
From: Kean, Charles
Sent: Monday, July 02, 2012 3:01 PM
To: Arnold, Dennis
Subject: RE: LPR

Mike Midiri is taking care of the ordering now.
Sgt Kean

From: Arnold, Dennis
Sent: Monday, July 02, 2012 10:57 AM
To: Kean, Charles
Subject: LPR

Where are we with the License Plate Readers. These should have been ordered several months ago.

From: Crouch, Robert
Sent: Thursday, October 13, 2011 2:04 PM
To: Kean, Charles
Subject: FW: checking in/demo stuff

FYI

Sgt. Bob Crouch
Planning & Research
Springfield Police Department
800 E. Monroe Street
Springfield, IL 62701
w) (217)788-8341

The best of all leaders is the one that develops their people so that eventually they don't need them anymore.

From: Crouch, Robert
Sent: Thursday, October 13, 2011 2:04 PM
To: 'Amy Woodall'
Cc: Stout, Christopher
Subject: RE: checking in/demo stuff

I will let Chris Stout respond to you directly as to the application and some of the problems we encountered with connections between your system and ours.

Chris,

Please let Amy know how the demo went. She will not go away until you do!

Sgt. Bob Crouch
Planning & Research
Springfield Police Department
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w) (217)788-8341

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From: Amy Woodall [<mailto:amy@enforcementproducts.com>]
Sent: Thursday, October 13, 2011 1:03 PM
To: Crouch, Robert
Subject: checking in/demo stuff

Howdy stranger,

I bet things are a bit crazy with the new assignment. I feel a little in the dark with how the demo went. I left a few messages, but never spoke to the officer who was doing the demo. Can you help fill me in?

In-Car Video and Traffic Equipment Experts



Amy Woodall

Enforcement Products

<http://www.enforcementproducts.com>

O: 330-833-5674

F: 317-534-3398

From: Crouch, Robert
Sent: Monday, October 17, 2011 8:55 AM
To: Kean, Charles
Subject: FW: Free License Plate Recognition App for your SmartPhone at IACP!

Sgt. Bob Crouch
Planning & Research
Springfield Police Department
800 E. Monroe Street
Springfield, IL 62701
w) (217)788-8341

The best of all leaders is the one that develops their people so that eventually they don't need them anymore.

From: David K. Lowry [<mailto:dave@enforcementproducts.com>]
Sent: Monday, October 17, 2011 8:51 AM
To: Crouch, Robert
Subject: Free License Plate Recognition App for your SmartPhone at IACP!



Free License Plate Recognition Software for SmartPhones at IACP

License Plate Recognition is one of the most amazing, cool technologies in law enforcement today. Communities are finding this technology helps locate the most dangerous criminals and drivers; recovers thousands of dollars of lost parking ticket revenue, and gives detectives amazing abilities to see where cars typically "hang out".

At the IACP in Chicago next week, you can get an app version for free on your Android based smart phone. We work with Vigilant Video - take a look at the invitation I got from them and was asked to pass along to you. If you have any questions, please call or email me (phone is 317-254-5676). If you want to connect at the show and talk about in-car video, speed enforcement, License Plate Readers or just catch up, my cell is 317-697-7295.

You can get [your invitation by clicking here](#).

Hope to see you at IACP or somewhere soon... stay safe.

Dave Lowry

David K. Lowry Enforcement Products, Inc.
317-254-5676 dave@enforcementproducts.com

www.enforcementproducts.com

Sent
to: **robert.crouch@cwlp.com**
If you prefer not to receive
future e-mails of this type,
[click here](#)

Sent By:
Enforcement Products, Inc.
927 East 67th Street
Indianapolis IN 46220
USA

powered by **Swiftpage** 

To view as a web page [click here](#).

Forward to a Friend

From: David Lowry [dave@enforcementproducts.com]
Sent: Wednesday, November 30, 2011 11:01 AM
To: Kean, Charles
Subject: LPR Quote
Attachments: Vigilant_Video_Quote#_DKL-0021-01.pdf

Here you go... the first one is more expensive with the server commissioning and set up. Please let me know you got this and what questions it generates.

