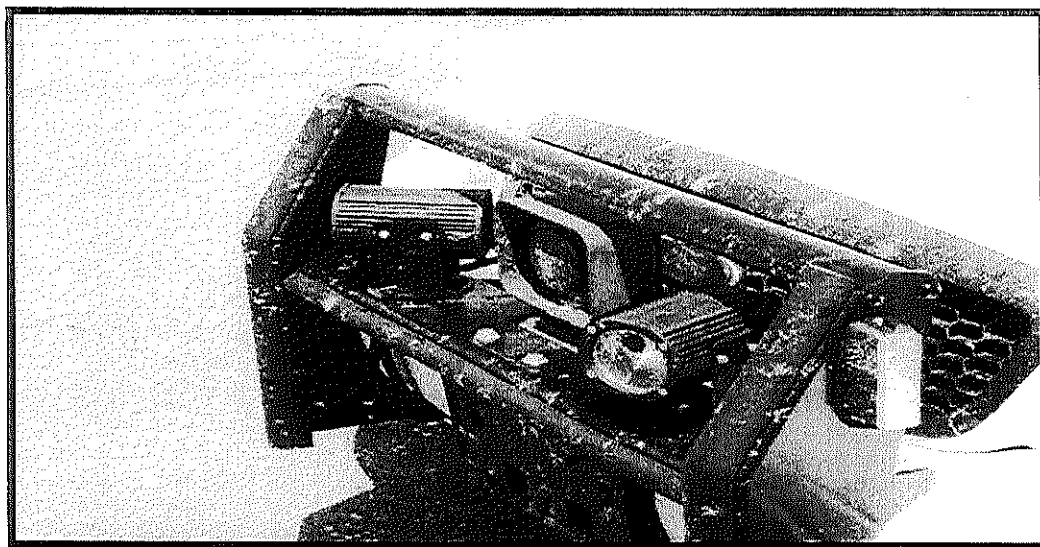


New Haven, CT PD Auto Theft Sweep Operation

LPR Vehicles	2
Hours on Duty	13
Total Reads	14,154
Stolen License Plates	6
Stolen Vehicles	3
Stolen Car Total Value	~\$12,475
Stolen Plate Arrests	3
Drug Arrests	3



Interdiction Case Study: Arizona



"An Army of ONE"

Officer David Callister

# of LPR Units	1
Months deployed	16
Total Roads	1,100,000
# of Arrests	100
Vehicles Recovered	157
% of Wanted Persons	5
Cash Recoveries	\$80,000
Major Drug recovery	5lbs. Meth.

Most Productive Hour - 7 Stolen

"Before, when we were on patrol, we didn't have the ability to read every plate that went past us, but this system does exactly that and it also can refer back to vehicles that have passed me hours ago. **If I get an Amber Alert**, I can research to see if that vehicle had passed me within a certain period of time, and if it did, the system will tell me what direction the vehicle was traveling. **The technology is like something out of 'Star Wars'.**"

--AZDPS Officer Dave Callister

Interdiction Case Study: Atlanta



3 Kidnapped Girls Recovered— 10/12/06

- ☐ Found unharmed in a stolen truck driven by a man out on bond for murder and a passenger who was a convicted sex offender
- ☐ Officers alerted by MPH-900 alarm that they were passing a stolen truck
- ☐ MPH-900 enabled officer to make quick decision, resulting in **3 saved lives**



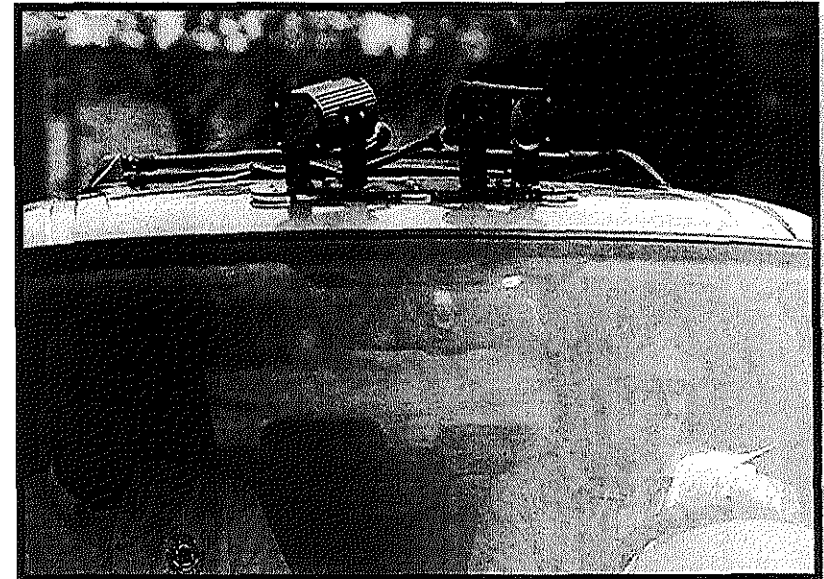
“The MPH-900 tag reader sees when I can’t, and I believe those girls are alive today because of it.”

-- (Ret.) Atlanta Officer Steven Hedley.

Income Generation Case Study: Chesterfield County, VA Tax Collection



- ☐ Population: 300,000, primarily suburban communities
- ☐ Treasurer's Office purchased first MPH unit in October, 2006; second in July, 2007
 - ☐ Used to identify delinquencies on vehicular personal property tax from county residents
 - ☐ Non-payment of tax is a VA Class 4 misdemeanor
 - ☐ Targeted malls, apartment complexes and other high vehicle density locations
- ☐ Results:
 - ☐ First unit paid for itself on **FIRST** day of use
 - ☐ Best single day—over 1,000 hits
 - ☐ Hundreds of thousands of dollars recovered
- ☐ Experience with collections: 75% pay
 - ☐ 50% resolved within 3 days after receiving mail citation
 - ☐ 50% taken to court, 50% pay



Other Income Generation Case Studies



❑ Albany PD -- \$3.2 million in Scofflaw fines outstanding

❑ First 2 ½ hours of use--\$24,000 identified

❑ First 6 months—Over \$500,000 in revenue recovered

❑ Schenectady PD—2 units purchased to target outstanding tickets

❑ Both units paid off in 2 months

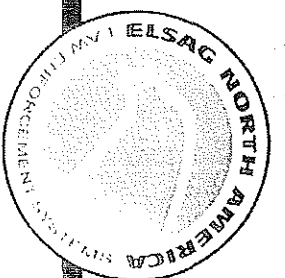
❑ New Haven, CT Tax Collector's Office--\$12 million in outstanding tax and Scofflaw fines

❑ First 2 hours—found \$23,000 and 2 stolen cars

❑ Purchased 4 units—paid off in first month



[Your success entered here]



- Be on the cutting edge of technology
- Tags run in a shift
 - Manually = 50-100
 - ELSAG LPR = 6000-12,000
- Today's read could be tomorrow's alarm
 - Puts suspects at the scene of crime



ELSAG North America

PO Box 788
Pleasant Garden, NC 27313

Duns # 196140821
Phone: 866-9MPH900 (967-4900)
Fax: 336-3797164

9/30/2008
QUOTATION

Delivered to:
Captain Tony Hamrick
1009 Leonard Avenue
High Point, NC 27260

Quotation valid until: November 29, 2008
Prepared by: Greg Leimone
Projected Arrival Date: TBD

Virginia State Contract 257-HIRE-60/NIGP 34500 (Hazardous Incident Response Equipment)
NASPO Multi-State Contract #PC62119 Award #19745
(California Participating Addendum)
WSCA # PC 62119 Hazardous Incident Response Equipment
(Contract term: 5/20/2007 - 5/10/2010)

Model #	Description	Cost	Units	Amount
MPH-900X3 (Trans)	Mobile License Plate Reader - Includes LPR Processor, 6 cameras (3 color and 3 infrared LPR in three enclosures), cables and related software. IN A TRANSPORTABLE RUGGEDIZED ELECTRONIC SUITCASE.	\$23,725	2	\$47,450.00
Phone Support	24 Hour Telephone Support by qualified MPH-900 technicians			FREE
ON-SITE TRAINING	Included in the purchase of both transportable and permanent MPH-900 installations available in group and individual sessions.			FREE
TRAINING CENTER MEMBERSHIP	Unlimited access to ELSAG North America training classes held either in the field or at Company Facilities.			FREE
			TOTAL	\$47,450.00

Service Plan for goods and services provided by the above quote

			Due Date
Year I	Free	Hardware and Software	
Year II	\$2,373	Hardware and Software	1 year after receipt
Year III	\$2,373	Hardware and Software	2 years after receipt
Year IV	\$2,373	Hardware and Software	3 years after receipt
Beyond	\$1,424	Software Only	4 years after receipt

Service Plan Includes:

- Software Updates
- Annual Training/Service
- Parts & Labor

Approval Signature: _____

Terms: 2% Net 15 Days 1%30 Days Receipt of Goods

Cash Discount Value if paid in 15days	\$949.00
Cash Discount Value if paid in 30 days	\$474.50

TONY HAMRICK

From: Greg Leimone [greg.leimone@elsagna.com]
Sent: Tuesday, September 30, 2008 9:44 AM
To: TONY HAMRICK
Cc: DEREK STAFFORD
Subject: Re: State Farm grant info

I am at a Nationwide event working on them too, I will keep you posted.

I can provide you a firm quote on paper later, but a 3 camera system costs \$23,725. Qty price breaks start at 5 units.

I have tons of success stories to send, but it will also be a while on them. Please feel free to call Durham PD Corporal Robert Gaddy at 919-697-6876. They just finished a 2.5 week demo.

Greg

Greg Leimone
Regional Operations Mgr.
Elsag North America
336-207-3928
This message sent from Blackberry

----- Original Message -----

From: TONY HAMRICK <tony.hamrick@highpointnc.gov>
To: Greg Leimone
Cc: derek.stafford@highpointnc.gov <derek.stafford@highpointnc.gov>
Sent: Tue Sep 30 08:34:32 2008
Subject: RE: State Farm grant info

Greg,

I met with our grant writer this morning and I need to supply her with an itemized budget with all the cost involved with the purchase of the LPR technology. We also need some success stories if you have any more. It would be great if there were some successes in NC.

Captain Tony Hamrick

From: Greg Leimone [mailto:greg.leimone@elsagna.com]
Sent: Tuesday, September 16, 2008 9:17 AM
Subject: FW: State Farm grant info

FYI, please see the State Farm Grant link below for LPR money.

TONY HAMRICK

From: JIM TATE
Sent: Thursday, September 11, 2008 1:25 PM
To: TONY HAMRICK; WALTER HEAVILAND
Cc: DEREK STAFFORD
Subject: License Plate Recognition equipment

Tony and Walter,

If possible, would one of you contact Mr., Chris Carpenter of Advanced Detection Systems of Maiden, NC at 828-428-7014. He wants to provide information on license plate recognition equipment his company markets and sells. I informed him we had looked at equipment from another vendor several months ago and at that time had not committed to a purchase of such equipment. I also informed him we may be looking at this possibly at a later time. Apparently is offering both mobile and fixed applications of the equipment.

It may just be a cold call sales attempt, but you might want to hear what he has to offer.

JAT

*Major Jim Tate
Assistant Chief of Police
Field Operations Division - South
High Point Police Department
336-887-7926 (office)
336-887-7974 (cell)*



FastPlate™ Mobile

Automated License Plate Recognition System



Advanced Detection Technology's FastPlate™ Mobile Automated License Plate Recognition (LPR) System accurately captures and processes license plates on vehicles traveling up to 110MPH (177 km/h) in up to four (4) lanes of traffic. FastPlate™ Mobile digitizes license plate numbers and immediately alerts user to any pre-defined conditions, such as stolen vehicle list, un-paid fines, outstanding warrants, or amber alerts. Advanced Detection Technology's LPR technology is like having a second officer on duty!

Ideal for Law Enforcement Professionals,

FastPlate™ Mobile features

- > > Mounted and mobile digital cameras
- > > Ruggedized Windows® tablet PC or notebook
accommodated by a dash mount
- > > Shock resistance digital cameras
- > > User friendly, icon based, touch screen
- > > Software can be linked to any pre-defined
data or alerts list
- > > More than doubles officer effectiveness





FASTPLATE™ MOBILE FEATURES

- > > Synchronize applications with approved or watch list
- > > On-screen, cell phone and/or email alerts
- > > Fully-functional, Windows® tablet personal computer. Intel Centrino® Pentium® M733, 1.1 GHz 2MB L2 cache, FSB 400Mhz. 1.28 GB DDR2 RAM
- > > 8.4" (213mm) diagonal, 800x600 SVGA color TFT enhanced brightness, transmissive LCD display
- > > High-capacity LI-Ion battery pack for 8-hour service
- > > Shock-mounted 40GB, upgradable to 80GB Hard Drive
- > > Weighs 4.6 lbs. (2.08 kg)
- > > Lightweight magnesium alloy for strength MIL-STD 801F, 506.5 IV: 26 repeated drops to plywood over concrete from 36 inches
- > > Dust IP 54; Rain MIL-STD 810F, 506.4 II 4" per hour, 40psi for 10 minutes on all axes
- > > - 4°F to +122°F (-20°C to +50°C) operating temperature
- > > Wireless 802.11 a/b/g (11/54 Mbps) 2.4 GHz connection

FASTPLATE™ MOBILE ACCESSORIES

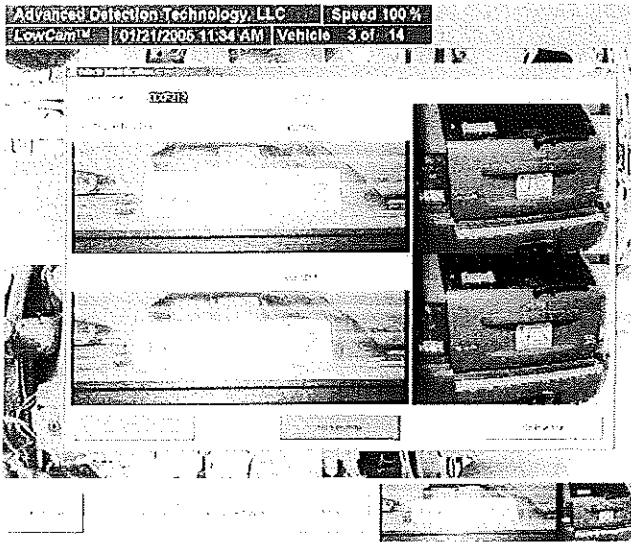
- > > Bar Code Scanner
- > > Magnetic stripe reader
- > > Fingerprint reader
- > > RFID, Smartcard and CAC reader
- > > Four-point harness and carrying case
- > > Belt battery pack for extended field use
- > > Integrated cell phone and GPS





FastPlate™ Fixed

Automated License Plate Recognition System

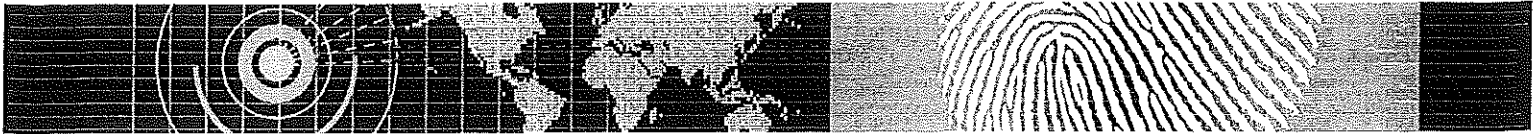


Advanced Detection Technology's FastPlate™ Fixed License Plate Recognition Solution captures and digitizes the license plate number to automatically validate license plate information, and immediately presents personnel with data, images and alerts in an easy-to-use interface.

When used in conjunction with Advanced Detection Technology's FastGate™ Access Control Solution, FastPlate™ offers details on authorized operators and stored video or images of the vehicle. It can also compare the license number to a stolen vehicle database, and automatically control gates or barriers.

