



STATE OF DELAWARE
DEPARTMENT OF TRANSPORTATION
800 BAY ROAD
P.O. Box 778
DOVER, DELAWARE 19903

SHAILEN P. BHATT
SECRETARY

August 15, 2012

Mr. Richard H. Morse
American Civil Liberties Union of Delaware
100 West 10th Street, Suite 603
Wilmington, DE 19801

RE: FOIA Request 12-0287
Automatic license plate readers

Dear Mr. Morse:

By email dated July 30, 2012, you made a request under the Delaware Freedom of Information Act (FOIA) for records pertaining to Automatic License Plate Readers (APLRS). In response to the numbered paragraphs of your requests:

1. The Department of Transportation, Division of Motor Vehicles (DMV) has no records which are responsive to your request. No federal funds were sought or used by DMV for the purchase of license plate readers. The pilot readers purchased were funded from the DMV budget using proceeds from specialty license plate (centennial plate) sales. Those units were turned over the Secretary of Homeland Security for use by the Delaware State Police. I am enclosing copies of the PO, quote and sole source letter for the purchase of the three pilot LPR's for your information.
2. For the reasons stated above, DMV has no records responsive to this request.
3. For the reasons stated above, DMV has no records responsive to this request.
4. For the reasons stated above, DMV has no records responsive to this request.
5. See response to response 1 above.
6. DMV has no records responsive to this request.

Sincerely,

Donna Miller
Paralegal

Enclosures

Cc: Frederick H. Schranck, Deputy Attorney General
Jennifer Cohan, Director, Division of Motor Vehicles

STATE OF DELAWARE - PURCHASE ORDER										SELLER																			
DATE	PO	55	340711	03/03/10	E	1	800118568 AA																						
CONDITIONS AND INSTRUCTIONS TO VENDOR 1. All prices F.O.B. destination unless otherwise indicated. 2. This order and the performance thereof shall be construed and governed in accordance with the laws of the State of Delaware. 3. Separate invoices must be submitted for each order. Invoices become the property of the State. 4. Any price changes must be agreed to by the Ordering Agency prior to submitting invoices. 5. Purchase order not valid unless signed by Secretary of Department of Finance or designee or under \$2500.00 or marked emergency. 6. Acceptance of the Purchase Order is agreement to accept payment by credit card, ACH, or by check at the Buyer's option.										AUTHORIZED AGENCY SIGNATURES Signed: <i>[Signature]</i> Date: 3/3/10 Signed: <i>[Signature]</i> Date: 3/3/10 I, the above, certify that this purchase order is issued in conformity with all pertinent statutes, and that the items described are requested for the efficient operation of this Department and are properly chargeable to the funds and appropriation indicated hereon.																			
OFFEROR/AGENCY DE DEPARTMENT OF TRANSPORTATION DIVISION OF MOTOR VEHICLES PO BOX 698 DOVER, DE 19903										VENDOR ELSAG NORTH AMERICA LLC 205 H CREEK RIDGE RD GREENSBORO, NC 27406										SHIP TO DE DEPARTMENT OF TRANSPORTATION DIVISION OF MOTOR VEHICLES 303 TRANSPORTATION CIRCLE DOVER, DE 19901									
LINE NO.	QTY	FUND	DEPT	ORIGIN	APPRO	OBJ	SUB OBJ	PROG	PROJ	REFY CATEGORY	DESCRIPTION	AMOUNT	STATUS CODE																
01	1	100	55	05000000	8405	5448	01	900H	1082800		LPR	74,115.00	102																
ITEM MOBILE LICENSE PLATE READER (LPR) HARDWARE, SOFTWARE WARRANTY AND INSTALLATION OF SOFTWARE Greg Lewis 301-509-5736 (cell) greg.lewis@elsagna.com										QUANTITY 1 UNIT PRICE \$74,115.00 AMOUNT \$74,115.00																			
DATE OF BIDS 08-564-RP										CONTRACT NO. 08-564-RP																			
DELIVERY DATE 03-03-10										TERMS NET 30																			
TOTAL \$74,115.00										TOTAL \$74,115.00																			

002 NO 25 06 21 07 02

PREPARED BY Crystal Hammond

DISTRIBUTION: DIV OF ACCT ☐ DIV OF DOT ☐



AUDITED BY

Revised 06/05/05



ELSAG North America

205 - H Creek Ridge Road
Greensboro, NC 27406

Duns # 196140821
Phone: 866-9MPH900 (967-4900)
Fax: 336-3797164

2/17/2010

QUOTATION

Delivered to:

Terry L. Pepper
Deputy Principal Assistant
Delaware Dept. of Safety and Homeland Security
Public Safety Building, Suite 220
300 Transportation Circle
Dover, DE 19901

Quotation valid until: April 18, 2010
Prepared by: Jason Laquatre
Projected Arrival Date: 45 days from PO

Model #	Description	Cost	Units	Amount
MPH-900X3(Trans)	Mobile License Plate Reader - Includes LPR Processor, 6 cameras (3 color and 3 infrared LPR in three enclosures), cables and related software. Includes magnetized trunk mount brackets.	\$18,555	3	\$55,665.00
MPH-900INSTALL	Installation of hardware to Department provided vehicle and software to Department provided computer.	\$1,350	3	\$4,050.00
EXT WARR	Years two, three and four of warranty coverage @ \$1600 per year. (First year is free)	\$4,800	3	\$14,400.00
Phone Support	24 Hour Telephone Support by qualified MPH-900 technicians			FREE
ON-SITE TRAINING	Included in the purchase of both transportable and permanent MPH-900 installations available in group and individual sessions.			FREE
TRAINING CENTER MEMBERSHIP	Unlimited access to ELSAG North America training classes held either in the field or at Company Facilities.			FREE
			TOTAL	\$74,115.00

Warranty Coverage Includes:

- Software Updates
- Annual Training/Service
- Parts & Labor

Approval Signature: _____

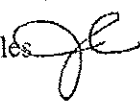
Terms: Net 15 Days Receipt of Goods



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CAROLANN WICKS, P.E.
SECRETARY

MEMORANDUM

TO: Natalie Barnhart, Chief Engineer
FROM: Jennifer Cohan, Director, Division of Motor Vehicles 
DATE: March 15, 2010
SUBJECT: Sole Source Approval

ELSAG North America Law Enforcement Systems, LLC, provides License Plate Recognition (LPR) equipment in the Mid-Atlantic region. The system can read and process plates from all 50 states in any lighting condition and has a 96 percent accuracy rate. It will be used for various law enforcement activities including the issuance of parking and moving violation tickets.

What makes the ELSAG system unique is that it can be networked to other existing LPR systems in Delaware, the surrounding region and with agencies including: DEA, FBI, US Secret Service, US Marshal Services as well as many other law enforcement agencies. It also features a proprietary processor based system and an operations software center for in-car use. Also its accuracy is unmatched in the industry. ELSAG offers a complete transportable fixed camera set up capable of taking passenger compartment images and identifying vehicles without license plates. The system comes with around the clock technical support and an extended warranty.

ELSAG is currently operating under a sole source agreement with the Delaware State University and had customized its hardware and software to fit the needs of Delaware.

A comparable system is not available on any State contract or from any other vendor.

Sole Source Approval: Natalie Barnhart
Natalie Barnhart, Chief Engineer

<u>3/17/10</u>	<u>ELSAG North America Law Enforcement Systems, LLC</u>	<u>\$74,115.00</u>
Date	Vendor Name	Amount