Thanks!
Dave

Ps – My office line is 317-254-5676 – personal cell is 317-697-7295. Thanks for your patience – I hope you've gotten your crazy stuff settled down a bit too!

From: C S [cstout484@yahoo.com]
Sent: Tuesday, November 22, 2011 1:41 PM
To: Kean, Charles
Subject: Re: Prices for budget

David Lowry at enforcement products set us up with the demo by Vigilant Video here is Daves info

Enforcement Products

927 E 67th Street
Indianapolis, IN 46220
Phone: (317) 254-5676 / (800) 747-3677
Fax: (317) 254-5604
Email: dave@enforcementproducts.com

Vigilant Video Info.

Kevin Stauffer Regional Sales Manager at Vigilant Video came out and did the install and set up

Telephone: 925-398-2079

Fax: 925-398-2113

Address: 2021 Las Positas Court, Suite #101 Livermore, CA. 94551

Email: info@vigilantvideo.com

Sales: sales@vigilantvideo.com

Customer Support: support@vigilantvideo.com

Employment Opportunities: jobs@vigilantvideo.com

From: "Kean, Charles" <Charles.Kean@cwlp.com>
To: cstout484@yahoo.com
Sent: Tuesday, November 22, 2011 1:22 PM
Subject: FW: Prices for budget

Just let me know where to find the info and I will track it down. I don't know if we are even going to try Gentec since they seem to have hardware issues.

From: Winslow, Ken
Sent: Tuesday, November 22, 2011 11:49 AM
To: Kean, Charles
Cc: Arnold, Dennis
Subject: Prices for budget
Importance: High

Chuck,

We are considering purchasing one or two of the license plate readers your guys have been trying out. We need a detailed price for the hardware, installation (if applicable), and service fees (if applicable) along with the total cost for next year's budget.

D/C Markovic needs this info by Monday morning at the latest, but preferably earlier if possible. I will be out of the office tomorrow and return on Monday but D/C Arnold will be in if you can get it today or tomorrow.

Thanks,

Commander Kenny Winslow #393
Springfield Police Department
217-788-8397 (office)
217-652-7117 (cell)

Attention:	Springfield Piloce Department	Date	11/30/2011
Project Name:	Springfield IL Deployment	Quote Number:	DKL-0021-01

PROJECT QUOTATION

We at Enforcement Products, Inc. are pleased to quote the following systems for the above referenced project:

Qty	Model #	Description
(1)	Mobile LPR SYS-1 CDMC2PW24--	CarDetector - DSP Based Mobile LPR 2-Camera System (Expandable to 4 Cams) <u>Software Includes:</u> - Includes CarDetector software application, MDC Viewer application & OCR engines - Includes Camera control package, Hot-List Management & reporting capabilities - CarDetector Mobile LPR Software Version 5.0 <u>Hardware Includes:</u> - Includes solid state DSP Unit (No Moving Parts) - Expands to 4 cameras - System Shall have Single Point Power Connection w/ SAE certified Wiring Harness - Permanent SAE rated wiring harness (Direct To battery) - Field Installed GPS Receiver & factory installed camera cable quick disconnects - Includes Qty=1 Combination IR / Color LPR Camera - 25mm Lens Package - Includes Qty=1 Combination IR / Color LPR Camera - 50mm Lens Package
(1)	VV-SL-1	Vigilant Video Law Enforcement Product Family Site License - Tier 1 - Provides access to Vigilant Video's suite of Law Enforcement security software product(s) including CarDetector Mobile & fixed License Plate Recognition, Law Enforcement Archive & Reporting Network Server (LEARN), CamSmartz, LineUp and other software applications considered to be applicable for benefit of law enforcement agencies - Includes unlimited technical support, software maintenance, bug fixes, patches, minor software upgrades, major software upgrades and all utilities released within the product evolution - As per the Vigilant Video Law Enforcement Product Site License agreement
(1)	VV-LEARN--H	LEARN-NVLS LPR Data Hosting Service via National Law Enforcement LPR Server - Includes automated 'Hot-List' management with refresh intelligence - Automated CarDetector software update management - Database of all LPR data acquired by each CarDetector system including images - Complete search, mapping, query and data mining utilities w/ administrative security - Requires NO server hardware, NO server maintenance - Plug-N-Play an unlimited number of CarDetector LPR systems
(1)	SSU-LN-COM	Vigilant Video Start Up, Configure and Commissioning of the LEARN Server Application - Vigilant Video certified technician to visit site for up to 8 hours - Set up and configuration of the LEARN Server application (Software/Hardware) - Required for all LEARN deployments w/ hardware provided BY OTHERS
(1)	SSU-12-COM	Start Up, Configure & Commission the CarDetector Mobile System - 1 or 2 Camera Kit - Vigilant Video certified technician to visit site for up to 3 hours - Set up and configuration of CDMS & LEARN hardware/software system
(1)	TRNG-CDMS	Vigilant Video's End User Staff Training for CarDetector Mobile System & LEARN - Vigilant Video certified technician to visit site for up to 4 hours - Training to include set up, configuration and demonstration of all product features