Ideal for military staff, law enforcement professionals, and parking lot and garage security applications, the FastPlate™ Fixed License Plate Recognition System is available in multiple configurations including

- > > Inbound lane system including camera and lighting
- > > Inbound lane only or inbound and outbound lane including camera, lighting and desktop computer
- > > Inbound lane system including camera and lighting designed to operate in conjunction with LowCam™ Under-Vehicle Inspection Systems or Indoor or Outdoor Kiosk featuring desktop computer with sunlight-readable touchscreen
- > > Stand-alone system including desktop computer, license plate camera, scene camera and database



FASTPLATE™ FIXED FEATURES

Dual cameras with 1/3" Exview HAD CCD

Up to 25m focal distance

Input Voltage – Factory Set: 12DC, 24VAC, 120VAC, 240VAC

Weather tight housing, heated or cooled

Long life infrared LED lighting

Wavelength: 810, 850 or 950nm pulsed LED

Integral mounting with camera

Intel® Core™ 2 Duo Processor

80 to 240 GB hard drive

512 MB DRAM

17inch TFT LCD

Up to 1280 x 1024 resolution 76Hz refresh

32 bit color

110/220 VAC or 12/24 VDC power requirements

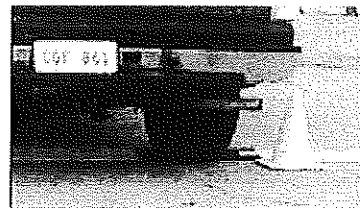
Computer and Monitor (optional)

Intel® Chipset and Core™ 2 Duo processor

512 Mb memory, 15inch TFT-LCD color, up to 1280 x 1024

FASTPLATE™ BENEFITS

- > > Screens vehicles quickly and accurately
- > > Captures vehicle access history
- > > Links to authorized entry and restricted access lists
- > > Automated gate control
- > > Available in a fixed or mobile configuration
- > > The system is the recognized leader in terms of its portability, durability and ease of operation
- > > The system's modular and lightweight design provides a quickly deployable solution
- > > Arabic character recognition software and Arabic User Interface available



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About Advanced Detection Technology

Since 2003, Advanced Detection Technology's security solutions have protected people, property, and information in aviation, entertainment, education, hospitality, industry, corporate, military and government environments. Offering the most complete line of security, access control and surveillance solutions in the industry, Advanced Detection Technology can meet every possible budget and application requirement.

We intend to be the world leader in utilizing advanced technology to provide the world's most effective law enforcement, and security professionals with tools to protect people, property, and information from those who would do us harm.

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Contact Us

By email: inquiry@advanced-detection-technology.com

By standard mail:
Advanced Detection Technology
618 Carolina Avenue
Maiden, NC 28650

By phone: 1 (828) 428-9569
9:00 a.m. to 5:00 p.m. EST

By fax: 1 (828) 428-7007

Our Yahoo! ID is
inquiry@advanced-detection-technology.com

Shipping Information

We process your order immediately upon receipt, and will contact you with all shipping details including exact cost and timing.

Frequently Asked Questions

[home](#)[about us](#)[privacy policy](#)[contact us](#)**License Plate Recognition****Under-Vehicle Inspection****Video Surveillance****Mobile Video Surveillance Packages****Hybrid Network Video Transmitters****IP Converters****CCTV Cameras**[Home](#) > [License Plate Recognition](#)

Advanced Detection Technology's FastPlate™ License Plate Recognition Solutions can capture license plates on vehicles traveling up to 60 MPH. Our sophisticated recognition system normalizes and digitizes the license plate number to immediately present security personnel with images in an easy-to-use interface.

When used in conjunction with Advanced Detection Technology's FastGate™ Access Control System, FastPlate™ offers security personnel additional information about the vehicle including registered drivers, stored video or images of the vehicle, authorized driver information – and it can perform a comparison of the license number to a stolen vehicle database. Information about the authorized driver or vehicle entry authorization can be displayed immediately to security personnel, and can automatically control gates or barriers.

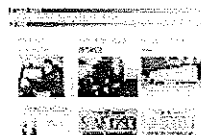
Among the many available FastPlate™ configurations, our newest models include:

- Ideal for military staff, law enforcement and car park security professionals, FastPlate™ (HHLPR101-1) captures and processes license plates with an integrated handheld computer device.
- Ideal for military staff and law enforcement professionals, FastPlate™ Mobile captures license plates on vehicles traveling up to 110MPH (177 km/h) accurately in up to four (4) seconds of traffic.



FastPlate™ HHLPR101-1 Handheld Access Control System

\$9,999.00

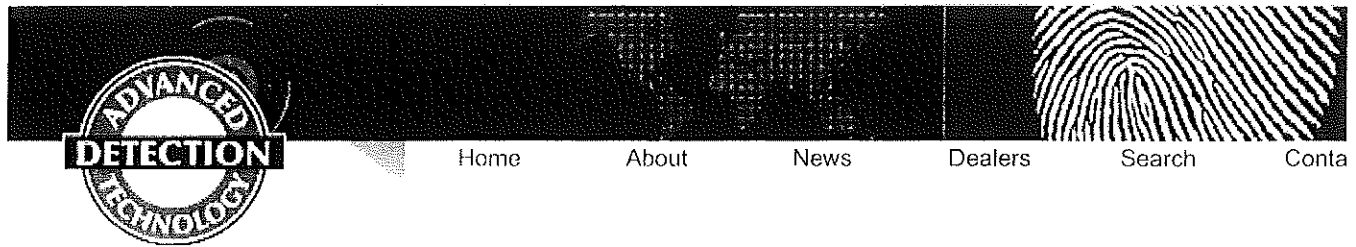


FastPlate™ HHLPR101-3 Handheld Control System

\$7,999.00

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FastPlate™ Mobile Automatic License Plate Recognition

Advanced Detection Technology's FastPlate™ Mobile Automatic License Plate Recognition Solution captures license plates on vehicles traveling up to 110 MPH (177 km/h) in up to four (4) lanes of traffic. FastPlate™ Mobile then normalizes, optimizes and digitizes the license plate number to automatically validate license plate information, and immediately presents images and alerts in an easy-to-use interface.



FastPlate™

FastPlate™ Mobile

FastPlate™ Components

- Up to four (4) high-resolution digital cameras
- FastPlate™ License Plate Recognition software
- In-Vehicle Mounting System
- Tablet PC



- Ideal for military, law enforcement, and professional use
- Features dual-lens, high-resolution, digital camera
- Accommodates additional high-resolution day/night digital camera mounted to capture license plate from left, right, or rear
- Ram Mounts securely mounts ruggedly to vehicle in any position
- High-resolution cameras with wide-angle lens for the harshest road conditions
- Easy-to-use interface optimized for tablet PC

FASTPLATE™ MOBILE FEATURES

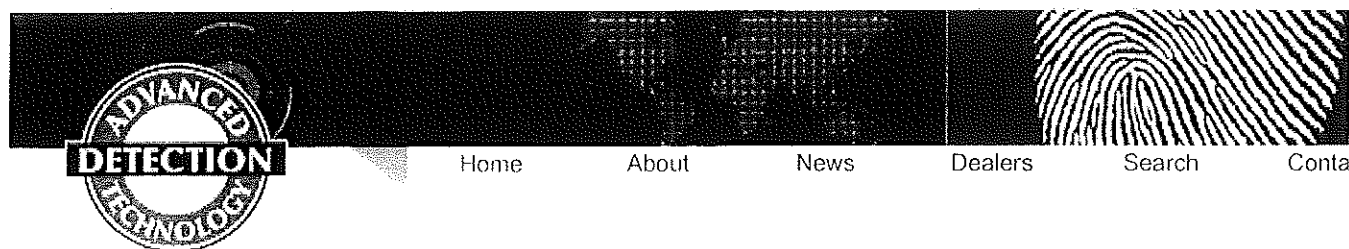
- Icon-based user interface intuitive in all languages
- Database fields for approved or watch lists
- On-screen signature pad for signature capture
- Alarms: on-screen, cell phone, and/or email
- Fully-functional, Windows® Table Personal Computer. Intel Centrino® Pentium® M7 L2 cache, FSB 400Mhz. 1.28 GB DDR2 RAM
- Display: 8.4" (213mm) diagonal, 800x600 SVGA color TFT enhanced brightness tra
- High-capacity LI-Ion battery pack for 8-hour service
- Hard Drive: Shock-mounted 40GB, upgradable to 80GB
- Weight: 4.6 lbs. (2.08 kg)
- Drop/shock: Lightweight magnesium alloy for strength MIL-STD 801F, 506.5 IV: 26 repeated drops to plywood over concrete from 36 inches
- Sealing: Dust IP 54; Rain MIL-STD 810F, 506.4 II 4" per hour, 40psi for 10 minutes on all axes
- Operating temp -4°F to +122°F (-20°C to +50°C)
- Wireless 802.11 a/b/g (11/54 Mbps) 2.4 GHz connection

**FASTPLATE™ MOBILE ACCESSORIES**

- Bar Code Scanner
- Magnetic stripe reader
- Fingerprint reader
- RFID, Smartcard and CAC reader
- Four-point harness
- Carrying Case
- Belt battery pack for extended field use
- Integrated cell phone link
- Integrated GPS

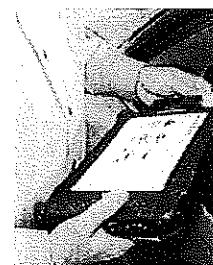
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FastPlate™ Handheld License Plate Recognition

NEW! Advanced Detection Technology's FastPlate™ Handheld Automated License Plate Recognition Solution captures and processes license plates with an integrated handheld camera and computing device. FastPlate™ Handheld then normalizes, optimizes and digitizes the license plate number to automatically validate license plate information, and immediately presents images and alerts in an easy-to-use interface.



FastPlate™

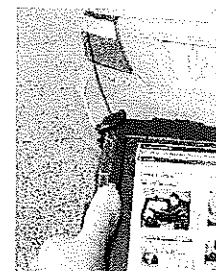
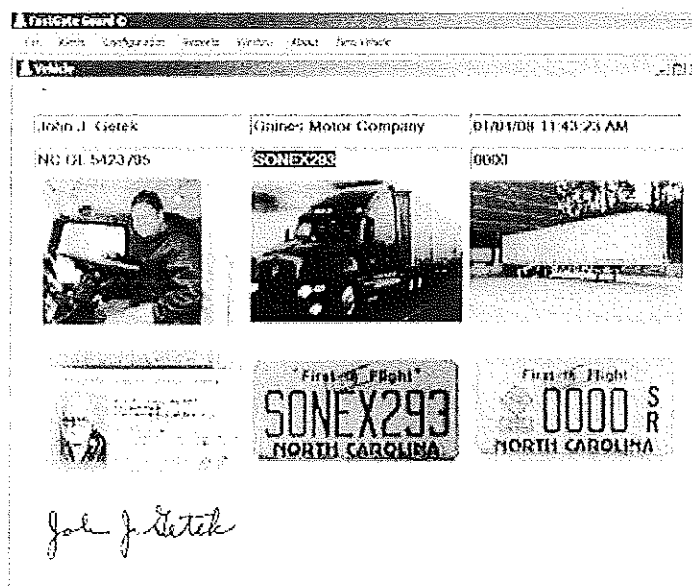
Ideal for military staff, law enforcement and car park security professionals, the FastPlate™ Handheld Automated License Plate Recognition Solution captures images of the driver as well as the driver's license and signature. FastPlate™ Handheld can even scan and process the driver's license magnetic stripe!

FastPlate™ Handheld Components

- Integrated handheld digital camera with computing device
- FastPlate™ License Plate Recognition software
- FastPlate™ Driver and Driver's License Capture software

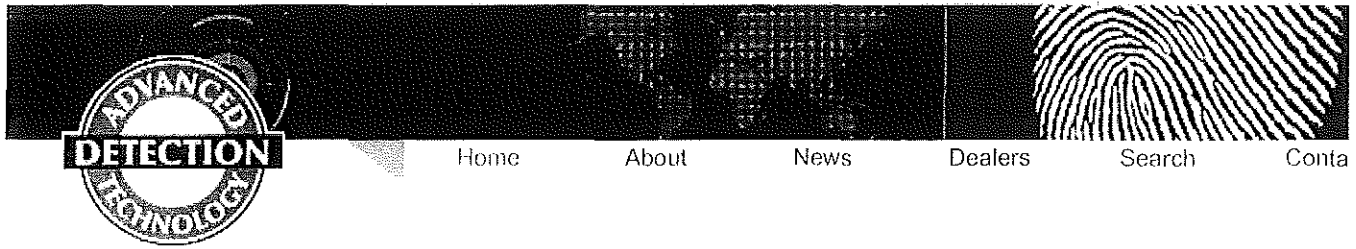
FastPlate™ Handheld Features

- Ideal for military, law enforcement and car park security professionals
- Features integrated digital camera and computing device
- Scans driver's license magnetic stripe
- Captures images of the driver and driver's license
- Captures driver's signature
- Easy-to-use interface with optimized software



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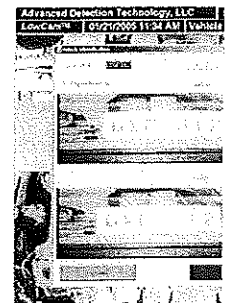
FastPlate™ License Plate Recognition

Advanced Detection Technology's FastPlate™ License Plate Recognition Solution can capture license plates on vehicles traveling up to 110 MPH (177 km/h). Our sophisticated recognition system normalizes, optimizes and digitizes the license plate number to immediately present security personnel with images and data in an easy-to-use interface.

When used in conjunction with Advanced Detection Technology's FastGate™ Access Control Solution, FastPlate™ offers security personnel additional information about the vehicle including registered drivers, stored video or images of the vehicle, authorized driver information – and it can perform a comparison of the license number to a stolen vehicle database. Information about the authorized driver or vehicle entry authorization can be displayed immediately to security personnel, and can automatically control gates or barriers.

Download the FastPlate

Learn About Lice



FastPlate™

FastPlate™ Models

- Ideal for military staff and law enforcement professionals, FastPlate™ Mobile captures and processes license plates on vehicles traveling up to 110MPH (177 km/h) accurately in up to four (4) lanes of traffic
- Ideal for military staff, law enforcement and car park security professionals, FastPlate™ Handheld captures and processes license plates with an integrated handheld camera and computing device
- Ideal for military staff, law enforcement professionals, and parking lot and garage security applications, the FastPlate™ Fixed Automated License Plate Recognition System is available in multiple configurations including:
 - o FastPlate™ LPR101-1: Stand-alone system

FastPlate™ Benefits

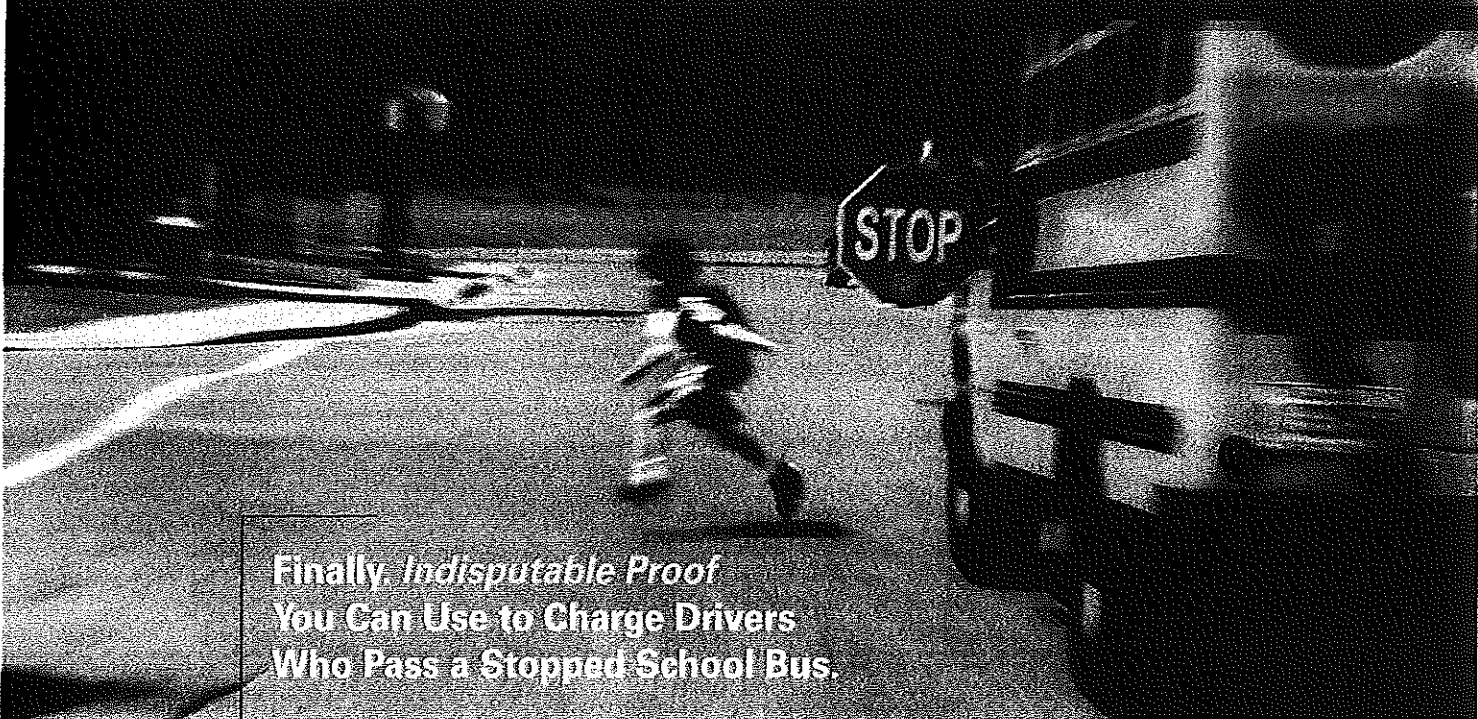
- Screens vehicles accurately
- Captures vehicle history
- Links to authorized restricted access
- Automated configuration
- Available in multiple configurations
- The system is the leader in terms of portability, ease of operation
- The system is

- featuring per lane, dual-camera access control
 - FastPlate™ LPR101-2: Dual-camera monitor and alert system
 - FastPlate™ LPR101-1A: Networked system featuring per lane, dual-camera access control
 - FastPlate™ LPR103: For additional lanes
 - FastPlate™ LPR103: Stand-alone system with single camera
- lightweight c
quickly depl

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THE MPH-900® AUTOMATIC LPR SYSTEM KEEPS SCHOOL BUS CHILDREN SAFER



***Finally. Indisputable Proof
You Can Use to Charge Drivers
Who Pass a Stopped School Bus.***

Irresponsible drivers who illegally pass stopped school buses cause countless accidents and injuries and kill an average of 27 children each year in this country.* It's a public safety concern of the worst kind and until now, it has been hard for you to enforce penalties.

