| From: | HOUSE Nameun * OED |
|----------|---|
| То: | Mere Work |
| Cc: | VILLANI David * OED; FRIESEN Lori L * OED; WYLAND Heather E * OED |
| Subject: | RE: Quote ID.me Oregon Employment Dept. |
| Date: | Wednesday, January 13, 2021 1:23:11 PM |

Hi Mere,

We shall see – PA 9404 (Participating Addendum 9404 Oregon) is under NASPO Value Point Master Agreement AR2404.

Whether we get this directly with IN.me or purchase through SHI, getting the partnership agreement in place for OED to purchase from SHI is important (and we want to get it done ASAP).

Thank you for being flexible and responding to me quickly. Please feel free to contact me any time.

Nameun

Nameun House, OPBC, OSPC | Procurement and Contract Specialist | Oregon Employment Department | 875 Union Street NE, Salem, Oregon 97311 | Phone: 971-375-3484 | Nameun.House@oregon.gov

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This e-mail may contain information that is confidential or otherwise exempt from disclosure under applicable law. If you are not the addressee or it appears from the context or otherwise that you have received this e-mail in error, please advise me immediately by reply e-mail, keep the contents confidential, and immediately delete the message and any attachments from your system.

From: Mere Work <mere.work@id.me>
Sent: Wednesday, January 13, 2021 12:30 PM
To: HOUSE Nameun * OED <Nameun.HOUSE@oregon.gov>
Cc: VILLANI David * OED <David.VILLANI@oregon.gov>; FRIESEN Lori L * OED
<Lori.L.FRIESEN@oregon.gov>; WYLAND Heather E * OED <Heather.E.WYLAND@oregon.gov>
Subject: Re: Quote ID.me Oregon Employment Dept.

Hi Nameun,

Sure thing! Please find the quote attached.

I will look into the PA 9404 with SHI--shouldn't be a problem, but we have not had an issue at any other state so I wonder if it's an Oregon-specific issue. Regardless, we will get it figured out!

Thank you,

Mere Work

Senior Account Executive Mobile: 703-712-3750 8280 Greensboro Dr Suite 800

McLean, VA, 22102 mere.work@id.me_



On Wed, Jan 13, 2021 at 3:14 PM HOUSE Nameun * OED <<u>Nameun.HOUSE@oregon.gov</u>> wrote:

Mere,

Would you please forward the quote you sent to SHI for OED? Since we are running out of time, for the first purchase for ID.me, we will pursue a direct contract under emergency.

In the meantime, would you please have a partnership agreement in place with SHI for OED to purchase ID.me services in the near future?

If you have any questions, please feel free to contact me.

Thank you!

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From: HOUSE Nameun * OED Sent: Wednesday, January 13, 2021 11:58 AM To: Mere Work <<u>mere.work@id.me</u>> Cc: VILLANI David * OED <<u>David.VILLANI@oregon.gov</u>>; FRIESEN Lori L * OED <<u>Lori.L.FRIESEN@oregon.gov</u>>; Brandon Barkley <<u>Brandon_Barkley@SHI.com</u>>; WYLAND Heather E * OED <<u>Heather.E.WYLAND@oregon.gov</u>> Subject: SHI - ID.me Partnership Agreement - Oregon Employment Dept. SHI Quote

Mere,

Brandon from SHI informed OED this morning that a partnership agreement between SHI and ID.me is needed for OED to purchase ID.me. Is this something you can take care of it? Thank you!

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From: Brandon Barkley <<u>Brandon_Barkley@SHI.com</u>> Sent: Wednesday, January 13, 2021 11:51 AM To: HOUSE Nameun * OED <<u>Nameun.HOUSE@oregon.gov</u>> Cc: FRIESEN Lori L * OED <<u>Lori.L.FRIESEN@oregon.gov</u>>; VILLANI David * OED <<u>David.VILLANI@oregon.gov</u>> Subject: RE: IMPORTANT: ID.me - Oregon Employment Dept. SHI Quote

It's kind of a dual-layered thing... We can sell ID.me, but if you're intending to buy under PA 9404 then there's a second partner agreement needed specifically to enable us to offer their solutions under that agreement's unique terms.

Brandon Barkley | SHI | Account Executive – State of Oregon – State Government | <u>brandon_barkley@shi.com</u> | 503.510.4813 | <u>www.shi.com</u>

To reach your inside team directly, please submit quote requests, purchase orders, and questions to <u>TeamOregon@shi.com</u>.