NOTES:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. Complete system to be delivered within 30 days of AOR (After Receipt of Order).
3. Compatibility with Vigilant Video hardware/software to be confirmed prior to sale.
4. Software is manufactured under strict Vigilant Video standard.
5. This Quote is provided per our conversation & details given by you - not in accordance to any written specification.
6. Quote does not include vehicle installation.
7. Wireless updating of the hotlist and software, if desired, requires MDC internet.

Quoted by: Dave Lowry**Phone: 317-254-5676****Email: sales@enforcementproducts.com**

Total Price (Excluding sales tax):	\$17,350.00	
Accepted By:	Date:	P.O. #

From: Winslow, Ken
Sent: Tuesday, March 20, 2012 9:52 AM
To: Kean, Charles
Cc: Midiri, Michael; Arnold, Dennis
Subject: LPR Quotes

Importance: High

Chuck,

Mike has funds for a LPR that we need to move on and we may buy a second one out of the budget. We need to get two-three detailed quotes on them unless they are the sole provider. I know you got a quote on the one the guys liked but for purchasing reasons we must have additional quotes.

Before we get a quote from one of the other companies we may want to see if they will let us try it out. I would hate to get a quote and the city go with the cheapest one and we not like the product or have issues with it.

Check with Bob, we may have tested more than one company's product in the past.

Kenny

Commander Kenny Winslow #393
Springfield Police Department
217-788-8397 (office)
217-652-7117 (cell)

From: Winslow, Ken
Sent: Tuesday, March 20, 2012 2:46 PM
To: Kean, Charles
Cc: Midiri, Michael
Subject: RE: LPR Quotes

Chuck,

Okay, let's get a detailed bid and spec sheet for the LPR we liked and I will check with Mike and see how to proceed.

Kenny

From: Kean, Charles
Sent: Tuesday, March 20, 2012 12:20 PM
To: Winslow, Ken
Subject: RE: LPR Quotes

Sir

The system we demoed last year was a sole provider issue. As far as demoing additional LPRs, this issue was brought up last October and no other company and/or system is compatible with our systems. We had a lengthy discussion with Genetec and ISD and Genetec had some severe compatibility issues. To the extent that ISD stated that we (COS) did not have server space and basically rejected the Genetec system.

Sgt Kean

From: Winslow, Ken
Sent: Tuesday, March 20, 2012 9:52 AM
To: Kean, Charles
Cc: Midiri, Michael; Arnold, Dennis
Subject: LPR Quotes
Importance: High

Chuck,

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Check with Bob, we may have tested more than one company's product in the past.

Kenny

Commander Kenny Winslow #393
Springfield Police Department
217-788-8397 (office)
217-652-7117 (cell)

From: Crouch, Robert
Sent: Thursday, March 29, 2012 12:23 PM
To: Kean, Charles
Subject: FW: Vigilant Video DEMO kit return
Attachments: Springfield PD QD00001313.pdf

Sgt. Bob Crouch
Planning & Research
Springfield Police Department
800 E. Monroe Street
Springfield, IL 62701
w) (217)788-8341
f) (217)788-8321

The best of all leaders is the one that develops their people so that eventually they don't need them anymore.