The Mobile Plate Hunter-900®—the most accurate, most deployed Automatic License Plate Reader available—can provide the proof you need to enforce accountability on drivers who illegally pass school bus stop-arms. The MPH-900® takes a photo of the passing vehicle's license plate and also captures date & time stamps and GPS coordinates related to the incident.

The MPH-900® Solution for School Bus Safety

- One camera system with software, mounted on the exterior of the bus
- Bus driver does not have to do anything to operate the system
- Downloadable results aid law enforcement follow-up action

*Source: NHTSA

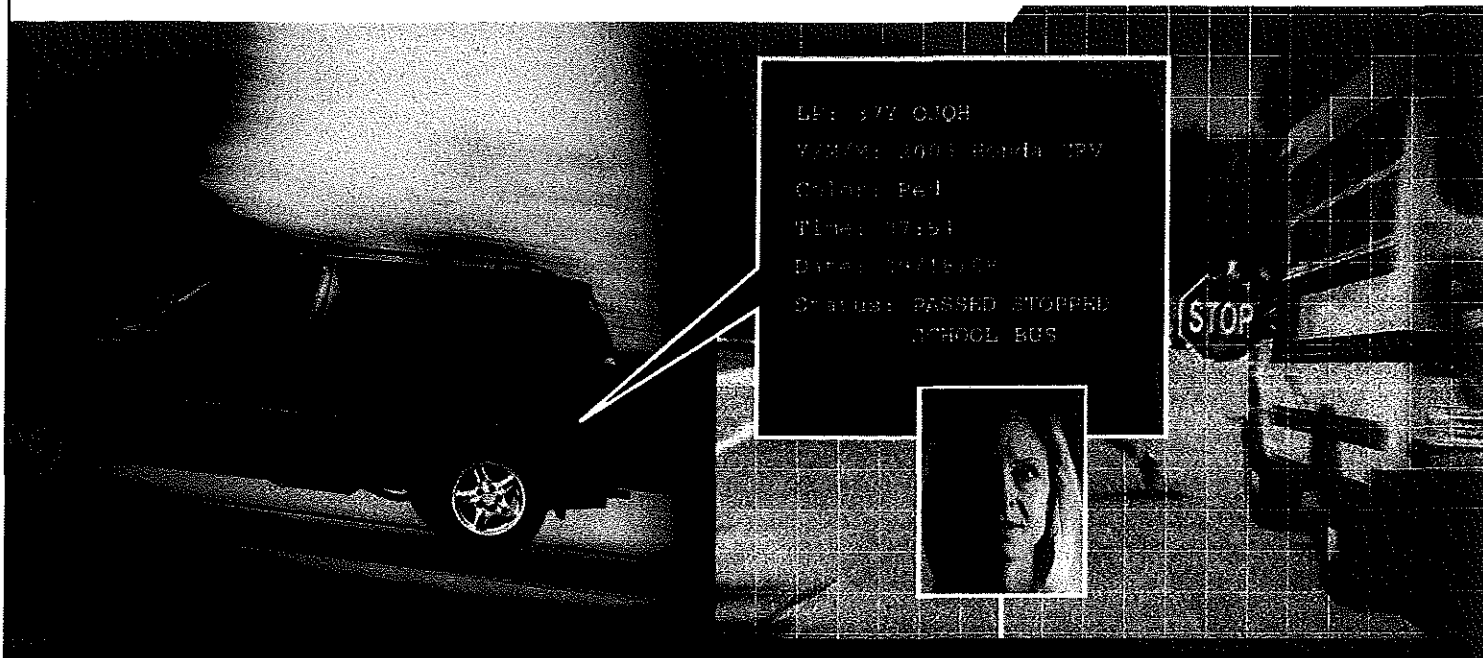
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866.9.MPH.900 www.elsag.com



SCHOOL BUS CHILDREN: SAFER

WITH ADVANCED LICENSE PLATE READER



An average of 27 children die each year in the US as a result of drivers illegally passing a stopped school bus. In Syracuse, NY, the Mobile Plate Hunter 900 – the most accurate Automatic License Plate Reader available – is helping to enforce accountability on those drivers. Mounted to the bus exterior, The MPH 900 takes a photo of the passing vehicle's license plate and also captures date & time stamps and GPS coordinates of the incident. Nothing is required of the bus driver and all law enforcement has to do is follow up. Finally, Proof that allows officers to charge drivers who pass stopped school buses. Proof that discourages others from endangering school children.

Let the MPH 900 Automatic License Plate Reader aid your public safety missions. With superior algorithm technology, no other system comes close to its ease of deployment, capabilities and accuracy.

MPH900

Mobile Plate Hunter 900 Automatic License Plate Reader

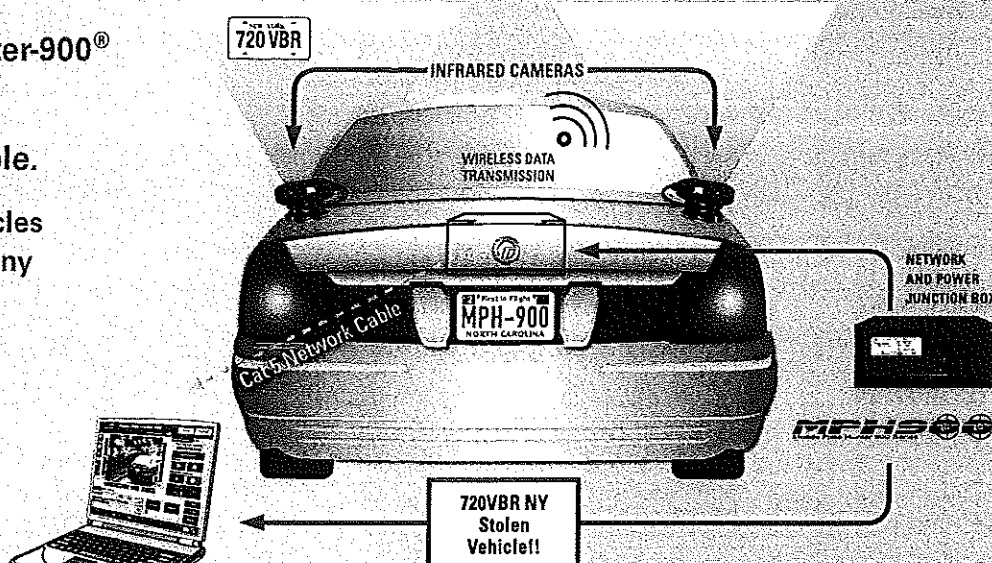
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MPH-900® AUTOMATIC LICENSE PLATE READER

The Mobile Plate Hunter-900®
is the most accurate
Automatic LPR available.

- Identifies suspect vehicles more accurately than any other ALPR technology
- Keeps officers safer than any other ALPR technology
- Gathers and manages intelligence more dynamically than any other ALPR technology



- Captures up to 3,600 reads per minute, day or night
- Processes parked and moving vehicles across 4 lanes of traffic
- Captures plates at up to 120 mph closing speeds and 75+ passing speeds
- Recognizes plates from all 50 states, Canada, and Mexico
- Finds suspect vehicles within milliseconds of passing them
- Alerts officers immediately if a vehicle is suspect, indicating the nature of the offense
- Identifies suspended and revoked drivers before they cause a crash
- Captures intelligence data that aids in: *witness identification, watch list development, placing suspect at a scene, terrorist interdiction, pattern recognition*
- Enhances effectiveness of AMBER Alerts
- Secures sensitive areas with Geo-fencing
- Increases revenues by collecting delinquent taxes, fees, and fines
- Offers White List capabilities to help secure restricted areas through access control, monitoring, and enforcement

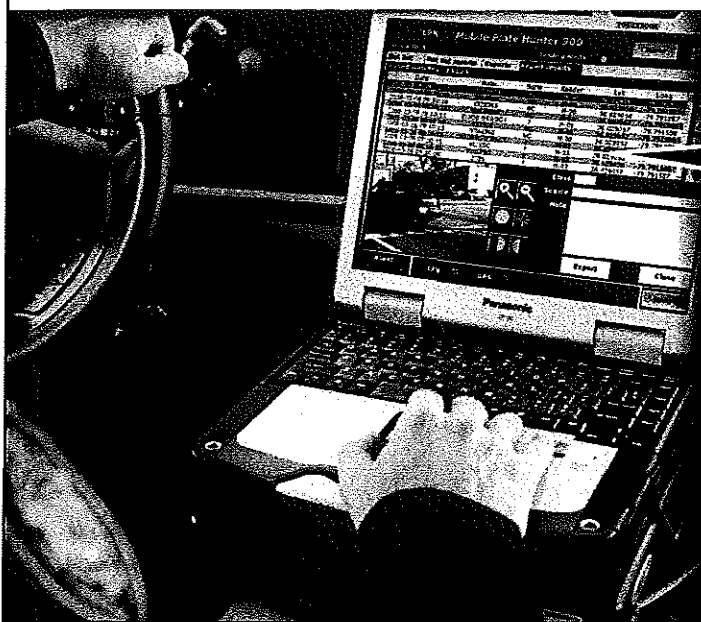
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KIDNAPPED JUVENILES **RECOVERED**

BY ADVANCED LICENSE PLATE READER



LP: DQO 4592
VIN: 3063 Chevrolet S10
Color: Black
Time: 21:38
Date: 10/12/08
Status: MOST WANTED



At 9:30 pm on 10/12/08 in Atlanta, three juvenile girls were found unharmed in a stolen truck driven by a convicted sex offender and a murder suspect. Thanks to the lightning quick reflexes of Officer Hedley, the Mobile Plate Hunter-900—a highly advanced Automatic License Plate Reader (ALPR)—was able to support a capture. The MPH-900 read the truck's license plate and immediately alerted Hedley he had just passed a stolen vehicle. Not a suspicious vehicle, but a seemingly normal one being driven safely in a residential area. The MPH-900 knew better. "The MPH-900 tag reader seen when I can't and I believe those girls are alive today because of it," said Hedley.

Let the MPH-900 License Plate Reader aid your public safety missions. With superior algorithm technology, no other system comes close to its ease of deployment, capabilities, and accuracy.

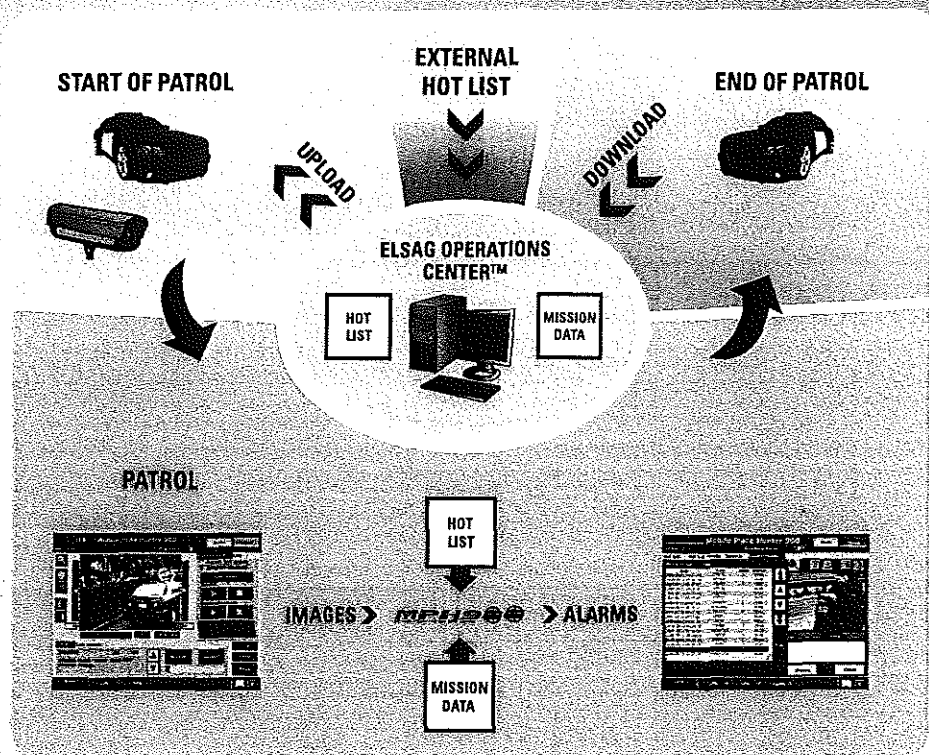
MPH900

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THE ELSAG OPERATIONS CENTER™ COLLECTS, ANALYZES, AND MANAGES ALL YOUR LPR DATA

Your agency's LPR units collect vast amounts of data that help resolve issues in real time, as well as provide critical intelligence to aid investigations. The ELSAG Operations Center™ is the brain that manages all of these intelligence assets. It runs automatically without user intervention.



Features of the ELSAG Operations Center™

- Communicates with all cars, cameras, and tactical operations desks in your domain.
- Collects, analyzes, and manages data automatically, dramatically reducing clerical tasks.
- Performs intelligence analysis for ALPR based activities in your domain.
- Monitors the "state of health" of all units ensuring that each is current with up-to-date information.
- Allows you to close more cases faster with at-your-fingertips data and intelligence.
- Prevents loss or corruption of data.

ELSAG
OPERATIONS CENTER

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HOMICIDE SUSPECT'S ALIBI: **CRACKED**

BY ADVANCED LICENSE PLATE READER



The night of January 16, 2007, a family of five was murdered in their home in Fishkill, NY. Thanks to the New York State Troopers field deployment of the Mobile Plate Hunter-900—a highly advanced automatic license plate reader (ALPR)—officers were able to produce a 100% accurate read of a murder suspect's license plate, as well as a photograph of his car. This information, along with date and time stamps also collected by the MPH-900, assisted in placing the suspect near the crime scene right after the crime was committed. Alibi contradicted. Suspect convicted.

Let the MPH-900 License Plate Reader aid your public safety missions. With superior algorithm technology, no other system comes close to its ease of deployment, capabilities, and accuracy.

MPH-900

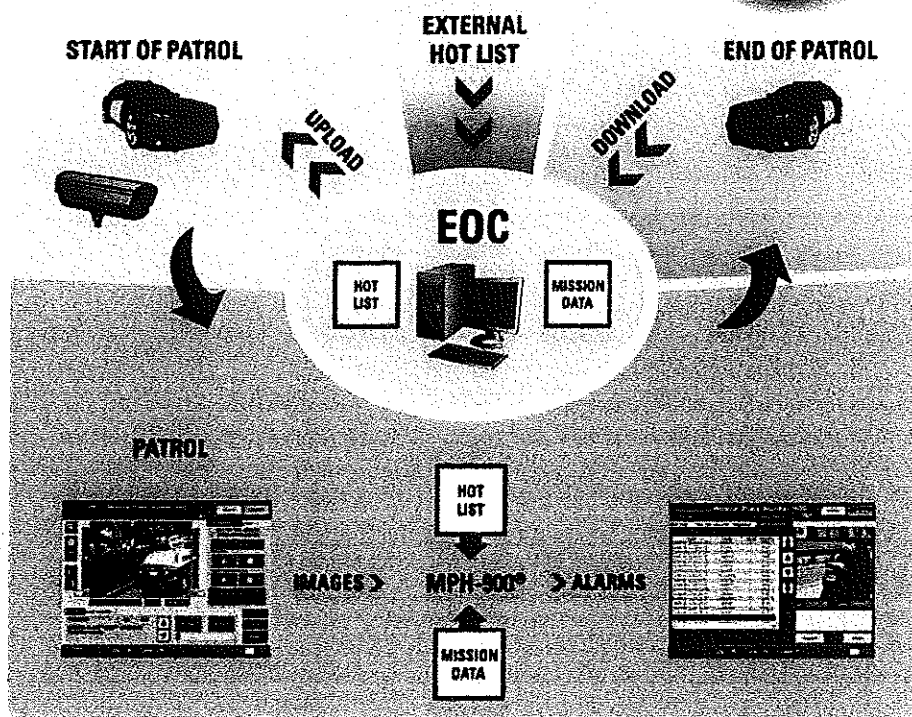
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- Prevents loss or corruption of data.