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From: HOUSE Nameun * OED <<u>Nameun.HOUSE@oregon.gov</u>> Sent: Wednesday, January 13, 2021 11:37 AM To: Brandon Barkley <<u>Brandon_Barkley@SHI.com</u>> Cc: FRIESEN Lori L * OED <<u>Lori.L.FRIESEN@oregon.gov</u>>; VILLANI David * OED <<u>David.VILLANI@oregon.gov</u>> Subject: RE: IMPORTANT: ID.me - Oregon Employment Dept. SHI Quote

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From: Brandon Barkley <<u>Brandon_Barkley@SHI.com</u>> Sent: Wednesday, January 13, 2021 11:34 AM To: HOUSE Nameun * OED <<u>Nameun.HOUSE@oregon.gov</u>> Cc: FRIESEN Lori L * OED <<u>Lori.L.FRIESEN@oregon.gov</u>>; VILLANI David * OED <<u>David.VILLANI@oregon.gov</u>> Subject: DE: IMPORTANT: Up ma__Oregon_Employment Dept_SUI Quete

Subject: RE: IMPORTANT: ID.me - Oregon Employment Dept. SHI Quote

It depends on how agreeable or not a partner is to the terms. There is minimal red-lining allowed since the vast majority of the terms are flow-downs that need to be held by all parties involved. I have seen some partners sign on without batting an eye, and others that can take weeks or months to get it through their legal. I have also seen some partners have to decline.

Brandon Barkley | SHI | Account Executive – State of Oregon – State Government | <u>brandon_barkley@shi.com</u> | 503.510.4813 | <u>www.shi.com</u>

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From: HOUSE Nameun * OED <<u>Nameun.HOUSE@oregon.gov</u>> Sent: Wednesday, January 13, 2021 11:32 AM To: Brandon Barkley <<u>Brandon_Barkley@SHL.com</u>> Cc: FRIESEN Lori L * OED <<u>Lori.L.FRIESEN@oregon.gov</u>>; VILLANI David * OED <<u>David.VILLANI@oregon.gov</u>>

Subject: RE: IMPORTANT: ID.me - Oregon Employment Dept. SHI Quote

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Hi Brandon,

I am checking with OED authorities on this. How long does it take for a partnership agreement execution?

Nameun House, OPBC, OSPC | Procurement and Contract Specialist | Oregon Employment Department | 875 Union Street NE, Salem, Oregon 97311 | Phone: 971-375-3484| Nameun.House@oregon.gov

Sent: Wednesday, January 13, 2021 11:25 AM To: HOUSE Nameun * OED <<u>Nameun.HOUSE@oregon.gov</u>> Cc: FRIESEN Lori L * OED <<u>Lori.L.FRIESEN@oregon.gov</u>>; VILLANI David * OED <<u>David.VILLANI@oregon.gov</u>> Subject: RE: IMPORTANT: ID.me - Oregon Employment Dept. SHI Quote

Hi Nameun,

We have received the quote and are working on it now. I do want to note, however, that ID.me is not currently available under PA 9404. Is the intent to use that contract? If so, I can approach Mere about signing on as a named partner but that process is not usually a quick one.

Brandon Barkley | SHI | Account Executive – State of Oregon – State Government | <u>brandon_barkley@shi.com</u> | 503.510.4813 | <u>www.shi.com</u>

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From: HOUSE Nameun * OED <<u>Nameun.HOUSE@oregon.gov</u>> Sent: Wednesday, January 13, 2021 8:36 AM To: Brandon Barkley <<u>Brandon_Barkley@SHI.com</u>> Cc: Mere Work <<u>mere.work@id.me</u>>; FRIESEN Lori L * OED <<u>Lori.L.FRIESEN@oregon.gov</u>>; VILLANI David * OED <<u>David.VILLANI@oregon.gov</u>> Subject: IMPORTANT: ID.me - Oregon Employment Dept. SHI Quote Importance: High

This message has originated from an **External Source**. Please use proper judgment and caution when opening attachments, clicking links, or responding to this email.

Good morning Brandon,

This email is to give you a heads up and letting you know that OED is waiting on SHI's quote for ID.me.

I just wanted to make sure that I get a copy of the quote as soon as SHI have a quote. This is an urgent matter, so letting you know about it.

If you have any questions, please let me know. Thank you and have a wonderful day!

Nameun House, OPBC, OSPC | Procurement and Contract Specialist | Oregon Employment Department | 875 Union Street NE, Salem, Oregon 97311 | Phone: 971-375-3484 | Nameun.House@oregon.gov

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