From: Oksana Garoutte [<mailto:oksana@vigilantvideo.com>]
Sent: Thursday, March 29, 2012 12:24 PM
To: Crouch, Robert
Cc: Brandie Lippert
Subject: Vigilant Video DEMO kit return

Hello, Sgt Robert Crouch!

We hope that your organization enjoyed the Vigilant Video DEMO LPR kit. According to our records the demo period is now over and the equipment needs to be returned. If you wish to purchase the demo, please, contact your sales rep ASAP they will organize the purchase for you. Otherwise we will be expecting the equipment returned within 30 days, pre-arranged by us at our expense. Please, print out the attached label and tape it to the box of equipment returning to Vigilant Video. Once everything is packaged and ready for pick-up, please, call FedEx at 1-800-goFedEX, they will pick-up the box. Please, note that you will be responsible for any damages to equipment during shipment due to improper packaging. As well if the equipment is not returned within 30 days, it will be considered purchased and you and/or your organization will be invoiced.

Your Returned Kit # 102253 should include the following:

- 25MM Camera (S/N: 2010100086);
- 50MM Camera (S/N: 2010120124);
- Garmin GPS Unit (S/N: 19M023015);
- Condor DSP (S/N: 2121010030).

If you have any questions or concerns, please, contact me and I will do my best to assist you.

Thank you!

Oksana Garoutte.

From: (217) 788-8357
Sgt Robert Crouch
Springfield PD
800 E. Monroe

Springfield, IL 62701



J12181112191425

Ship Date: 29MAR12
ActWgt: 25.0 LB
CAD: 3596558/INET3250

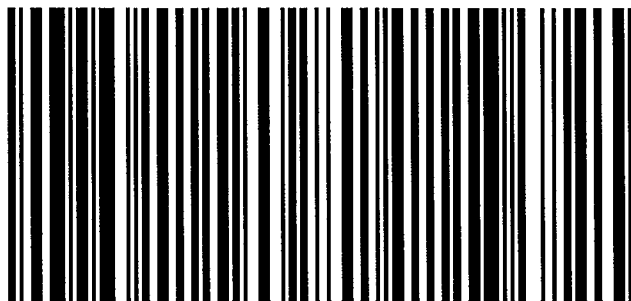
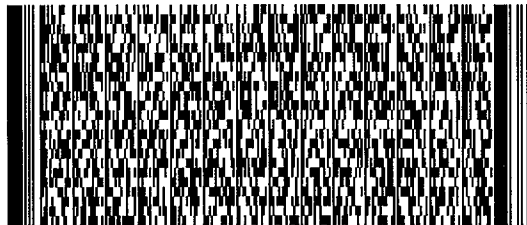
Invoice # Estimate QD00001313
Reference # Springfield PD DEMO return
PO #
Dept #
Ship ID

SHIP TO: (925) 398-2079

Oksana Garoutte
Vigilant Video Inc.

2021 LAS POSITAS CT STE 101

LIVERMORE, CA 94551



(9612015) 7560929 15016070

GND

Prepaid

015

DIRECT SIGN

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of

1

After printing this label:

1. Use the 'Print' button on this page to print your label to your laser or inkjet printer.
2. Fold the printed page along the horizontal line.
3. Place label in shipping pouch and affix it to your shipment so that the barcode portion of the label can be read and scanned.

Warning: IMPORTANT: TRANSMIT YOUR SHIPPING DATA AND PRINT A MANIFEST:

At the end of each shipping day, you should perform the FedEx Ground End of Day Close procedure to transmit your shipping data to FedEx. To do so, click on the Ground End of Day Close Button. If required, print the pickup manifest that appears. A printed manifest is required to be tendered along with your packages if they are being picked up by FedEx Ground. If you are dropping your packages off at a FedEx drop off location, the manifest is not required.

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