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02/18/10

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COLLECTED
BY ADVANCED LICENSE PLATE READER



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THE MPH-900® READS PLATES FROM ALL 50 STATES, DAY OR NIGHT



**Hundreds of agencies
across North America
use the MPH-900® for a
variety of missions**

- Highway and traffic safety
- Homeland Security initiatives
- Recovery of stolen vehicles and license plates
- AMBER Alerts and missions related to missing and exploited children
- Safe school initiatives such as perimeter security and school bus safety
- Development and maintenance of Hot Lists
- Drug interdiction
- Gang and racketeering interdiction
- Collection of delinquent taxes, fines, and fees
- Securing restricted areas through access control, monitoring, and enforcement

**The MPH-900® is the most advanced Automatic License Plate Reader available.
With superior algorithm technology, no other system comes close
to its ease of deployment, capabilities, and accuracy.**

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BY ADVANCED LICENSE PLATE READER

MPH500



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THE MOST ADVANCED AUTOMATIC LICENSE PLATE RECOGNITION TECHNOLOGY A

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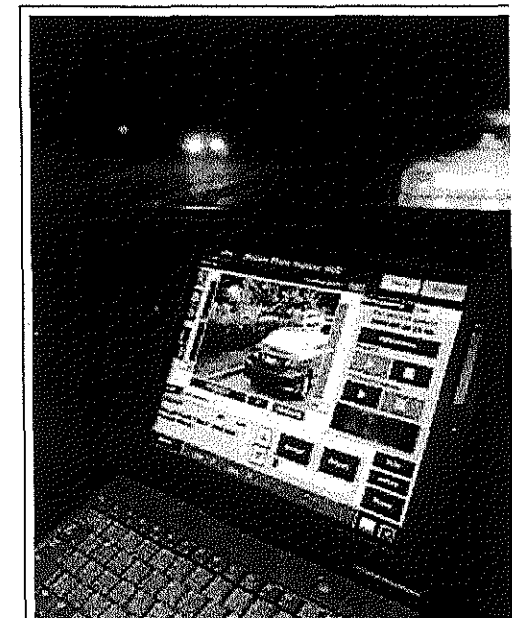
username

ALPR Products and Solutions > Mobile Plate Hunter - 900

Mobile License Plate Reader

ELSAG NA's Automatic License Plate Reader (ALPR) system, the Mobile Plate Hunter-900 (MPH-900) can be mounted to patrol cars capturing license plate numbers during entire shifts. If a suspect license plate number is read, audible and visual alarms alert the officer within milliseconds of license plate capture.

Cameras, a processing unit and proprietary software, allow officers to capture images of license plates and instantaneously compare them with millions of Hot List records to identify vehicles of interest. This highly advanced Automatic License Plate Reader system reads plates day or night, from all 50 States and most foreign countries including Arabic characters. It can also read other alpha-numeric identification systems—even from 1500 feet in the air. The MPH-900 LPR system minimizes the guesswork and safety risks that challenge officers every day.



password

LOGIN

What Partner Agencies
are saying about our ALPR:

*"The MPH-900 definitely saves
time...I would say it's at least
doubled our arrest rate."*

*Officer on Auto Theft Task Force,
Metropolitan DC/Maryland Area*

View All Testimonials
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CUSTOMER SUPPORT

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ELSAG Datamat are
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The MPH-900 has unique capabilities, many of which are much more advanced than features of other mobile LPR systems.

Safety

The Mobile Plate Hunter-900 operates behind the scenes on the in-car computer allowing officers to keep their hands on the wheel and eyes on the scene.

When the MPH-900 reads a license plate number that matches a 'Hot List' file, officers are alerted immediately. They communicate the nature of the crime or infraction associated with the plate so officers understand the risks associated with the situation before ever getting out of the car and can prepare for safe interdiction.

Real Time Technology of the Mobile Plate Hunter-900 LPR System

Real time technology of the MPH-900 greatly increases the odds of resolving issues and in severe situations, can make a difference between life and death. Our advanced License Plate Reader system:

- Captures up to 3,600 license plate reads per minute, day or night, accurately recognizing plates from all 50 states, Canada, Mexico and many Arabic characters
- Processes parked and moving vehicles across up to 4 lanes of traffic, day or night, in any weather
- Transit speed up to 75 mph can be easily managed by our License Plate Reader system. It exceeds the normal speed of vehicles through the pathway (due to pathway infrastructure limitations)
- Allows officers to update "Hot Lists" manually at any time and also query them for new tags that may match a recently captured vehicle
- Alerts officers within milliseconds if a vehicle is suspect
- Works at patrol and highway speeds - oncoming differential speeds in excess of 120MPH and passing speeds in excess of 75MPH, plus; The ALPR translates the license plate data into a digital image, checks versus an active hot list, and returns an alarm back to the operator in milliseconds for appropriate interdiction
- Hot Lists can be updated manually or wirelessly
- Officers can search LPR system for previous reads at any time in reaction to notification of a suspect vehicle

Criminal Intelligence Capabilities of the MPH-900 LPR System

The MPH-900 captures thousands of license plates during a shift. Data recorded for each includes date and time, a photo of the vehicle and its immediate area, and GPS coordinates. After an action analysis of this data from relevant areas of time can lead to:

- Witness identification
- Watch List development
- Placing suspect at a scene

- Terrorist interdiction
- Pattern recognition

Other features of the MPH-900 License Plate Reader System:

- Compact design allows the ALPR to fit in light bars on top of patrol cars or as a standalone unit attached by magnetic clips. Unit is easily and rapidly transferable to a variety of police vehicles.
- Processor unit is the size of a small box for easy storage in trunk of a vehicle.
- The MPH-900 License Plate Reader requires less than 60W of 12V DC to function.
- The MPH-900 communicates with an agency's operations center (Command Center) for alarm notification : throughout the day for database update.

For further information on ELSAG North America's License Plate Recognition solutions and other Public Safety technology, please contact us at info@elsagna.com or call 1-866-9MPH900.

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Looking ahead at grants for 2010

By Margaret Stark, Professional Grant Writer

Let's take a look ahead at the grant funding for fiscal year 2010. It is very possible that we will not see money in a recovery act program such as we did in 2009 although there have been rumors that one may pop up. On that front, we will just have to wait and see.

What can we expect to see?

These are the programs under the Department of Justice which I will attempt to explain and give you an idea of the funding level.

- Edward Byrne Memorial Justice Assistance Formula Grant (JAG)
Proposed funding level 510 to 529 million.
This is a formula grant and is divided 40% to specific cities and counties based on a formula and 60% to states for a pass through.

How does this work?

Cities and counties that will receive the 40% will be on the list when the Byrne JAG funding is announced. The 60% that will go to the state and will be administered by the SAA (State Administering Agencies). About 85% of this will be distributed to the cities and counties. Each state will have different opening dates and guidelines.

Contact your SAA for more information at <http://www.ojp.usdoj.gov/saa/index.htm> .

- Edward Byrne Memorial Discretionary Grants Program: This program is mostly earmarks.
- Edward Byrne Competitive Grant: Proposed funding level 30 to 40 million.
- Indian Country: Proposed funding level 30 to 47 million
- COPS Technology: This program is all earmarks.
- Other programs that fall under this funding can be found at:
<http://www.ojp.usdoj.gov/BJA/funding/FY09SolSum.pdf> and
http://www.ojp.usdoj.gov/BJA/programs/law_enf.html

Total funding that we can expect in the Department of Justice grants is between 896 and 966 million dollars for 2010. To see the current funding opportunities as they open in the coming year for BJA visit <http://www.ojp.usdoj.gov/BJA/funding/current-opp.html> and for OJP visit <http://www.ojp.usdoj.gov/funding/solicitations.htm> or just watch for the emails that TASER will be sending to help keep you informed.

Homeland Security is expected to be funded at 3.3 to 3.5 billion in 2010. These grants are administered by SAA as well but the Homeland Security SAA is different from the DOJ list. You can find this list at: http://www.ojp.usdoj.gov/odp/contact_state.htm .



What you need to know:

- Grants are most times political in nature.
- You will need to understand how your project fits federal, state, and regional priorities.
- You will need to know your state plans
- You should develop a relationship with your SAA both DOJ and DHS.
- Think in terms of regional projects and coordination, incorporate other agencies in your projects.
- Know your risk, needs, and identify how your project will address your agency, your community, and other first responders in your region.
- Be able to demonstrate fiscal control and accountability.

As we move forward into the new funding cycle ELSAG will make every attempt to keep you informed when these grants open and what you will need to do to apply. Remember that most funding will come through your state SAA so begin building those relationships now. You can also request to be placed on a list to be notified when grants open within your state.

This is a lot of information if you follow each link and for some may prove to be a bit confusing. ELSAG has a grant consultant available through www.PoliceGrantsHelp.com to assist you and try to make this process much easier.

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- electronic
- enforcement

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Limit to: ---

Sort by: Most relevant

Manufacturer: ---

▼ - Indicates quantity discounts available.

NSN/Mfr. Part No/Product	Price / Delivery	Quantity	
MPH-900 MOBILE LICENSE PLATE READER Remington ELSAG Law Enforcement Systems, world leader in License Plate reading technology and deployment, offers the MPH900 as a solution for mobile automatic license plate reading. Installation and training not included. For more ... Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$20,554.16 EA 60 days delivered ARO		
MPH/FPH-900PC SOFTWARE & SUPPORT MOBILE & FIXED LICENSES Remington ELSAG Law Enforcement Systems is the world leader in License Plate reading technology and deployment. Our Operations Center Solution integrates all mobile and fixed LPR systems into one seamless network. For more information ... Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$1,027.71 EA 60 days delivered ARO		
FPH-900 HI-RES COLOR MOBILE LICENSE PLATE READER Remington ELSAG Law Enforcement Systems, world leader in License Plate reading technology, offers the FPH900-Hi-Res-Color as a solution for fixed location automatic license plate reading. Installation not included. For more information ... Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$18,841.31 EA 60 days delivered ARO		
MPH-900X3 (TRANSP) MOBILE LICENSE PLATE READER Includes LPR Processor, 6 cameras (3 color and 3 infrared LPR in three enclosures), cables and related software. IN A TRANSPORTABLE RUGGEDIZED ELECTRONIC SUITCASE. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$22,695.21 EA 60 days delivered ARO		
ENG SUPPORT SOFTWARE & SUPPORT MOBILE & FIXED LICENSES Engineering support including any required network design, interface customization, IP implementation reconciliation, additional network component configuration to support the customers specific network design. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$1,284.63 EA 60 days delivered ARO		
FPH-900 HI-RES-SS SOFTWARE & SUPPORT FIXED LICENSE PLATE R Software training, service, maintenance and support for FPH-900 Hi Res Color. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$1,036.27 EA 60 days delivered ARO		
XPH-0700 LPR SMART CAMERA Covert Fixed Gate LPR Smart Camera with WiFi and Battery rechargeable power. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$15,415.62 EA 60 days delivered ARO		
FCU-900 FIELD CONTROL UNIT-POLE MOUNTABLE Field Control Unit-Pole Mountable-includes ruggedized PC (1.6ghz/512mb), 24vdc powersupply(up to 8 cameras), surge suppression, environmental controls. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$5,566.75 EA 60 days delivered ARO		
MPH/FPH-900PC-CCSS SOFTWARE & SUPPORT MOBILE & FIXED LICENSES Software training, service, maintenance and support for MPH/FPH-900PC. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$53.10 EA 60 days delivered ARO		
MPH-900X1 MOBILE LICENSE PLATE READER Includes LPR Processor, 2 cameras (1 color and 1 infrared LPR in one enclosure), cables and related software. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$13,531.49 EA 60 days delivered ARO		

FPH-900X FIXED HIGH PERFORMANCE LPR SMART CAMERA Fixed High Performance LPR Smart Camera and mounting hardware, with color video overlay camera and PC support back to command center. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$12,846.35 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
FPH-900 MOBILE LICENSE PLATE READER Remington ELSAG Law Enforcement Systems, world leader in License Plate reading technology and deployment, offers the FPH900 as a solution for fixed location automatic license plate reading. Installation not included. For more information ... Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$12,846.35 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
WIFI OEM WIFI CARD Wifi Card installed prior to final assembly of system. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$423.93 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
DCT-900 RADAR TRAILER Radar trailer with 2 cameras. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$49,244.33 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
LPT-900S INFRARED CAMERAS Includes: Central Processing Unit, 2 Progressive Infrared Cameras in a covert car top carrier with network and power cord. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$21,924.43 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
DCT-1000 PORTABLE LPR FIXED CAMERA SETUP Portable LPR Fixed Camera setup including trailer. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$84,764.48 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
MPH-900PC-SS SOFTWARE & SUPPORT MOBILE LICENSE PLATE Software training, service, maintenance and support for MPH-900. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$1,187.86 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
MPH-900X2 MOBILE LICENSE PLATE READER Includes LPR Processor, 4 cameras (2 color and 2 infrared LPR in two enclosures), cables and related software. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$19,783.38 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
MPH-900 OPC OPERATIONS CENTER LICENSE Operations Center License designed to coordinate multiple fixed and mobile units across network. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$1,027.71 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
MPH-900X1 (TRANSP) MOBILE LICENSE PLATE READER Includes LPR Processor, 2 cameras (1 color and 1 infrared LPR in one enclosure), cables and related software. IN A TRANSPORTABLE RUGGEDIZED ELECTRONIC SUITCASE. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$14,302.27 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
ENG SUP ENGINEERING SUPPORT Day rate for ELSAG North America engineering staff either on site or in the development lab. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$1,284.63 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
FPH-900PC-SS SOFTWARE & SUPPORT FIXED LICENSE PLATE R Software training, service, maintenance and support for FPH-900. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$746.80 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
MPH-900INSTALL INSTALLATION MOBILE & FIXED LICENSE PLAT Installation for either fixed or mobile license plate reader cameras. Includes mounting hardware and basic installation only. For more information contact Remington ELSAG at 1 866 967 4900. Manufacturer: ELSAG NORTH AMERICA Contractor: DRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (a)	\$1,027.71 EA 60 days delivered ARO	 ARPA (ARPA) NORTH AMERICA AROV PUNCH	
MPH-900X2 (TRANSP) MOBILE LICENSE PLATE READER	\$20,554.16 EA		

Includes LPR Processor, 4 cameras (2 color and 2 infrared LPR in two enclosures), cables and related software. In A TRANSPORTABLE RUGGEDIZED ELECTRONIC SUITCASE.

Manufacturer: ELSAG NORTH AMERICA

Contractor: CRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (0)

60 days delivered
ARO



ARPA 8000000000
ALCOY PURCH

MPH-900X3 MOBILE LICENSE PLATE READER

Includes LPR Processor, 6 cameras (3 color and 3 infrared LPR in three enclosures), cables and related software.

Manufacturer: ELSAG NORTH AMERICA

Contractor: CRS TECHNICAL SERVICES, INC. [GS-07F-0073L] (0)

\$21,924.43 EA
60 days delivered
ARO



ARPA 8000000000
ALCOY PURCH

Page: 12

Can't find what you're looking for?
Click here to have a Customer Representative contact you
Or call GSA Customer Service toll free at
800-488-3111
Representatives available 7:00 AM - 6:00 PM
Monday through Friday



Contract Vehicles

At Elsag North America, we make your mission our mission.

STATE CONTRACTS

Multi-State NASPO

Hazardous Incident Response Equipment (HIRE)

NYS/NASPO Cooperative contract

Group 38232, Award 19745

See attached Participating Addendum for more information

New York State

Office Of General Services / NASPO

NASPO Multi-State Contract #PC62119 Award #19745

This is a multi-state contract available to any NASPO state.

Contract Information

<http://www.ogs.state.ny.us/purchase/spg/awards/3823219745Can.htm>

<http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745ra.pdf>

Texas State Contract:

Texas Multiple Award Schedule (TXMAS) Program

Contract Number TXMAS-8-840130

FEDERAL CONTRACT

US General Services Administration

GSA Schedule GS-07F-0073L

This contract is available to any state

<http://www.gsaadvantage.gov/>

Keyword: Remington ELSAG

NASPO Participating Addendum Information

These contracts were bid in conjunction with the National Association of State Procurement Officials (NASPO) and are open to any State, and its eligible entities, in the continental United States that wishes to participate.

States wanting to participate in these contracts should fill out and sign the attached Intent to Contract form. Copies of the completed form should be sent to NYS OGS contract officer as listed on the form.

The Participating Addendum form is to be used by the participating States and sent to those contractors under these awards with whom they wish to contract. States may add their own additional terms and conditions as an attachment or in the space provided on the form if it is required. Once completed, a copy of this form should be sent to the NYS OGS contract officer listed on the form.

The following table lists the States that have presently submitted an Intent to Participate and the State contact person for that State.

Last updated: February 25, 2009

<i>State</i>	<i>Contact Person</i>	<i>Email</i>
Alaska	Jason Soza	Jason_soza@admin.state.ak.us
Arizona	Adam Williams	Adam.williams@azdoa.gov
Arkansas	Robin Rogers	Robin.rogers@dfa.state.ar.us
California	Cynthia Okoroike	Cynthia.Okoroike@dgs.ca.gov
Florida	Smith, Donna	Donna.smith@dms.myflorida.com
Georgia	Matt Taylor	Mtaylor@doas.ga.gov
Idaho	Richard Vogel	Dick.vogel@adm.idaho.gov
Louisiana	Denise Lea	Denise.lea@la.gov
Maryland	Mike Haifley	
Massachusetts	Robert Irvine	Robert.Irvine@state.ma.us
Maine	Betty Lamoreau	Betty.m.lamoreau@maine.gov
Minnesota	Linda Parkos	Linda.parkos@state.mn.us
<i>New York State- lead state</i>	<i>Sue Wolslegel</i>	<i>Susan.wolslegel@ogs.state.ny.us</i>
Oklahoma	Lee Johnson	Lee_johnson@dcs.state.ok.us
Oregon	Tim Jenks	Tim.jenks@state.or.us
South Dakota	Steven Berg	Steven.berg@state.sd.us
Tennessee/Shelby County	Nelson Fowler	Nelson.fowler@shelbycountyttn.gov
Virginia	Frances Finch	Fran.finch@dgs.virginia.gov

National Association of State Procurement Officials/NYS Cooperative Purchase

HAZARDOUS INCIDENT RESPONSE EQUIPMENT
NYS/NASPO Cooperative contract
Group 38232, Award 19745

INTENT TO CONTRACT

I. PURPOSE:

The purpose of this Agreement is to provide the Participating States in the NASPO Procurement Cooperative with the opportunity to participate in multi-state cooperative contracts. The Intent to Contract identifies the NASPO parties who intend to order from each contract and defines the nature of the commitment from each party.

A cooperative procurement of Hazardous Incident Response Equipment (HIRE) is considered in the best interests of NASPO and the Participating States because:

1. Access to broad-based catalog contracts for Hazardous Incident Response Equipment (HIRE) is a requirement of all NASPO States to enable them to meet anticipated requirements for domestic preparedness equipment in a timely manner.
2. All States have a need for centralized reporting of ordering volume, to enable better management of these types of supplies
3. National distribution chains exist which are compatible with these objectives
4. NASPO expects that a centrally procured and administered contract will reduce pricing for domestic preparedness equipment and achieve better efficiencies in ordering.
5. The solicitation and contract is structured to accommodate any Participating States' localized requirements concerning availability of supplies in their geographical areas

II. EFFECTIVE DATES OF THIS INTENT TO CONTRACT

This agreement shall remain in effect until the term of the contract, established in Section IV of this document, has ended or has been terminated for cause.

III. SCOPE OF THE CONTRACT

Scope Description. The State of NY is authorized by agreement of the participants to act as the Lead State in developing this multi-state cooperative contract for the following commodities or items: *Hazardous Incident Response Equipment*- This contract will be permissive and provide access to the successful vendors' product lines.

Permissive or Mandatory: Permissive contracts.

Administrative Fee

An administrative fee of one-half of one percent (0.5%) will be assessed centrally for purchases under the contract. NYS will receive 0.5% of the sales to NYS. NASPO will receive 0.5% of the sales to all other participating States for administration of the procurement and resulting contracts.

IV. TERM OF THE CONTRACT

The initial contract will be established for five (5) years to May 31, 2010, with the option of two (2) and one (1) year extensions.

V. SOLICITATION AND CONTRACT DEVELOPMENT/ADDITIONAL INFORMATION

Solicitation and contract development has been accomplished in compliance with the NASPO Memorandum of Agreement, incorporated herein by reference.

Solicitation Publication Period

Bidders/offerors were given from January 16- date of bid publication- to March 29 to submit bid offering.

Solicitation Type and Evaluation Criteria

This bid is being evaluated based on:

1. Discount percentage offered
2. Reasonableness of price
3. Delivery time.
4. Existing sales to government entities of \$300,000/yr.
5. Product offered

Award(s): The solicitation permits multiple awards. Multiple awards made by Participating States for use in their regions will be administered by the Participating State

Additional Requested Information

We request each NASPO member, desiring to participate in this contract award, provide the following information along with this Intent to Contract:

1. Any known limitations on their State's ability to order commodities, such as those limitations that may arise because of the existence of mandatory price agreements.
2. The State-specific terms and conditions that will govern orders placed within the Participating State, or other significant terms and conditions that may be required on the Participating Addendum.
3. A draft participating addendum will be supplied to participating states. States requiring addition of significant terms and conditions to those already accepted by the contractors should attach them and submit to each contractor for signature. If no additional terms are needed Participating States should have the document signed by the contractors under the resulting awards. A copy of the signed agreement should be sent to the Lead State for their records

VI. PARTIES TO THIS AGREEMENT

The parties to this Agreement have affixed their signatures below in witness and in execution of this Intent to Contract, this _____ day of _____, 2005.

Printed Name and Title

Signature

State

Contact information- please list information for State contact that will interface for NYS regarding any contract issues.

State:	
Name:	
Phone number:	
Fax number:	
Email:	
Mailing address:	

For questions or comment please contact:

*Susan Wolslegel
NYS OGS Procurement Services
38th floor, Tower
Empire State Plaza
Albany, New York 12242
518 474-5052 (fax)
Phone 518 473-9441 (voice)
E-mail susan.wolslegel@ogs.state.ny.us.*

PARTICIPATING ADDENDUM

HAZARDOUS INCIDENT RESPONSE EQUIPMENT
NYS/NASPO Cooperative contract
Group 38232, Award 19745

MASTER AGREEMENT- required for each contractor under this award

Vendor Name Here _____

Contract Number _____

Participating Entity Name _____

1. **Scope**
(Briefly describe the jurisdiction of the governmental entity. If the jurisdiction includes all the governmental entities within an entire state, a statement to that effect will suffice)
2. **Changes:**
(Insert specific changes or a statement that no changes are required)
3. **Primary Contact:**
The primary participating entity contact for this participating addendum is as follows:
 - Name:
 - Participating Entity Name:
 - Address:
 - Telephone:
 - Fax:
 - E-mail:

The primary Contractor contact for this participating addendum is as follows:

Name:
Contractor:
Address:
Telephone:
Fax:
E-mail:

4. Vendor contract award number: PC _____

The Vendor contract number **MUST** be shown on all Purchase Orders issued against contract.

This Addendum and the Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Contract Award, together with its exhibits, shall not be added to or incorporated into this Addendum or the Contract Award and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Contract Award and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

Participating Entity:

By: _____
Name: _____
Title: _____
Date: _____

Contractor:

By: _____
Name: _____
Title: _____
Date: _____

When completed please send copy to:

*Susan Wolslegel
NYS OGS Procurement Services
38th floor, Tower
Empire State Plaza
Albany, New York 12242
518 474-5052 (fax)
Phone 518 473-9441 (voice)
E-mail susan.wolslegel@ogs.state.ny.us.*

STOLEN VEHICLE RECOVERY IN TEXAS IS ON THE RISE



In Texas, auto theft victims and their insurance agencies are fighting back with technology that knows a stolen vehicle when it sees one—The Mobile Plate Hunter-900® (MPH-900®) Automatic License Plate Reader. A special law enforcement vehicle recovery task force working with the National Insurance Crime Bureau (NICB) deployed one MPH-900 system in April 2008 and has greatly increased their vehicle recovery rate. The MPH-900 reads up to 1,500 license plates per minute, alerting officers within milliseconds of reading the plate of a stolen vehicle.

**One MPH-900® LPR
system can save
thousands of dollars in
a very short time.**

From April – December, 2008, the MPH-900 LPR:

- Assisted in the recovery of 78 stolen vehicles
- Aided 23 NICB member insurance companies by recovering vehicles before claims were paid

In the first five months in 2009, the MPH-900:

- Read 405,295 license plates—accurately
- Assisted in the recovery of 89 stolen vehicles
- Aided 38 NICB member insurance companies by recovering vehicles before claims were paid

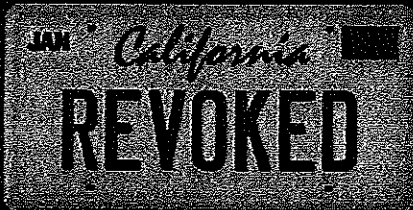
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MPH900
MOBILE PLATE HUNTER

STOLEN VEHICLE RECOVERY IN TEXAS IS ON THE RISE



**The Mobile Plate
Hunter-900®
dramatically increases
the number of suspended
and revoked drivers
removed from the road**

- Proactively—and without officer assistance—hunts for license plates belonging to suspended/revoked drivers, and vehicles designated as being equipped with an Ignition Interlock Device.
- Instantly recognizes those vehicles and alerts officers instantaneously so interdiction can take place immediately.
- Multiplies the force and effectiveness of every officer looking for suspended drivers.
- An estimated 40 million license privileges are revoked, suspended, or denied for serious traffic violations.
- 46% of drivers involved in fatal crashes who have previous suspensions and/or revocations were driving without a valid license.
- 50% of drivers involved in fatal crashes who had a previous DWI/DUI conviction were driving without a valid license.

*Let the MPH-900® Automatic License Plate Reader aid your public safety missions.
With superior algorithm technology, no other ALPR system comes close to its ease
of deployment, capabilities, and accuracy.*

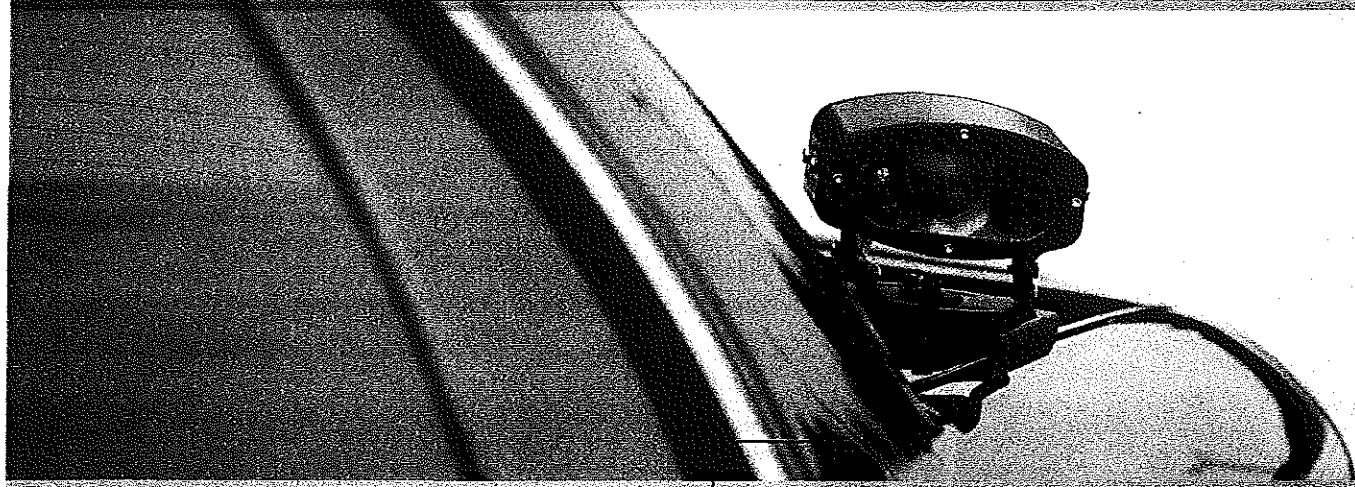
Source: NHTSA Traffic Safety Facts, 2006

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GET THE MOST ADVANCED AUTOMATIC LICENSE PLATE READER TECHNOLOGY AVAILABLE



The MPH-900® Is Critical To Many Law Enforcement Missions Today

ELSAG North America launched its Automatic License Plate Reader, the Mobile Plate Hunter-900® (MPH-900®), in the U.S. five years ago. It is already deployed in over five hundred agencies across the country. The dependable and accurate information provided by the MPH-900, in addition to ELSAG's 24/7 commitment to customer support have made it the preferred LPR technology in America.

No other system comes close to its ease of deployment, capabilities, and accuracy.

With 70% of all criminal activity in the U.S. involving a vehicle, and with an estimated 40 million license privileges revoked, suspended or denied, the MPH-900's automatic license plate reading capabilities are critical to addressing a variety of missions:

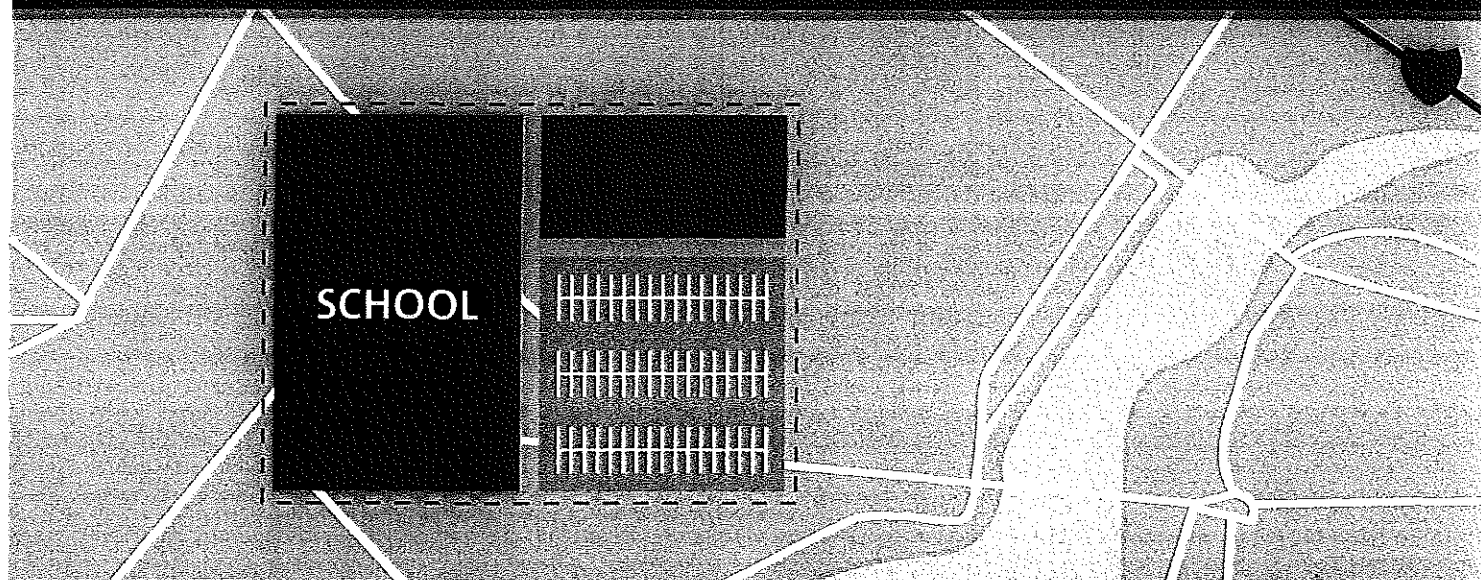
- Highway and traffic safety
- Homeland Security initiatives
- Recovery of stolen vehicles and license plates
- AMBER Alerts and missions related to missing and exploited children
- Safe school initiatives such as perimeter security and school bus safety
- Development and maintenance of Hot Lists
- Drug interdiction
- Gang and racketeering interdiction
- Collection of delinquent taxes, fines, and fees
- Securing restricted areas through access control, monitoring, and enforcement

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GEOFENCING CAPABILITIES OF THE MOBILE PLATE HUNTER-900®



The MPH-900® Geofence creates an invisible, virtual barrier around sensitive areas such as the school shown above. ELSAG's Geofence software integrates with both fixed and mobile MPH-900 cameras.

In a fixed deployment, cameras are mounted on buildings or poles near the area being protected. When the car of a suspect individual, such as a sex offender, crosses the Geofence, an alarm will instantaneously be sent to a police station, patrol vehicle, or the PDA of a specific officer, allowing them to take immediate action.

In a mobile deployment, if a patrol vehicle using the MPH-900 with Geofence software approaches the car of a suspect individual within the protected area an alarm will sound and the officer can interdict.

- Provides real time information that aids in placing suspect at a scene
- Geo-mapping provides exact locations of each license plate captured
- Processes parked or moving vehicles, day or night, in any weather
- Allows officers to be better informed as they conduct regular area patrols
- Backup units can be deployed more efficiently

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LAW ENFORCEMENT LEADERS APPLAUD THE MPH-900®

"You don't have to be looking for these cars. The cameras will find them for you."

-Chief John Romero, Lawrence Police Department, MA

"It's a useful law enforcement tool because it will return license plates with violations while on routine patrol. It's a good, all-around investigative tool for law enforcement."

-Chief Alan P. Mulkin, Canton, NY Police

"I was blown away by its ability to grab scofflaws. It's well worth its \$21,000 price tag."

-Mayor Timothy Stewart, New Britain, CT

"As a tax collector and somebody who is really enthusiastic about technological advancements, I am thrilled with ELSAG North America's MPH-900. It has made my job much more efficient and even more exciting [to collect over \$2.6 million in back taxes in 18 months]."

-C.J. Cuticello, New Haven, CT Tax Collector (retired)

"From the time that you drive by to the time it picks up the plate, it checks through a database and tells you if there's any wants or warrants associated with the license. It's just an unbelievable tool."

-Sgt. Scott Goodman, Jackson County, MO Sheriff's Department

"They were able to coordinate GPS positions and time, and place that car in front of the house shortly before the alarm was raised with the local fire department. It was a substantial piece of evidence used in the trial [of a 2007 killing of a Fishkill couple and their three children]."

-Pete Kontos, Senior Investigator, New York State Police

"We happened to pass by and alerted on a vehicle license of a sex offender that was in our state that wasn't registered. So that's another thing that the system affords you, and, you know, what is that worth when you're talking about peace of mind?"

-Richland County Sgt. Flynn Tanner

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LAW ENFORCEMENT LEADERS APPLAUD THE MPH-900®



"Law enforcement constantly tells us that LPRs are one of the top kinds of law-enforcement technology that are making huge inroads in their ability to fight crime. They are the best technical advancement for law enforcement since DNA. License-plate readers capture the DNA of the roadway."

—Denise O'Donnell, New York State Deputy Secretary for Public Safety

We are proud to be associated with some of the finest law enforcement agencies in the country. We will continue to support them and their missions by keeping our Mobile Plate Hunter-900® Automatic License Plate Reader at the forefront of law enforcement technology advancements.

"Working with the MPH-900... is like fishing with dynamite... It's tremendous."

—Roger Vanderpool, Arizona Department of Public Safety Director

"Three years ago, all I had in my car was a radio to talk to a dispatcher, and I had to wait my turn. If I was lucky, I could run 10 vehicles a day. Now, with the plate reader and my computer, I've had days when I've read over 8,000."

—David Callister, Arizona DPS Border Crimes Unit Officer

"The potential for this thing is just astronomical."

—Joseph Faughnan, Chief of Police, Clinton, CT

"We're able to scan more vehicles than what the human eye can scan."

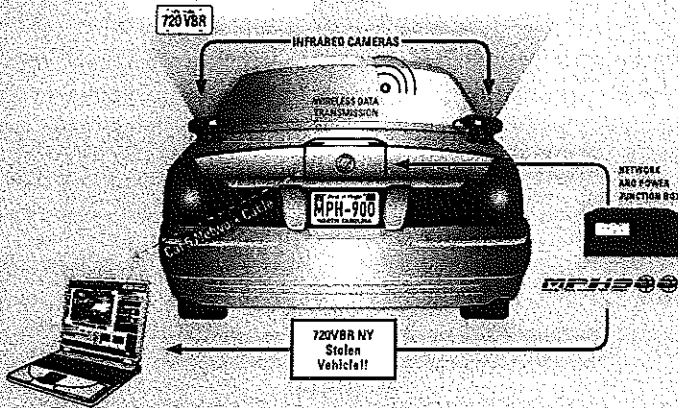
—Captain Dan Kaliszak, Baltimore County Police

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HOW THE MPH-900® WORKS



The MPH-900® Camera Range And Performance

- The ELSAG Mobile Plate Hunter—MPH-900 Operates at up to 120 MPH passing and closing speeds
- Works day or night, in any kind of weather
- Only LPR that reads plates from all 50 states including flat and red character plates
- Performs ambiguous searches to improve accuracy
- Alerts within milliseconds if a vehicle is suspect
- Features multi-level alarms for prioritization—Wants, Warrants, Amber Alerts, etc.
- Can be configured with a variety of different camera ranges
- Can be configured to remotely alarm to an email recipient
- Can operate with data from different sources and be updated on the fly

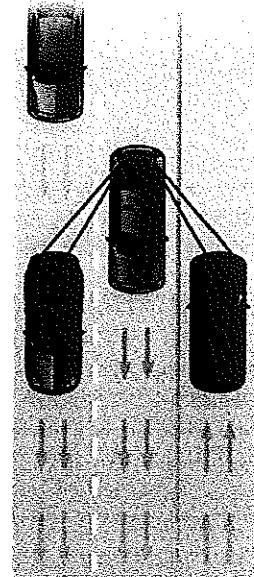
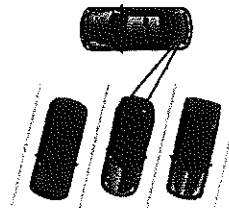
The MPH-900® In Action

Automatic License plate recognition cameras are attached magnetically to the body of the patrol car.

- 1 Officers on highways, using cameras to scan plates of passing cars.

- Cameras can read plates from fast-moving vehicles.
- Locations and times of captured plates are stored.

Cameras can also scan in parking lots.



- 2 An infrared camera captures images of the plate.

- 3 A computer reads the plate characters and compares them with crime databases.



000-01T8

Officers are alerted of a match.

Database
Y01-N010
000-01T8
P93-F6L4
400-591T

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GET THE MOST ADVANCED AUTOMATIC LICENSE PLATE READER TECHNOLOGY AVAILABLE



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No other system comes close to its ease of deployment, capabilities, and accuracy.

With 70% of all criminal activity in the U.S. involving a vehicle, and with an estimated 40 million license privileges revoked, suspended or denied, the MPH-900's automatic license plate reading capabilities are critical to addressing a variety of missions:

- Highway and traffic safety
- Homeland Security initiatives
- Recovery of stolen vehicles and license plates
- AMBER Alerts and missions related to missing and exploited children
- Safe school initiatives such as perimeter security and school bus safety
- Development and maintenance of Hot Lists
- Drug interdiction
- Gang and racketeering interdiction
- Collection of delinquent taxes, fines, and fees
- Securing restricted areas through access control, monitoring, and enforcement

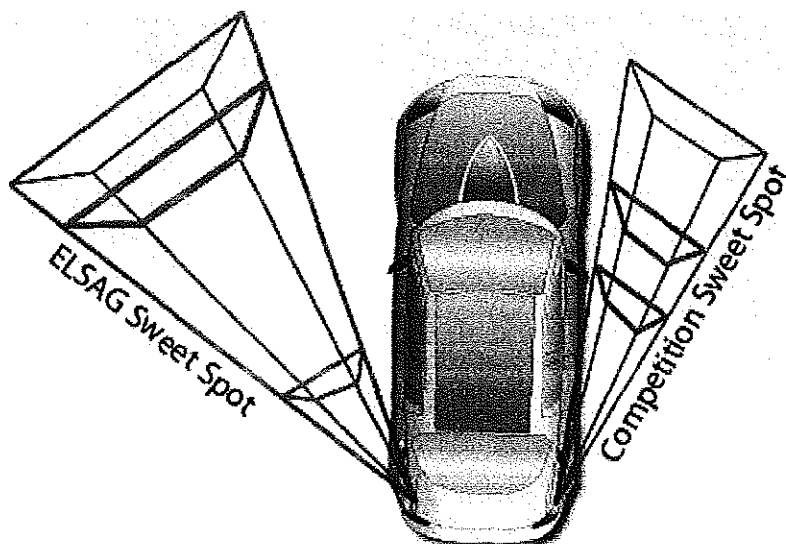
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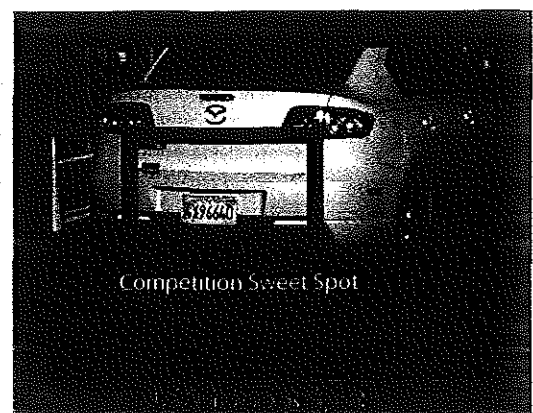


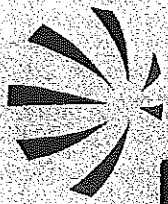
ELSAG AGAINST THE COMPETITION

	Elsag	LPR-B	LPR-C	LPR-D
Cameras				
Digital Signal	YES	No	No	No
Progressive HD	YES	No	No	No
DSP Processing	YES	No	No	YES
Nitrogen Sealed	YES	No	No	No
Permanent Install Kits	YES	YES	YES	No
Light Bar Mount Kit	YES	YES	No	No
1000+ US Cameras Deployed	YES	No	No	No
Regulatory Cerifications	YES	YES	?	No
Flat Plate Reading	YES	No	No	No
High Accuracy w/ RED & Green Letters	YES	No	No	No
CPU				
No MDT CPU Processing	YES	No	No	No
MDT Thin Client (Viewer Only)	YES	No	No	No
Text to Voice Alarming	YES	No	No	No
Small Footprint	YES	No	No	YES
Corporate Info				
Direct US Support Team	YES	YES	YES	No
500+ Paying US Customers	YES	No	No	No
24 Hour Hotline	YES	No	No	No
Self Manufactured	YES	YES	No	No
Made In The USA	YES	YES	No (UK)	No (Canada)
Features				
Geo Fencing	YES	No	No	No
Multiple Hotlist Management	YES	YES	YES	YES
Enterprise Scalable	YES	No	No	YES



Sweet Spot Comparison





ELSAGNorthAmerica

A Finmeccanica Company



ELSAG North America Is All About The Numbers . . .

50 US States

614 US Agencies

1,600+ US Deployments

6,000+ Worldwide

including recent additions in Australia, India and Malaysia

5,000+ US Arrests

9,000+ US Stolen Recoveries

120,000,000+ US Plates Captured

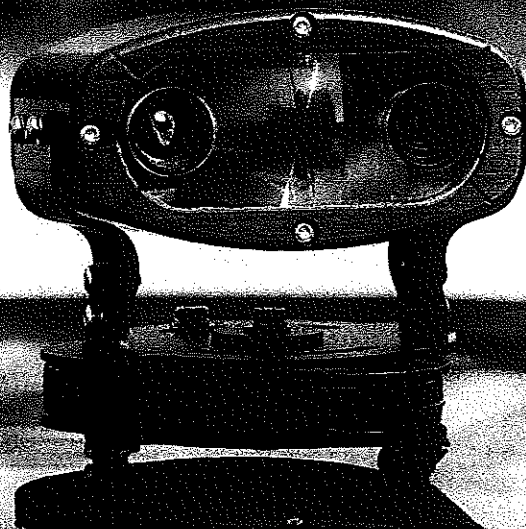
Up Front Pricing: No Hidden Costs

Agency:	New Britain, CT Police Department
LPR System:	1 ELSAG MPH-900 2 Camera System
Data:	NCIC and State DMV Registered Vehicle Data
Mission:	4 - 4 hour patrols
Results:	• 123 Suspended and Revoked arrests • 3 Stolen vehicles recovered (2 occupied) • \$24,000 of parking ticket fines collected

YOUR MISSION. . . IS OUR MISSION

www.elsag.com ♦ 1-866-9-MPH900

A SMALLER CAMERA GIVES THE MPH-900® AUTOMATIC LPR TECHNOLOGY MORE FLEXIBILITY



ELSAG's new AD3 camera is now much smaller, adding more flexibility to the Mobile Plate Hunter-900®, the most accurate Automatic License Plate Recognition technology available.

The AD3 camera is:

- 43% smaller and more slender
- Retains the same commanding accuracy which has made the MPH-900 the preferred ALPR technology across the country
- Can be custom mounted to your specifications

For more information about the MPH-900® or how to obtain the new AD3 cameras for your MPH-900 systems, please call 866.9.MPH.900.

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COLLECT PARKING FINES EASILY WITH THE MOBILE PLATE HUNTER-900®



College and university campuses are challenged each day by limited parking and enforcement. Collecting fines from parking scofflaws can help reduce the number of repeat offenders. Placing boots on cars is effective, but you have to find the vehicle first. Let the MPH-900® help your campus identify vehicles and parking scofflaws quickly and easily.

The MPH-900® License Plate Reader is a highly effective tool in collecting parking fines.

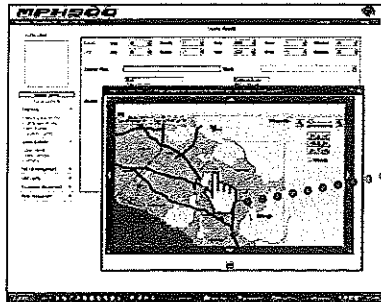
- Cal State University, Fullerton purchased one MPH-900 License Plate Reader in August, 2008 and collected enough fines by January, 2009 to cover the nearly \$20,000 cost of the system.
- Cal State University, Northridge conducted a 2-hour demonstration before purchasing two MPH-900 systems. During the demo, the MPH-900 identified five chronic parking violators. Boots were placed on the vehicles resulting in the collection of over \$3,000.
- Arizona State University conducted a 90-minute demonstration before purchasing two MPH-900 systems. During the demo, the MPH-900 identified 82 chronic parking violators. Had ASU had a sufficient number of boots to place on the vehicles, they would have collected over \$10,000.

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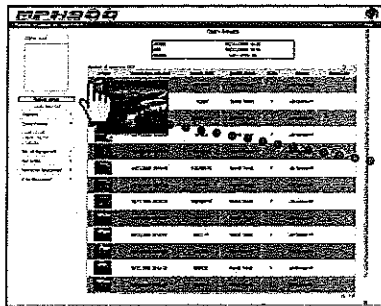


The ELSAG Operations Center's intuitive interface requires little training. Easy to use screens provide a simple way to perform analysis.



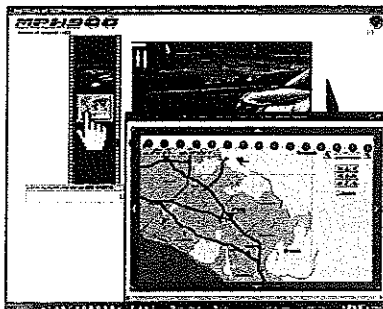
Point-and-click makes searching easy.

Simply place the cursor over the area that you want to search and click.



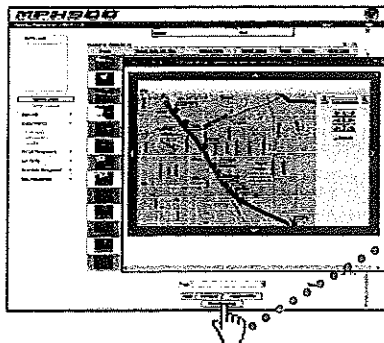
Thumbnail photos allow quick determination of vehicle of interest.

Positioning the mouse over the thumbnail picture instantly creates a larger picture.



Integrated mapping shows vehicle position.

Clicking on the map icon displays the location of the read on a map.



Instantly map all of the plates that you searched for.

Clicking on "Show all on map" displays all of your searches on a map—to help you determine if these vehicles were in the area under investigation.

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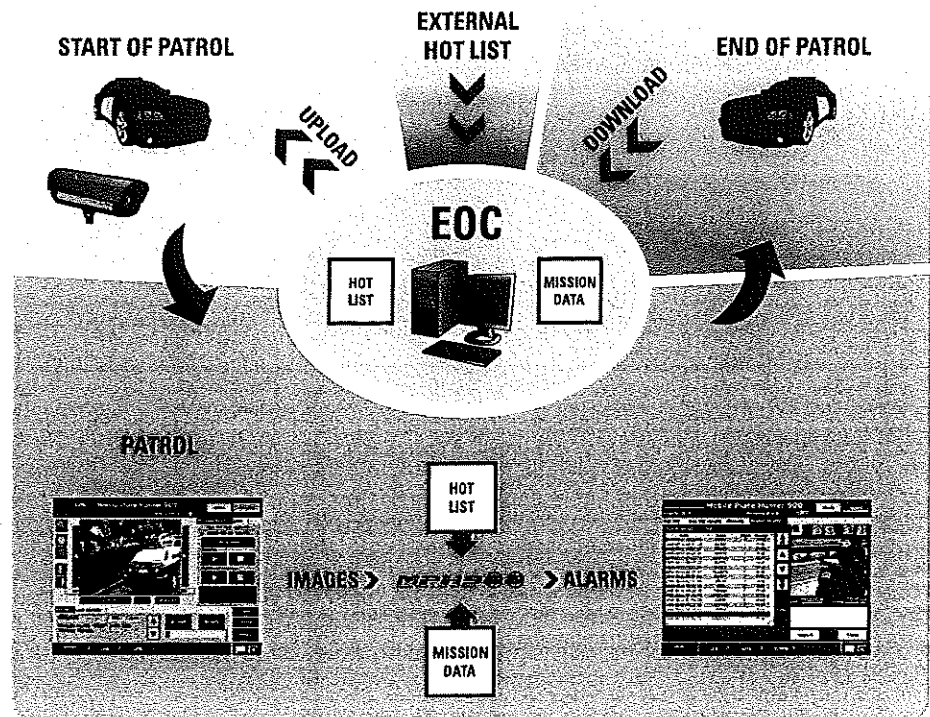


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North America
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THE ELSAG OPERATIONS CENTER™ COLLECTS, ANALYZES, AND MANAGES ALL YOUR LPR DATA



Your agency's LPR units collect vast amounts of data that help resolve issues in real time, as well as provide critical intelligence to aid investigations. The ELSAG Operations Center™ is the brain that manages all of these intelligence assets. It runs automatically without user intervention.



Features of the ELSAG Operations Center™

- Communicates with all cars, cameras, and tactical operations desks in your domain.
- Collects, analyzes, and manages data automatically, dramatically reducing clerical tasks.
- Performs intelligence analysis for ALPR based activities in your domain.
- Monitors the "state of health" of all units ensuring that each is current with up-to-date information.
- Allows you to close more cases faster with at-your-fingertips data and intelligence.
- Prevents loss or corruption of data.

ELSAG™

OPERATIONS CENTER

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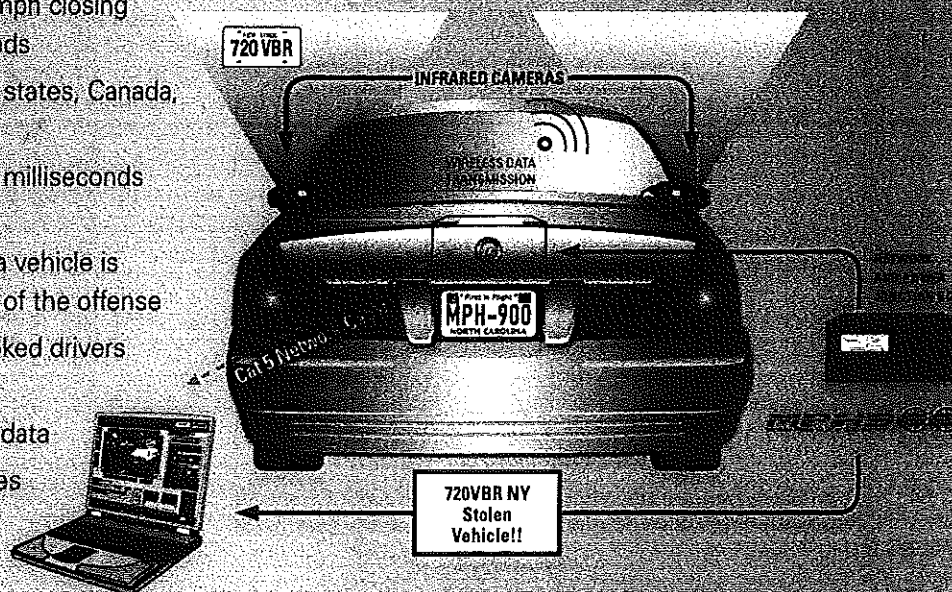


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THE MPH-900® IS THE MOST ACCURATE ALPR SYSTEM AVAILABLE

Let the MPH-900® provide you with real time knowledge and post-action criminal intelligence that can lead to safer interdictions, probable cause, and undisputable evidence.

- Captures up to 3,600 reads per minute, day or night
- Processes parked and moving vehicles across 4 lanes of traffic
- Captures plates at up to 120 mph closing speeds and 75+ passing speeds
- Recognizes plates from all 50 states, Canada, and Mexico, day or night
- Finds suspect vehicles within milliseconds of passing them
- Alerts officers immediately if a vehicle is suspect, indicating the nature of the offense
- Identifies suspended and revoked drivers before they cause a crash
- Captures criminal intelligence data
- Criminal intelligence capabilities aid in:
 - Witness identification*
 - Watch list development*
 - Placing suspect at a scene*
 - Terrorist interdiction*
 - Pattern recognition*
- Enhances effectiveness of Amber Alerts
- Secures sensitive areas with Geo-fencing
- Increases revenues by collecting delinquent taxes, fees, and fines



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MPH900

THE MPH-900® AUTOMATIC LPR SYSTEM STOPS SUSPENDED & REVOKED DRIVERS BEFORE THEY CAUSE A CRASH



**The Mobile Plate
Hunter-900®
dramatically increases
the number of suspended
and revoked drivers
removed from the road**

- Proactively—and without officer assistance—hunts for license plates belonging to suspended/revoked drivers, and vehicles designated as being equipped with an Ignition Interlock Device.
- Instantly recognizes those vehicles and alerts officers instantaneously so interdiction can take place immediately.
- Multiplies the force and effectiveness of every officer looking for suspended drivers.
- An estimated 40 million license privileges are revoked, suspended, or denied for serious traffic violations.
- 46% of drivers involved in fatal crashes who have previous suspensions and/or revocations were driving without a valid license.
- 50% of drivers involved in fatal crashes who had a previous DWI/DUI conviction were driving without a valid license.

*Let the MPH-900® Automatic License Plate Reader aid your public safety missions.
With superior algorithm technology, no other ALPR system comes close to its ease
of deployment, capabilities, and accuracy.*

Source: NHTSA Traffic Safety Facts, 2006

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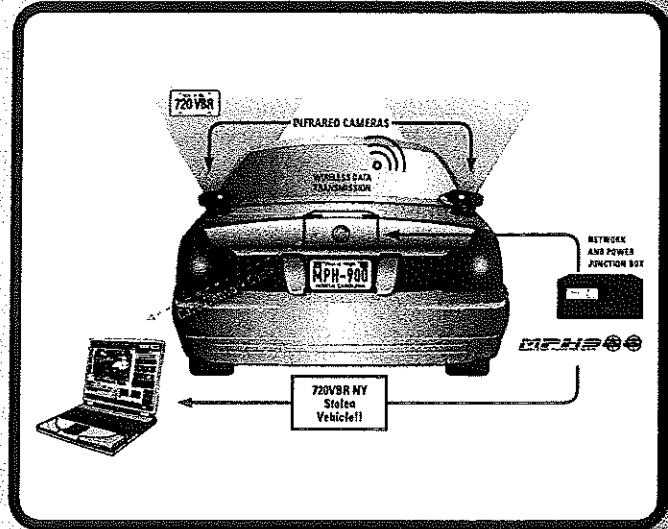
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ELSAG NORTH AMERICA: DEVELOPERS OF THE MPH-900® AUTOMATIC LICENSE PLATE READER

Fact Sheet (Continued)

- 6** The MPH-900® has an installed user base of over 1,000 successful deployments across more than 500 agencies in 34 states throughout North America.
- 7** The Mobile Plate Hunter-900 system is made up of progressive infrared cameras, a processing unit and proprietary software, which allows officers to capture license plate images and instantaneously compare them with millions of "hot list" records to identify vehicles of interest on the spot.
- 8** The MPH-900 can be mobile or fixed. For mobile systems, cameras are mounted to police vehicles while cameras for fixed systems are mounted to gates, bridges, overpasses or other structures.
- 9** Proprietary Operations Center software allows command centers to supervise a network of hundreds of fixed and mobile systems so all field units can work together with increased efficiency and effectiveness.
- 10** The MPH-900 significantly increases officer safety by eliminating the guesswork associated with suspect vehicle identification and interdiction. When the MPH-900 matches a license plate to an entry on a "hot list," it indicates the nature of the crime or infraction associated with that specific suspect vehicle. This allows officers to prepare for safe interdiction before approaching the suspect vehicle.
- 11** The information gathered by the MPH-900 (color image of license plate and back of car, date and time stamps, GPS coordinates) can also be stored for analysis at any time. Reviewing data for relevant periods of time can help lead to witness identification, hot list development, pattern recognition, and terrorist interdiction.



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ELSAG NORTH AMERICA: DEVELOPERS OF THE MPH-900® AUTOMATIC LICENSE PLATE READER



Fact Sheet

1 Contact Information:

ELSAG North America, LLC
412 Clock Tower Commons, Brewster, NY 10509
Telephone: 845.278.5425

- Mark Windover, President & CEO
- Nate Maloney, Director of Marketing & Communication

2 ELSAG North America is owned by ELSAG-Datamat, SPA, a Finmeccanica company, and was formed in 2004 as Remington ELSAG Law Enforcement Systems, a joint venture between Remington Arms and ELSAG Datamat. The company's purpose was to focus on the development and North American distribution of proprietary license plate recognition technology.

3 In October 2007, Remington ELSAG Law Enforcement Systems was wholly purchased by Finmeccanica, a global leader in defense and security solutions. The new name is ELSAG North America Law Enforcement Systems.

4 ELSAG North America's goal is to support law enforcement in their missions of public safety and homeland security with License Plate Recognition capabilities and other related technologies aimed at advancing and expanding those missions.

5 ELSAG is marketing its proprietary License Plate Recognition technology in the US under the brand name Mobile Plate Hunter-900® (MPH-900®).

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BENEFITS OF LEASING

- No fees or down payments
- Operating and capital leases available
- Off balance sheet financing
- Shipping, training, installation, warranties—all can be included
- Multiple acquisitions over time can be bundled into one lease
- Lease end ownership of equipment

Estimated Mears Leasing Costs*

Lease Amount	36 Months	48 Months	60 Months
\$25,000	\$750.75	\$578.25	\$475
\$50,000	\$1,501.50	\$1,156.50	\$950
\$100,000	\$3,003	\$2,313	\$1,900
\$150,000	\$4,504.50	\$3,469.50	\$2,850
\$200,000	\$6,006	\$4,626	\$3,800
\$250,000	\$7,507.50	\$5,782.50	\$4,750
\$500,000	\$15,015	\$11,565	\$9,500
\$1,000,000	\$30,030	\$23,130	\$19,000

**As of October 30, 2009. Based on factors per \$1000.00; 36 months @ \$30.03 per, 48 months @ \$23.13 per, and 60 months @ \$19.00 per.*

For more information on leasing, please contact Nate Maloney, Director of Marketing and Communications at 1-866-9-MPH900.



ELSAG North America
412 Clock Tower Commons
Brewster, NY 10509
1.866.9.MPH.900 elsagna.com

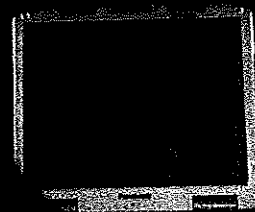
The Bancorp Bank



Mears Motor Leasing
3905 El Rey Road
Orlando, FL 32808
386.864.7671 mearsleasing.com

MPH-900®

LEASING IS AN OPTION



Having Trouble *Funding* The MPH-900®? Have you Thought About Leasing?

Much like leasing your department's copier or fax machine, you can now lease the Mobile Plate Hunter-900®. ELSAG North America has teamed up with Mears Motor Leasing to offer partner agencies an affordable way to implement ALPR.

Mears Motor Leasing was founded in 1952. As a division of The Bancorp Bank, Mears has the financial tools available to market extremely competitive lease programs to both its Commercial and Municipal customers.

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INTERNATIONAL ASSOCIATION OF CHIEFS OF POLICE

RESOLUTION

Adopted at the 114th Annual Conference
New Orleans, Louisiana
October 16, 2007

SUPPORT FOR LICENSE PLATE READER SYSTEMS

*Submitted by the Narcotics & Dangerous Drugs Committee
NDD.020.a07*

WHEREAS, effective anticrime programs are effective antiterrorism programs; and evidence indicates that terrorist organizations which are funded in part by the sale of illegal drugs adds a new dimension to the need for continued investigation of narcotics related crime; and

WHEREAS, license plate reader and related digital photographing systems at border checkpoints incorporate the use of technology that provides a searchable database, including associated photographic images; license plate information; and statistical data such as date, time, and entry lane; and

WHEREAS, license plate reader systems and related digital photographing systems, working in combination with existing law enforcement databases, have the potential capability of identifying conveyances used for illegal activity, including the transportation of drugs and bulk cash; and

WHEREAS, law enforcement intelligence information may be shared more efficiently through greater use of technology and information sharing programs such as license plate reader systems to help ensure that investigative links are made to organized drug trafficking and related crime to the maximum extent possible; and

WHEREAS, all countries are encouraged to use technology such as license plate reader and related digital photographing systems, where practical, to share appropriate law enforcement information; and

WHEREAS, license plate reader and related digital photographing systems provide law enforcement with important tools necessary to combat all types of crime and is particularly useful in combating narcotics trafficking; and

WHEREAS, a significant commitment of resources will be required by federal, state, and local law entities to fully take advantage of this emerging technology; now, therefore, be it

RESOLVED that the International Association of Chiefs of Police duly assembled at its 114th Annual Conference in New Orleans, Louisiana, strongly encourages the U.S. Congress to fully fund license plate reader and related digital photographing systems, including interrelated

information sharing networks, for the northern and southern borders of the United States; and, be it

FURTHER RESOLVED that all countries are encouraged to use like technology, to the extent possible, to share appropriate law enforcement information; and be it

FURTHER RESOLVED that the IACP supports the development of a comprehensive License Plate Reader guide for law enforcement executives that addresses current technologies; best practices; privacy issues, legal implications, and open source data systems.

TONY HAMRICK

From: Greg Leimone [greg.leimone@elsagna.com]
Sent: Monday, March 17, 2008 10:24 AM
To: TONY HAMRICK
Subject: RE: Follow-up
Attachments: Chris Battista.vcf; Julie Kidd.vcf; Mark Lang.vcf

Did I forward the contacts with NCDOJ to you? If not, here they are.

Chris Battista
NC Dept. of Justice

(919) 662-4900 (work)
(919) 441-6826 (home)
cbattista@ncdoj.gov

Julie Kidd
NC Dept. of Justice

(919) 441-6856 (work)
jkidd@ncdoj.gov

Mark Lang
NC Dept. of Justice

mlang@ncdoj.gov



Greg Leimone
Regional Operations
Manager
Cell: 336 207 3928
www.elsagnorthamerica.com

From: TONY HAMRICK [mailto:tony.hamrick@highpointnc.gov]
Sent: Monday, March 17, 2008 10:22 AM
To: Greg Leimone
Subject: RE: Follow-up

I have left a couple messages with Sean Gray in Charlotte, but he has not returned my calls.

Captain Tony Hamrick

From: Greg Leimone [mailto:greg.leimone@elsagna.com]
Sent: Monday, March 17, 2008 8:51 AM
To: KENNETH SHULTZ; TONY HAMRICK
Subject: Follow-up

Hello:

I just wanted to follow up with you both to see if there was any successful progress made with the NCIC download? I met with the NC SHP last week and DMV and things are moving along nicely. I believe we will see LPR in a large number of NC agencies by year end.

Have a great week.

Greg



Greg Leimone
Regional Operations Manager
Cell 335.207.3028
Customer Service 856.9MPH900
412 Clock Tower Commons
Brewster, NY 10509
www.elsagnorthamerica.com

2008 MARCH 17 08:51 AM

TONY HAMRICK

From: Greg Leimone [greg.leimone@elsagna.com]
Sent: Friday, April 04, 2008 4:51 PM
To: TONY HAMRICK
Subject: LPR Data

Hello Captain:

I have made some headway on the data download and will know more by the first of next week. As soon as I get this last piece of information, I would like to come by and sit down to discuss it with you. (if that is ok). Please let me know if this works and is convenient for your schedule. I know with Market going on, it is a crazy time for HP, so we can hold off for a week or two if necessary.

Thanks and have a great weekend.

Greg



Greg Leimone
Regional Operations Manager
Cell 335.267.3028
Customer Service 866.9MPH000
412 Clock Tower Commons
Brewster, NY 10509
www.elsagnorthamerica.com

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Unprecedented LPR Technology

Information is Power. With 70% of all crime connected to a vehicle, deploying the MPH-900—the most advanced License Plate Recognition technology available—to assist with a wide range of missions will help your agency realize remarkable successes. The MPH-900 arms Law Enforcement with real time knowledge and post-action criminal intelligence increasing the day-to-day productivity of individual units, and

giving agencies the power to make the difference between life and death in a crisis.

This system is proving to be a force multiplier so powerful that its positive impact on the safety and security of our communities is definite and immediate.

→ Stolen Vehicle /
Amber Alert

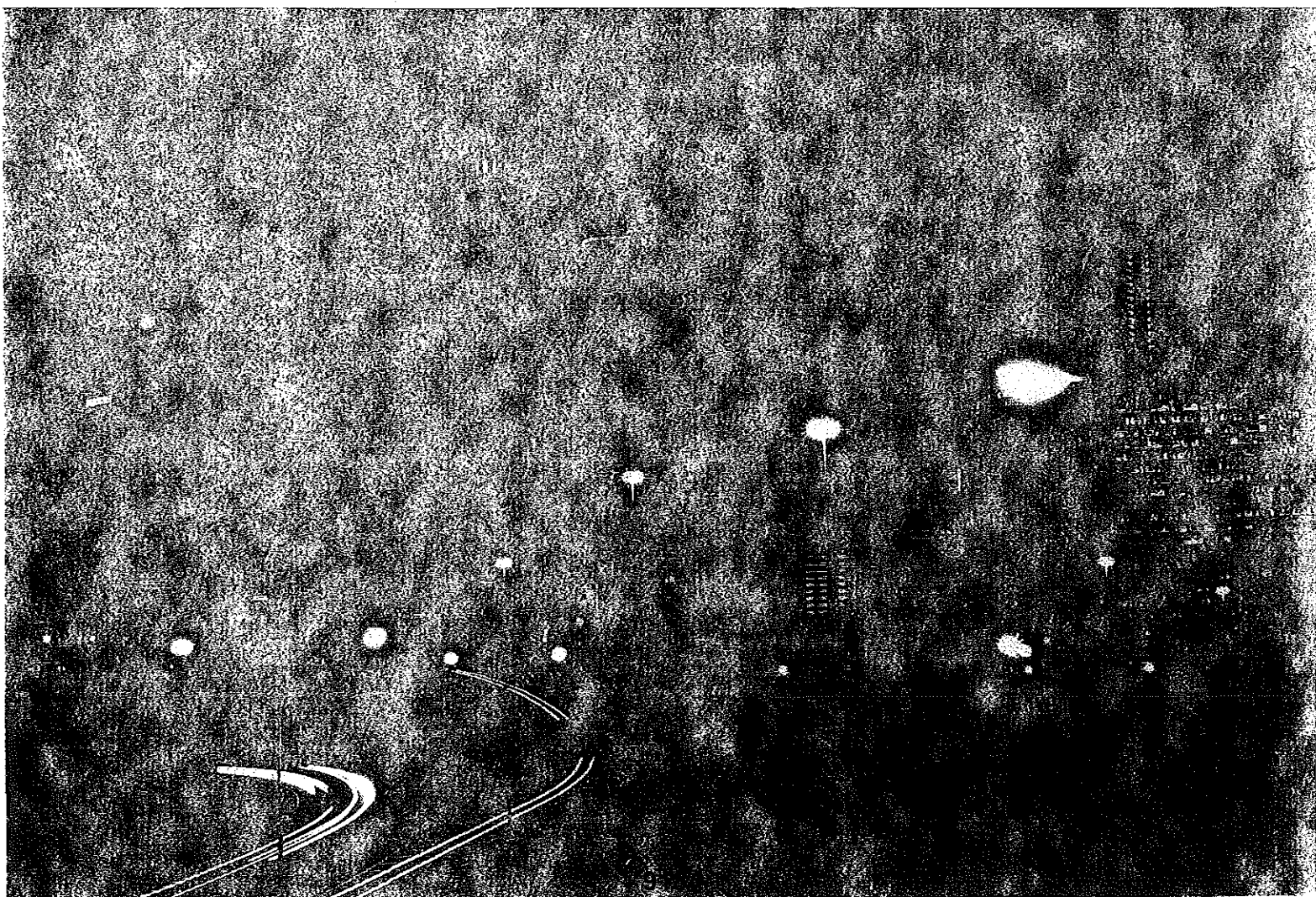
→ Suspended
Motorist

→ Stolen Tag

→ Scofflaws

→ Wanted or Missing
Persons

MPH-900
Mobile Plate Hunter 900 Series

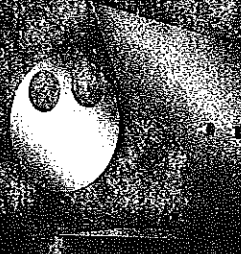
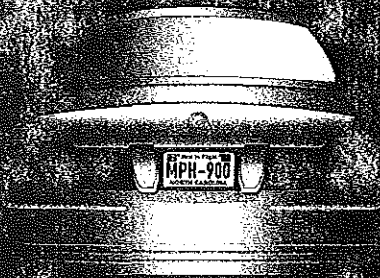


MPH-900

Proprietary infrared cameras, a processing unit, and proprietary software allow officers to capture license plate images and instantaneously compare them with millions of Hot List records to identify vehicles of interest.

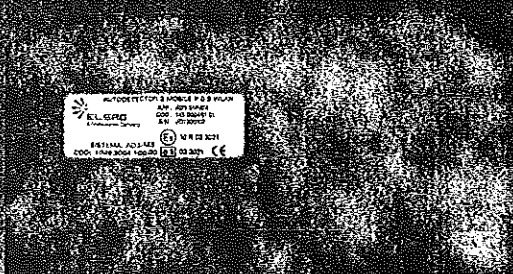
Cameras

Mobile cameras are mounted to police vehicles. Fixed cameras are mounted to bridges, gates, or overpasses.



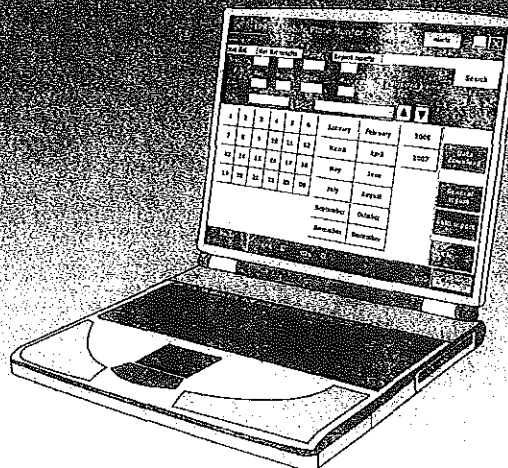
Processing Unit

40 GB unit capable of wireless data transmission.



Proprietary Command Center Suite Software

Allows Command Centers to network and organize hundreds of fixed and mobile MPH-900 units.



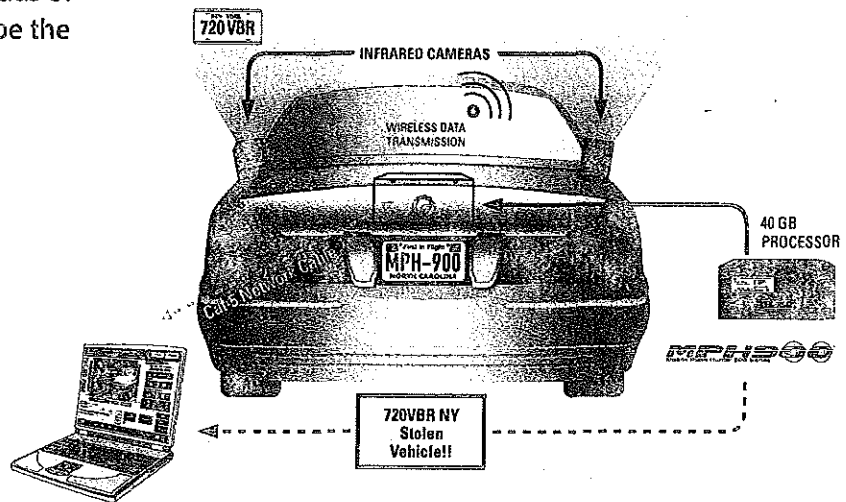
MPH-900

Mobile Plate Hunter 9000 Series

Real-Time Technology

Real-time information greatly increases the odds of resolving issues and in severe situations can be the difference between life and death.

- Captures 1,500 license plate images per minute reading all 50 States, Canada, and Mexico
- Processes parked and moving vehicles across up to 4 lanes of traffic, day or night, in any weather
- 120 MPH closing speeds, 75+ MPH passing speeds
- Alerts officers within milliseconds if a vehicle is suspect



Criminal Intelligence Support

The MPH-900 captures thousands of license plates during a shift. Data recorded for each includes date and time stamp, photo of vehicle and immediate area, and GPS coordinates. After Action Analysis of this data from relevant periods of time can lead to...

- Witness identification
- Placing suspect at a scene
- Pattern recognition
- Watchlist development
- Terrorist interdiction

Officer Safety

When The MPH-900 reads a license plate that matches a Hot List file, officers are alerted immediately. The alert communicates the nature of the crime or infraction associated with the plate so officers understand the risk associated with that interdiction before ever getting out of the car.

Hot List Updating

Hot Lists are more up to date than ever before. They can be updated manually by officers in the field at any time. They can also be updated by the Command Center and transmitted to field units wirelessly.

Geo-mapping

With GPS coordinates provided by the MPH-900, exact locations of each license plate captured can be determined quickly in situations when every minute counts.

Aiding Law Enforcement With Remarkable Technological Advantages

Command Center Suite Software

Command Centers supervise a network of hundreds of fixed and mobile systems so all field units can work together quickly and efficiently.

Updates to Hot Lists are communicated faster

Patrol units are more informed and can work in sync

Tracking and pursuit of suspect vehicles can be carried out with the highest level of strategy, communications and teamwork

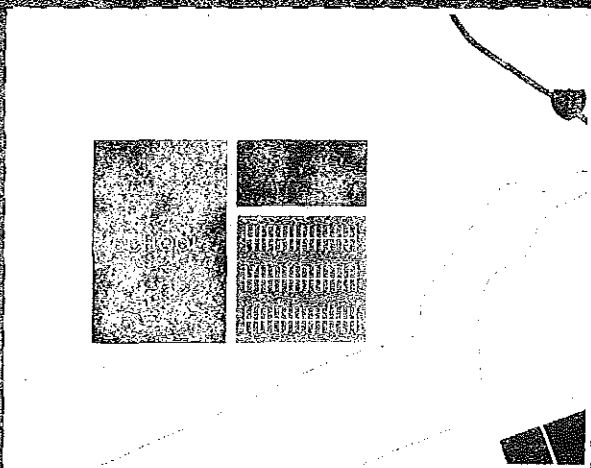
Backup units are deployed more efficiently

Case open-to-close times are minimized

Data captured by each MPH-900 system can be downloaded to the Command Center and stored for later review, aiding investigations



Geo-fencing



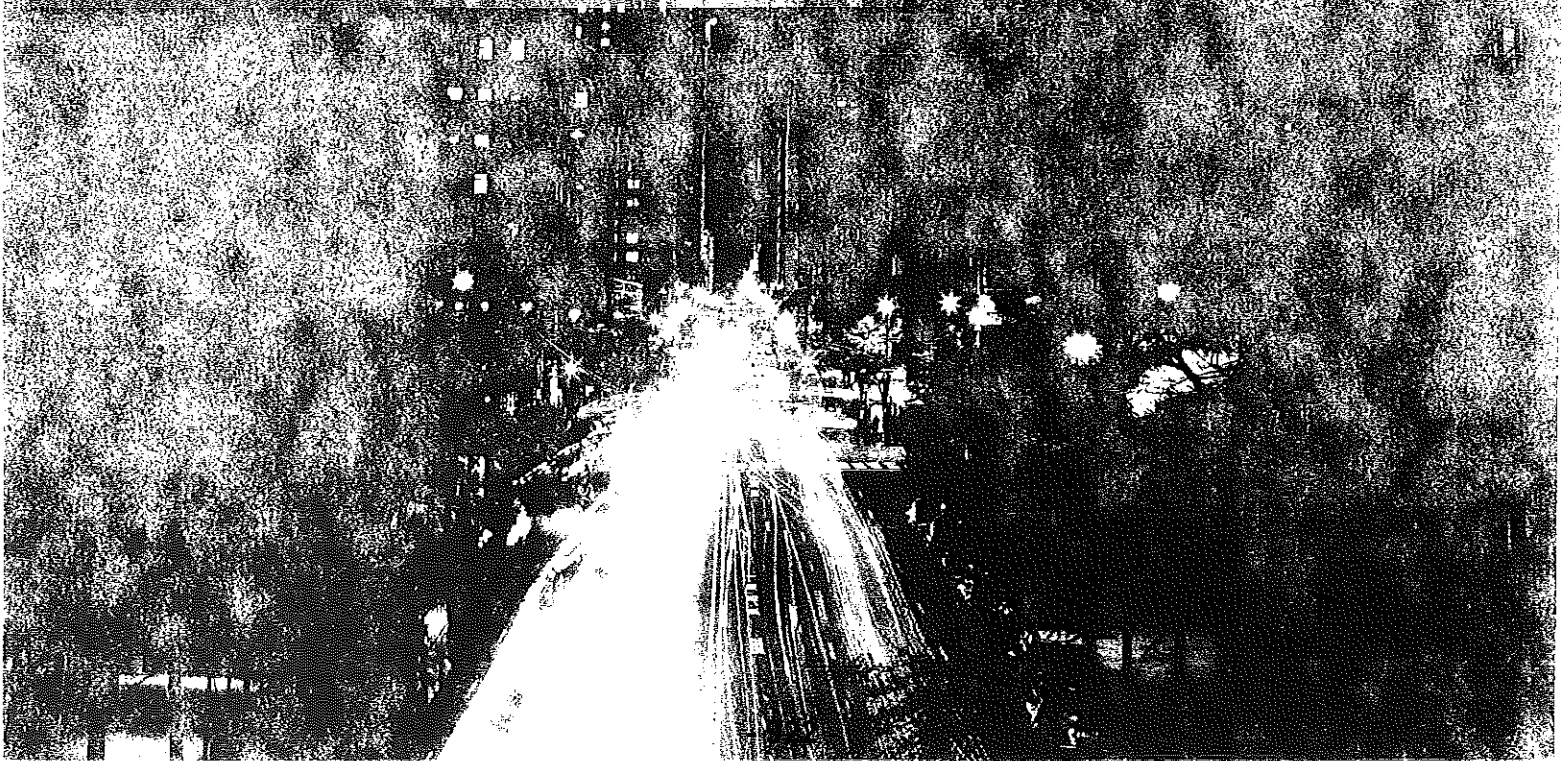
Let the MPH-900 keep an eye on sensitive areas, such as a school, by creating a virtual barrier around its perimeters. If cars associated with suspect individuals cross the geo-fence, officers will know immediately and can respond appropriately.

Amber Alert Generator

When a partial plate number is all you have, the Amber Alert Generator will create a list of all the possibilities for the complete plate number. This list can be added to a current Hot List, allowing officers to compare new reads against it. If there's a match, the suspect vehicle can be verified as legitimate or false. This capability can mean the difference between life and death. There is an Amber Alert Generator available for every state.

Homeland Security

Homeland Security applications of the Mobile Plate Hunter 900, Fixed Plate Hunter 900 and Command Center Suite software are creating a powerful security force across the country. A combination of patrol car-mounted systems and fixed systems (mounted to bridges, gates and other high traffic areas) can help keep a tight watch on entire cities, ports, borders and other vulnerable areas. Even cargo container identifications can be read from cameras on aircraft 1,500 feet in the air. And every camera is capturing critical data such as color photos, date and time stamps, as well as GPS coordinates on every vehicle that passes or is passed by. This information creates an incredible database that can provide a wealth of clues, aiding Criminal Intelligence efforts.



Our technologies are at work across the nation.

Deployments of the MPH-900 are increasing rapidly. Our technologies are being used by state and federal Law Enforcement Agencies all across the country. For information about how to bring the MPH-900 and related products to your agency, call 866.9MPH900. Several procurement contracts are available. For more information about procurement contracts and all Remington ELSAG technologies, visit www.remingtonelsag.com.

MPH-900 Capabilities Video

View this brief flash video for a more in-depth understanding of how the MPH-900 works.

